

www.berkshirehathaway.com

### INTRODUCTION

Berkshire Hathaway Inc. is a multinational conglomerate holding company that operates across a wide array of industries, including insurance, railroads, utilities, manufacturing, and retail. Based in Omaha, Nebraska, the company has become a global powerhouse in terms of financial influence and market capitalization. What distinguishes Berkshire Hathaway from other large corporations is its diversification strategy, which allows it to manage a robust portfolio of businesses rather than focusing on a single industry. This approach has enabled the company to thrive across various markets, providing stability and continuous growth. In addition to its acquisitions, Berkshire Hathaway also holds significant equity stakes in renowned publicly traded companies such as Apple, Coca-Cola, and American Express, reinforcing its prominent position in the global financial ecosystem.

Berkshire Hathaway's success can be largely attributed to its unique investment approach, which is led by the legendary Warren Buffett. Known for his long-term value investing philosophy, Buffett has steered the company to consistently generate wealth for its shareholders. His investment strategy emphasizes patience, rational decision-making, and a deep understanding of intrinsic value. Rather than chasing short-term gains, Buffett's approach focuses on acquiring high-quality businesses that offer strong growth potential over time. This investment methodology has allowed Berkshire Hathaway to maintain a competitive edge in the everevolving global market.



Under Warren Buffett's leadership, Berkshire Hathaway has grown into one of the most respected and influential conglomerates worldwide. His ability to identify and invest in companies with solid fundamentals has earned him the nickname "Oracle of Omaha." Buffett's disciplined management and visionary approach to corporate strategy have not only shaped the success of Berkshire Hathaway but also made it a model for other investors and corporations around the world. The company's consistent growth, combined with its diversified portfolio, has solidified its status as a major player in the global financial landscape.

### HISTORY TO GROWTH

#### HISTORY HIGHLIGHTS

The company's origins date back to 1839 when Oliver Chace founded the Valley Falls Company, a textile manufacturing business in Rhode Island. Over the decades, it went through multiple mergers, eventually combining with Hathaway Manufacturing Company in 1955 to form Berkshire Hathaway. At the time, the company operated several textile mills, employing thousands of workers and generating substantial revenues.

However, as the American textile industry faced growing competition from international markets, Berkshire Hathaway struggled to remain profitable. By the early 1960s, the company was in decline, making it an attractive opportunity for investors looking to capitalize on its undervalued assets.

Warren Buffett first became involved with Berkshire Hathaway in 1962 when he noticed the company's stock was trading below its intrinsic value. Seeing an opportunity, he began purchasing shares and, by 1965, had acquired a controlling stake. Instead of trying to revive the struggling textile business, Buffett pivoted the company's focus toward insurance, which provided consistent cash flow that could be reinvested into other ventures. The acquisition of National Indemnity in 1967 was a turning point, as it allowed Berkshire Hathaway to expand its investment portfolio.

Over the following decades, the company acquired and invested in a wide range of businesses, including GEICO, BNSF Railway, Dairy Queen, Duracell, and See's Candies. Buffett's strategy of reinvesting profits rather than paying dividends helped Berkshire Hathaway grow into a financial powerhouse.



### HISTORY TO GROWTH

#### PRESENT TO GROWTH

As of 2025, Berkshire Hathaway remains one of the world's most valuable companies, with its market capitalization surpassing \$1 trillion. The company's Class A stock price has broken the \$750,000 per share threshold, reflecting its financial stability and investor confidence. Despite Warren Buffett's advancing age, Berkshire Hathaway has implemented a well-structured succession plan to ensure that his investment philosophy and leadership approach continue to guide the company. This foresight into leadership transition is critical in safeguarding the company's future and preserving its core principles.

Berkshire Hathaway's diverse portfolio plays a major role in its continued dominance across the global market. The conglomerate holds interests in industries such as insurance, energy, transportation, and consumer goods. This diversification allows Berkshire to remain adaptable and resilient, as it is not dependent on any single sector. The company's strategy revolves around acquiring businesses that align with its core values, which include long-term growth, strong management, and sound financial practices. These acquisitions enable Berkshire Hathaway to maintain a balanced asset base that can weather market fluctuations.

The company's approach to financial management is characterized by disciplined decision-making and a focus on long-term value creation. This philosophy has helped Berkshire Hathaway emerge as a model of corporate resilience, admired by investors and businesses alike. The company's leadership, under Warren Buffett and his chosen successors, has demonstrated that sustainable growth is achievable through patience, strategic acquisitions, and a commitment to excellence. As a result, Berkshire Hathaway has solidified its position as a dominant force in the global economy and a prime example of enduring success.

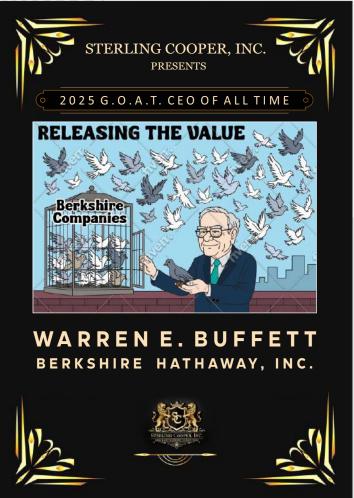


### CERTIFICATES AWARDED TO WARREN E. BUFFETT

### 2025 CEO CHEAPSKATE AWARD

### 2025 G.O.A.T. CEO OF ALL TIME





### 10-K REPORT

Berkshire Hathaway Inc.'s 2024 Form 10-K provides a detailed account of the company's financial performance, investment activities, operational results, and risk factors for the fiscal year ending December 31, 2024. The report demonstrates Berkshire's record-breaking earnings, disciplined capital allocation, and strategic shifts in its investment approach, all under the guidance of Chairman Warren Buffett and Vice Chairman Greg Abel.

Throughout 2024, Berkshire Hathaway exhibited remarkable financial resilience despite global economic uncertainty, persistent inflation, and volatile stock markets. The company continued to benefit from its highly diversified portfolio, which spans industries such as insurance, railroads, utilities, manufacturing, and consumer goods. A significant development in the year was the accumulation of a record cash balance, a reduction in equity investments, and an increase in fixed-income holdings. These moves reflect management's conservative approach to capital deployment, preferring to wait for more attractive buying opportunities rather than overpaying for acquisitions in an overheated market.

Berkshire's financial strength in 2024 was fueled by strong operating earnings across its major business segments, particularly in insurance and utilities. Additionally, the company capitalized on the rising interest rate environment by increasing its allocation to U.S. Treasury Bills and other short-term fixed-income investments. This strategy allowed Berkshire to generate higher returns on cash holdings, significantly boosting overall investment income.



#### FINANCIAL PERFORMANCE

Berkshire Hathaway reported record annual operating profits of \$47.44 billion in 2024, reflecting an impressive 27% increase from the previous year's total of \$37.4 billion. This growth was primarily driven by improved underwriting profitability in its insurance operations, higher interest and investment income, and continued strong earnings from its subsidiaries in railroads, utilities, and manufacturing. The company's ability to navigate economic headwinds while delivering substantial profit growth highlights the strength and stability of its diversified business model.

One of the most notable financial highlights was the increase in Berkshire's cash and cash equivalents, which reached an unprecedented \$334.2 billion by the end of 2024. This marked a significant jump from the \$167.6 billion cash balance reported at the end of 2023. The massive cash reserve suggests that Berkshire remains cautious about current stock market valuations and is waiting for better investment opportunities. Rather than deploying capital aggressively, the company has opted to hold onto cash and take advantage of higher yields on short-term investments.

The company's strategy of maintaining a strong liquidity position also provides it with significant flexibility to capitalize on future economic downturns. Historically, Warren Buffett has emphasized the importance of having cash on hand to seize opportunities when markets decline. This philosophy remains evident in Berkshire's decision to scale back on equities and focus on preserving capital for long-term value creation.

#### INVESTMENT ACTIVITIES & CAPITAL ALLOCATION

A major shift in Berkshire Hathaway's investment strategy in 2024 was the reduction in its holdings of publicly traded equity securities. By the end of the year, the company's stock portfolio had declined from \$345.7 billion in 2023 to \$263.4 billion, reflecting significant net dispositions of investments. This suggests that Berkshire either sold off positions in certain companies due to high valuations or reallocated funds toward safer, higher-yielding assets.

Despite reducing its exposure to the stock market, Berkshire saw a sharp rise in its interest and investment income, thanks to higher yields on U.S. Treasury Bills and short-term fixed-income investments. As interest rates increased throughout 2024, Berkshire took advantage of more lucrative opportunities in government bonds and other liquid assets. This shift aligns with Buffett's philosophy of prioritizing safety and capital preservation when market conditions are uncertain.



Unlike in previous years, 2024 did not witness Berkshire Hathaway making any large-scale acquisitions, as Warren Buffett exercised caution amid high market valuations. Instead, Berkshire focused on organic growth within its subsidiaries and enhancing operational efficiencies. The company also increased its cash reserves, ensuring ample liquidity to capitalize on future market downturns or takeover opportunities. This disciplined capital allocation strategy reflects Buffett's philosophy of patience and prudence, positioning Berkshire for strategic investments when valuations improve.

#### **INSURANCE OPERATIONS & FLOAT GROWTH**

Berkshire Hathaway's insurance business remains one of its most valuable and strategically significant assets, providing not only a steady and reliable stream of earnings but also a unique source of investment capital that sets the company apart from many other conglomerates. In 2024, the company's insurance float—the pool of capital generated from insurance premiums collected before claims are paid—grew to an impressive \$171 billion, marking an increase from \$169 billion in the previous year. This consistent rise in float underscores Berkshire's ability to expand its insurance operations while maintaining disciplined risk management practices.



A defining characteristic of Berkshire's insurance operations is that its float is often held at a negative cost, meaning the company earns money while managing policyholder funds rather than incurring an expense to do so. This phenomenon occurs when Berkshire's insurance businesses generate underwriting profits, effectively allowing the company to access capital at a cost lower than traditional borrowing methods. By leveraging this advantage, Berkshire can deploy its insurance float into a wide array of investments, from publicly traded stocks to wholly owned businesses, reinforcing its long-term growth strategy and financial resilience.

Berkshire Hathaway's insurance subsidiaries, including GEICO and Berkshire Hathaway Reinsurance Group (BHRG), continued to perform robustly in 2024, contributing significantly to the company's overall success. GEICO, a key player in the U.S. auto insurance market, had previously faced challenges stemming from inflation-driven claim costs, which put pressure on its underwriting profitability. However, following a series of strategic premium adjustments, improved risk selection, and better cost management initiatives, GEICO successfully returned to underwriting profitability. These efforts not only stabilized its financial performance but also positioned the insurer for continued growth in an increasingly competitive market.

Meanwhile, BHRG continued to expand its reinsurance business, strengthening its presence in key global markets and underwriting additional policies across a diverse range of industries. The group's ability to take on large, complex risks—such as catastrophe reinsurance, life reinsurance, and specialty coverage—further solidified Berkshire's reputation as a global leader in insurance and risk management. The resilience and adaptability of its reinsurance operations have allowed Berkshire to capitalize on rising demand for risk transfer solutions, particularly in a world where businesses and governments face evolving challenges from climate change, geopolitical uncertainties, and economic volatility.



Berkshire Hathaway's insurance division stands as a fundamental pillar of the company's long-term growth strategy, serving not only as a steady source of earnings but also as a key enabler of its broader investment approach. The company's disciplined underwriting practices ensure that it consistently generates underwriting profits, while its ability to seize market opportunities allows it to expand its footprint and strengthen its competitive edge. Additionally, Berkshire's adept management of its ever-growing insurance float—premiums collected but not yet paid out in claims—provides a significant financial advantage, enabling the firm to deploy large amounts of capital into high-quality investments. This combination of financial prudence, strategic foresight, and operational excellence has solidified Berkshire Hathaway's reputation as one of the most formidable and resilient players in the global insurance industry, positioning it for continued success in an evolving and competitive marketplace.

#### **DEBT & FINANCIAL STRATEGY**

Berkshire Hathaway has long adhered to a disciplined and conservative approach to debt management, reflecting the company's overarching philosophy of financial prudence and long-term value creation. Unlike many large corporations that frequently rely on leverage to fund expansion or acquisitions, Berkshire has historically maintained a cautious stance, ensuring that any use of debt aligns with its broader financial and strategic objectives. This measured approach helps safeguard the company's financial health, allowing it to navigate economic uncertainties while preserving the flexibility needed to seize attractive investment opportunities.



As of December 31, 2024, Berkshire Hathaway's total consolidated borrowings stood at approximately \$124.8 billion, a figure that remains manageable in the context of the company's vast asset base and substantial liquidity reserves. During the fiscal year, the company strategically accessed debt markets, issuing ¥837.4 billion (equivalent to approximately \$5.5 billion) in senior notes and term loans. These debt instruments carry interest rates ranging from a remarkably low 0.974% to a still-modest 2.625%, reflecting Berkshire's strong creditworthiness and its ability to secure favorable borrowing terms. The maturities of these debt obligations span from 2027 to 2054, a structure that ensures the company does not face undue refinancing risk in the near term while also benefiting from long-term capital availability.

Despite these borrowings, Berkshire Hathaway maintains a relatively low debt burden compared to its overall financial position. The company's balance sheet is characterized by substantial cash reserves and a diverse portfolio of operating businesses, which generate significant free cash flow. This allows Berkshire to sustain its operations, fund strategic acquisitions, and return capital to shareholders without becoming overly dependent on debt financing. The company's financial discipline ensures that its leverage levels remain well within manageable limits, reinforcing its reputation for stability and resilience.

Berkshire's debt management strategy also plays a crucial role in supporting its ability to capitalize on opportunities during periods of market distress. The company's strong credit profile and ample liquidity allow it to act swiftly when compelling investment prospects arise, whether through acquisitions of entire businesses, equity investments in publicly traded companies, or strategic deployments of capital across its various subsidiaries.

By maintaining a conservative level of debt, Berkshire ensures that it retains the financial strength necessary to make opportunistic moves when others may be constrained by economic downturns or tighter credit conditions.

Moreover, the company's measured use of debt reflects its broader corporate philosophy, as championed by Chairman and CEO Warren Buffett. Throughout his tenure, Buffett has consistently emphasized the importance of maintaining financial flexibility, avoiding excessive leverage, and prioritizing long-term value creation over short-term financial engineering. This philosophy has contributed to Berkshire's ability to weather economic recessions, financial crises, and periods of market volatility with remarkable stability.

In summary, while Berkshire Hathaway does make use of debt as part of its financial strategy, it does so in a highly disciplined and strategic manner. The company's borrowings are carefully structured to minimize risk, optimize cost efficiency, and ensure financial flexibility. This prudent approach not only safeguards Berkshire's financial health but also enhances its ability to pursue growth opportunities and generate sustainable long-term value for its shareholders.

#### RISK FACTORS & ECONOMIC CHALLENGES

Berkshire Hathaway recognizes and acknowledges several key risks that have the potential to impact its business operations, financial performance, and long-term strategic objectives. As outlined in its annual 10-K filing, these risks span a wide range of factors, including technological vulnerabilities, macroeconomic conditions, and regulatory uncertainties. Given the company's extensive and diversified portfolio of businesses across multiple industries, managing these risks is a critical aspect of its operational strategy.

#### CYBER SECURITY RISKS & TECHNOLOGICAL THREATS

One of the major risks identified in Berkshire Hathaway's filings is the growing threat of cyber security breaches and digital disruptions. As the company increasingly relies on technology to manage its vast operations, financial transactions, and customer data, the potential for cyber attacks, data breaches, or system failures presents a significant concern. Cyber criminals and other malicious actors continually develop more sophisticated tactics, posing a persistent challenge to large corporations like Berkshire and its subsidiaries.



To address these threats, Berkshire Hathaway continues to invest in strengthening its cyber security infrastructure. The company employs a multi-layered security approach that includes advanced threat detection systems, regular cyber security audits, employee training programs, and collaboration with industry experts to enhance its risk management strategies. Despite these efforts, the evolving nature of cyber threats means that there is always a degree of exposure, which could lead to financial losses, reputational damage, or regulatory penalties in the event of a security breach.

#### MACROECONOMIC & INFLATIONARY PRESSURE

In addition to technological risks, economic factors play a significant role in shaping Berkshire Hathaway's risk landscape. Inflationary pressures remain a key concern, particularly in relation to rising costs of raw materials, wages, supply chain disruptions, and general business expenses. Higher inflation rates can erode profit margins, increase operational costs, and impact consumer purchasing power, all of which could affect the company's subsidiaries across industries such as manufacturing, retail, energy, and transportation.



Berkshire Hathaway's diversified portfolio provides some level of protection against these risks, as downturns in certain industries may be offset by stability or growth in others. However, the prolonged impact of inflation, combined with fluctuating interest rates and potential monetary policy adjustments, could create financial headwinds. The Federal Reserve's actions in response to inflationary trends, such as raising interest rates, may also have a direct impact on Berkshire's financing costs, borrowing expenses, and investment returns.

#### REGULATORY & COMPLIANCE RISKS

Another significant risk highlighted in the company's risk disclosures relates to the regulatory environment governing its financial services, insurance, and energy businesses. As a conglomerate operating across multiple industries, Berkshire Hathaway is subject to a complex and evolving regulatory landscape, including government policies, tax laws, and compliance requirements at both the federal and international levels.

The company's insurance businesses, including GEICO and Berkshire Hathaway Reinsurance Group, are particularly vulnerable to changes in insurance regulations, capital requirements, and risk-based pricing models. Any significant regulatory shifts could impact underwriting profitability, claims liabilities, and the overall competitive landscape. Similarly, Berkshire's financial services entities must continuously adapt to changes in banking and securities regulations, which could impose new compliance costs and operational constraints.

To mitigate these risks, Berkshire Hathaway maintains a proactive approach to regulatory compliance, closely monitoring legislative developments and engaging with policymakers as needed. The company also invests in legal and compliance teams across its subsidiaries to ensure adherence to industry standards and minimize potential legal exposures.



### SHAREHOLDER ACTIONS & STOCK REPURCHASES

Berkshire Hathaway remained steadfast in its disciplined approach to shareholder returns throughout 2024, maintaining its well-established philosophy of capital allocation under the leadership of Chairman and CEO Warren Buffett. Unlike many publicly traded companies that prioritize dividends or aggressive stock buybacks to appease short-term investors, Berkshire has consistently focused on long-term value creation, ensuring that every dollar spent contributes to sustainable growth and enhanced shareholder wealth.

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#### STRATEGIC SHARE REPURCHASES

A key component of Berkshire's shareholder return strategy in 2024 was its continued stock repurchase program, executed with precision and prudence. Over the course of the year, the company repurchased 3,623 Class A shares and 660,585 Class B shares, adhering to its long-standing policy of only buying back stock when shares are trading below their estimated intrinsic value. This disciplined approach ensures that repurchases benefit remaining shareholders, effectively increasing their ownership stake at an attractive valuation.

Buffett has consistently emphasized that buybacks should not be conducted indiscriminately, but rather as a means of efficiently allocating capital when the market undervalues Berkshire's stock. This philosophy prevents the company from overpaying for its shares and preserves cash for other high-return opportunities. By executing buybacks under these conditions, Berkshire enhances per-share intrinsic value, ultimately rewarding long-term investors who remain committed to the company's strategy.



#### NO DIVIDEND POLICY & CAPITAL REINVESTMENT

Despite holding massive cash reserves, Berkshire once again refrained from paying a dividend in 2024, a policy that has remained unchanged for decades. While many large corporations use dividends as a primary mechanism to return capital to shareholders, Buffett and Berkshire's board have consistently argued that reinvesting earnings into productive assets and high-return investments is a more effective way to generate long-term wealth.

This approach aligns with Berkshire's core philosophy of compounding capital through smart investments, a strategy that has historically produced significant returns for shareholders. Rather than distributing earnings in the form of cash dividends, Berkshire retains and redeploys its capital across a wide range of industries, including insurance, manufacturing, energy, and transportation, as well as in publicly traded stocks and wholly owned businesses. By reinvesting capital into high-quality opportunities, the company ensures that it continues to generate strong returns over time, maintaining its reputation as one of the most disciplined capital allocators in the corporate world.

#### BALANCING SHAREHOLDER INTERESTS & FINANCIAL STRENGTH

Berkshire Hathaway's approach to capital allocation reflects its broader commitment to maintaining financial flexibility. With a strong balance sheet and substantial cash holdings, the company is well-positioned to capitalize on investment opportunities that arise, particularly during periods of market distress or economic downturns. This financial strength provides a competitive advantage, allowing Berkshire to make opportunistic acquisitions, expand existing businesses, and continue repurchasing shares when appropriate.



While some investors may prefer a dividend payout, Berkshire's reinvestment strategy underscores its long-term orientation and confidence in its ability to compound value internally. This disciplined approach has contributed to Berkshire's enduring success, reinforcing its ability to navigate economic cycles while consistently growing intrinsic value for shareholders.

Berkshire Hathaway's investment strategy, led by Warren Buffett, emphasizes patience and investing in companies with strong competitive advantages, such as Apple, American Express, and Coca-Cola. By focusing on enduring value and steady revenue, the company has successfully navigated economic cycles, prioritizing long-term growth over short-term gains.



As markets continue to evolve, Berkshire Hathaway stays committed to investing in businesses with consistent earnings potential, which has been key to its enduring success in an ever-changing financial landscape. The company's strategic approach to maintaining a highly diversified portfolio enables it to effectively weather market volatility while consistently generating stable profits.

Warren Buffett's disciplined investment strategy, characterized by a long-term outlook and a focus on value, has not only solidified Berkshire Hathaway's standing in the investment world but also helped it grow into one of the most influential and respected firms globally. This approach has allowed the company to thrive, even amidst market uncertainty, maintaining its legacy as a powerhouse in the financial sector.

#### STRATEGIC MOVES

Berkshire Hathaway recognizes and acknowledges several key risks that have the potential to impact its business operations, financial performance, and long-term strategic objectives. As outlined in its annual 10-K filing, these risks span a wide range of factors, including technological vulnerabilities, macroeconomic conditions, and regulatory uncertainties. Given the company's extensive and diversified portfolio of businesses across multiple industries, managing these risks is a critical aspect of its operational strategy.



#### STOCK SALES

In 2024, Berkshire Hathaway made significant adjustments to its portfolio, with stock sales totaling \$134 billion. A key change was the reduction of its stake in Apple, from 906 million shares to 300 million. This move signals a shift in Berkshire's investment strategy, possibly driven by valuation concerns, diversification goals, or a reassessment of Apple's future growth potential in a changing market.

#### **CASH POSITIONING**

Another key element of Berkshire's strategy in 2024 was its cash positioning. In anticipation of a potential market downturn, the company strategically built up its cash reserves. This approach aligns with Warren Buffett's value investing principles, which stress the importance of liquidity during market volatility. By accumulating cash, Berkshire ensured it could capitalize on investment opportunities when market conditions improved.

#### **SHARE BUYBACKS**

Berkshire's share buybacks declined in 2024, reflecting a more cautious approach to capital allocation. While buybacks had been a key strategy in the past, the reduced activity this year suggests a reserved stance amid market uncertainties, prioritizing balance sheet protection and awaiting better reinvestment opportunities.

In summary, Berkshire Hathaway's 2024 Form 10-K highlights strong financial health, with record profits, a growing insurance float, and a \$334.2 billion cash reserve, ensuring its resilience and preparedness for future opportunities. The company remains focused on disciplined capital allocation and long-term value creation.

### **BOARD OF DIRECTORS**

#### WARREN E. BUFFET (1965)

Age: 94

Chairman & CEO of Berkshire Hathaway, renowned for his value investing philosophy and long-term strategies. Under his leadership, the company evolved from a struggling textile firm into a global conglomerate with diverse investments.



#### **GREGORY E. ABEL (2018)**

Age: 62

Vice Chairman of Non-Insurance Operations, overseeing Berkshire Hathaway's businesses in energy, manufacturing, and transportation. With his strong leadership, he plays a critical role in the company's future growth and is considered Buffett's likely successor.



**AJIT JAIN (2018)** 

Age: 72

Vice Chairman of Insurance Operations, leading Berkshire Hathaway's insurance businesses, including the Reinsurance Group. His expertise in risk assessment, underwriting, and financial planning has significantly contributed to the company's profitability.



#### HOWARD G. BUFFET (1993)

Age: 70

Investor, philanthropist, and President of Buffett Farms, dedicated to humanitarian efforts in agriculture, food security, and conservation through the Howard G. Buffett Foundation.



#### SUSAN A. BUFFET (2004)

Age: 71

Chair of the Sherwood Foundation, Buffett Early Childhood Fund, and Susan Thompson Buffett Foundation. She focuses on philanthropy, particularly in early childhood education, social justice, and economic equity.



#### STEPHEN B. BURKE (2009)

Age: 66

Serves on the boards of J.P. Morgan Chase & Co. and Snowflake Inc. He was formerly CEO of NBCUniversal and held executive roles at Comcast and Disney. Burke holds a BA from Colgate University and an MBA from Harvard Business School.



#### **KENNETH I. CHENAULT (2020)**

Age: 73

Former Chairman & CEO of American Express, offering invaluable expertise in consumer finance, brand management, and global business operations. His leadership experience strengthens Berkshire Hathaway's financial strategies and vision.



#### **CHRISTOPHER C. DAVIS (2020)**

Age: 59

Chairman of Davis Selected Advisers and a board member of Coca-Cola and Graham Holdings. He has been a portfolio manager since 1995 and holds a master's degree from the University of St. Andrews.



#### SUSAN L. DECKER (2007)

Age: 62

Founder and CEO of Raftr, Inc. She was previously Yahoo! President and CFO and serves on the boards of Costco, Vail Resorts, and Automattic. She holds an MBA from Harvard Business School and is a Chartered Financial Analyst.



#### **CHARLOTTE GUYMAN (2003)**

Age: 63

Former Microsoft executive with deep experience in technology, business development, and corporate governance. She helps Berkshire Hathaway stay informed on evolving business trends & technological advancements.



#### THOMAS S. MURPHY JR. (2003)

Age: 65

Former Chairman & CEO of Capital Cities/ABC Inc., bringing vast experience in media, communications, and corporate governance to the Berkshire Hathaway board.



#### WALLACE R. WEITZ (2022)

Age: 75

founder and Co-Chairman of Weitz Investment Management, established in 1983. With over five decades in the investment industry, he also serves on the board of Cable One Inc. Weitz holds a bachelor's degree in economics from Carleton College.



#### MERYL B. WITMER (2013)

Age: 63

Managing partner at Eagle Capital Partners, specializing in financial analysis, portfolio management, and value investing. She provides key insights into evaluating business fundamentals and identifying growth opportunities.



## ACME BRICK

### **ACME BRICK COMPANY**

#### INTRODUCTION

Acme Brick Company is a premier American manufacturer of high-quality bricks and building materials. Established in 1891 in Bennett, Texas, by George E. Bennett, the company has grown into one of the largest brick manufacturers in the U.S. Known for its commitment to quality, innovation, and sustainability, Acme Brick has played a significant role in the construction industry. Under Berkshire Hathaway's ownership, the company continues to expand, providing a wide range of products that enhance the durability and aesthetic appeal of residential and commercial structures.

#### WHAT WE OFFER?

Acme Brick offers a wide selection of brick products to suit various construction needs. Their range includes King Size and Queen Size Bricks, which provide efficiency and aesthetic appeal, along with Modular Bricks for versatile designs. For lightweight applications, Thin Brick Veneers replicate the look of traditional brick while saving space. Budget-conscious buyers can opt for Surplus Inventory Bricks, which are ideal for restoration and cost-effective projects.

Beyond bricks, Acme provides architectural and stone veneer products to enhance building exteriors and interiors. Their Cast Stone and Natural Stone collections offer elegant design solutions for entryways and facades, while manufactured stone veneers like Coronado Stone and ProVia Stone mimic natural textures. The company also supplies cladding for insulation and durability, along with decorative features such as iron doors, glass accents, and energy-efficient windows.



Acme Brick extends its expertise to outdoor living and flooring solutions. They offer weather-resistant outdoor furniture, pool coping, and artificial turf for low-maintenance landscaping. Their outdoor kitchens and built-in grills cater to outdoor cooking needs, complemented by fire pits and infrared heaters for year-round comfort. Additionally, Acme's flooring and tile collections include decorative and luxury vinyl options, as well as commercial-grade tiles for high-traffic areas. Their showrooms and professional design consultants help customers choose the best materials for their projects.

## **ALLEGHANY CORPORATION**

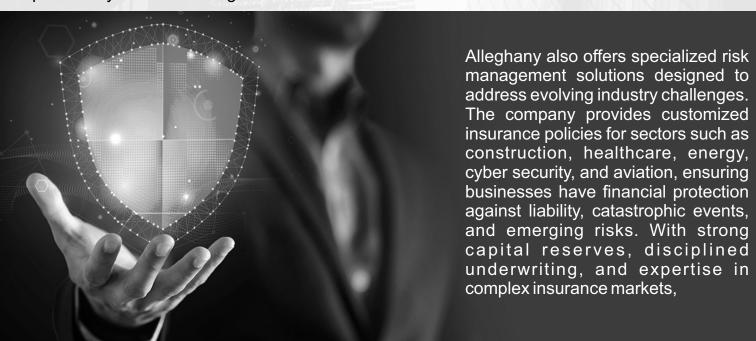
#### INTRODUCTION

Alleghany Corporation is a diversified investment and insurance company specializing in property and casualty insurance and reinsurance. Established in 1929, the company transitioned from a railroad-focused entity into a major financial powerhouse. Now a wholly owned subsidiary of Berkshire Hathaway, Alleghany continues to expand its market presence while strengthening its financial foundation. With a strong commitment to stability, risk management, and strategic growth, the company plays a crucial role in the insurance and investment sectors, offering solutions that protect businesses from financial uncertainty.

#### WHAT WE OFFER?

Alleghany operates as a diversified insurance and investment company, offering property and casualty insurance, reinsurance, and specialty coverage across various industries. Through its subsidiaries, including TransRe, RSUI Group, and CapSpecialty, the company provides tailored insurance solutions for businesses facing risks such as natural disasters, liability claims, and industry-specific challenges. These subsidiaries ensure that insurers, high-risk commercial properties, and niche markets receive comprehensive financial protection to manage uncertainties effectively.

In addition to its insurance operations, Alleghany maintains a robust investment portfolio spanning manufacturing, transportation, and financial services. By strategically acquiring and managing high-value assets, the company ensures stable revenue generation while mitigating economic risks. This diversified approach strengthens Alleghany's financial stability and enhances its ability to adapt to changing market conditions, positioning it for long-term profitability and sustained growth.



Alleghany delivers comprehensive solutions tailored to meet industry-specific needs. Its focus on innovation, adaptability, and strategic risk mitigation ensures clients receive the highest level of protection in an ever-changing business landscape.



## BELL LABORATORIES, INC.

#### INTRODUCTION

Bell Labs, originally founded in 1925 as Bell Telephone Laboratories, is a prestigious industrial research and scientific development organization now operating under Nokia. Over its century-long history, it has launched a long list of landmark inventions—including the transistor, information theory, UNIX, the C/C++ programming languages, solar cells, and fiber-optic communication—that have reshaped computing and telecommunications. Today, Nokia Bell Labs continues this legacy by advancing future-facing technologies such as 6G, AI, quantum computing, space communication, and sustainable sensing systems.

#### WHAT WE OFFER?

Nokia Bell Labs drives innovation across diverse technology domains. In semiconductors and devices, it explores nano- and opto-electronics, intelligent hardware-software integration, and quantum systems for performance and efficiency. In AI and software, it develops responsible AI models, digital twins, network optimization, robotics control, and privacy-focused machine learning. Its space and connectivity work includes building the first lunar cellular network for NASA's Artemis mission, enabling real-time video, telemetry, and health data. In networking and sensing, it leads breakthroughs in optical speeds, 6G foundations, autonomous networks, and advanced wearable and environmental sensors for Industry 5.0.













THE WORLD LEADER IN RODENT CONTROL TECHNOLOGY®

Through Bell Labs Consulting, the company transforms its research excellence into actionable strategies for businesses worldwide. This global advisory service helps clients adapt to disruptive technologies, modernize networks, and achieve sustainable digital transformation. The consulting portfolio covers techno-economic modeling, advanced decision support, digital twins for planning and operations, Al integration into telecom and enterprise systems, zero-trust network architecture, and climate and resilience planning. With expertise drawn from hundreds of international projects, Bell Labs Consulting empowers telecommunications operators, enterprises, and cloud providers to anticipate technological shifts, optimize investments, and maintain leadership in an increasingly digital economy.

# Ben Bridge

### BEN BRIDGE JEWLERS

#### INTRODUCTION

Ben Bridge Jeweler is a renowned American luxury jewelry retailer specializing in fine diamonds, engagement rings, and high-end timepieces. Founded in 1912 in Seattle, Washington, the company has built a legacy of exceptional craftsmanship and customer service. Now a wholly owned subsidiary of Berkshire Hathaway, Ben Bridge continues to uphold its reputation for quality while blending tradition with modern innovation. With a strong emphasis on ethically sourced materials and expert artistry, the brand remains a trusted name in fine jewelry across the United States.

#### WHAT WE OFFER?

Ben Bridge offers a diverse collection of engagement rings and wedding bands, catering to various styles and preferences. Their Bella Ponte Collection allows customization with recycled gold, offering couples the ability to personalize their rings with different diamond shapes and metal choices. The company features classic diamond cuts such as round, oval, and princess, along with gemstone alternatives like sapphire, emerald, and ruby. Halo and solitaire rings emphasize brilliance, while matching bridal sets and anniversary bands ensure an elegant and coordinated look for special occasions.

Beyond bridal jewelry, Ben Bridge curates a premium selection of fine jewelry and luxury timepieces from renowned brands. Their Signature Collection showcases hand-selected diamonds and refined gold designs, while their partnership with Ikuma Canadian Diamonds ensures ethically sourced, high-quality stones. The company collaborates with elite brands like De Beers Forevermark, offering certified diamonds alongside designer necklaces, bracelets, earrings, and rings, making luxury accessible for both everyday wear and milestone celebrations.



Ben Bridge is also a premier destination for luxury watches, carrying prestigious brands such as Rolex, TAG Heuer, Tissot, and Cartier. Their collection includes both classic and high-performance sports models, catering to various lifestyles. With expertise in Swiss timepieces, the company offers new and pre-owned watches, along with servicing and repairs, ensuring longevity and precision. To enhance the customer experience, Ben Bridge provides custom jewelry design, expert consultations, and maintenance services, reinforcing their commitment to quality, ethical sourcing, and timeless elegance.

## A Benjamin Moore

## BENJAMIN MOORE & CO.

#### INTRODUCTION

Benjamin Moore, founded in 1883 in Brooklyn, New York, is a leading paint and coatings company known for its high-quality, durable, and eco-friendly products. The company quickly expanded beyond New York, pioneering innovations like the Regal® line and the zero-VOC Gennex® Color Technology. Serving both residential and commercial markets, Benjamin Moore offers a wide range of paints, stains, and finishes through independent retailers. Now a subsidiary of Berkshire Hathaway, it remains committed to sustainability, innovation, and premium-quality products, making it a top choice for homeowners, designers, and contractors.

#### WHAT WE OFFER?

Benjamin Moore offers a diverse range of interior and exterior paints tailored for residential and commercial use. Their flagship products, including Aura®, Regal Select®, and ben®, are known for exceptional coverage, durability, and vibrant color retention. For environmentally conscious consumers, Benjamin Moore provides zero-VOC and low-VOC paints, incorporating Gennex® Color Technology for long-lasting, eco-friendly solutions. Additionally, the Woodluxe™ line enhances and protects wooden surfaces, while Coronado® and Insl-X® coatings deliver high-performance finishes for industrial and professional applications.

To help customers achieve their ideal aesthetic, Benjamin Moore offers expert color consultation and innovative design tools. Their Virtual Color Consultation service connects customers with professionals for personalized recommendations based on lighting, space, and design preferences. The company also provides large paint swatches, digital color-matching tools, and the Color Portfolio® app, allowing users to preview colors before making a decision. These resources ensure that every project is approached with confidence and precision.



Benjamin Moore supports industry professionals with specialized programs, including contractor training, affordable healthcare options, and personalized project support for architects and designers. Their National Accounts Program streamlines billing, offers exclusive pricing, and provides dedicated customer service for large-scale projects. Committed to sustainability and innovation, Benjamin Moore remains a leader in high-performance paint solutions.

### BERKSHIRE HATHAWAY AUTOMOTIVE

#### INTRODUCTION

Berkshire Hathaway Automotive is one of the largest dealership groups in the United States, offering a comprehensive range of automotive sales and services. As a subsidiary of Berkshire Hathaway, the company is committed to delivering exceptional customer service, high-quality vehicles, and seamless ownership experiences. With a vast network of dealerships across multiple states, Berkshire Hathaway Automotive represents a diverse selection of brands while providing expert financing, maintenance, and insurance solutions. By prioritizing trust, reliability, and long-term customer satisfaction, the company remains a leader in automotive retail industry.

#### WHAT WE OFFER?

Berkshire Hathaway Automotive (BHA) is one of the largest dealership groups in the United States, representing over 100 franchises across 27 automotive brands in 10 states. The company offers an extensive selection of new and pre-owned vehicles, including top manufacturers such as Ford, Chevrolet, Toyota, Honda, and luxury brands like Audi, BMW, and Mercedes-Benz. Customers can browse their inventory and purchase vehicles through BHA's user-friendly online platform or visit one of their many dealership locations. With a commitment to providing a seamless car-buying experience, BHA ensures competitive pricing, flexible financing options, and a transparent purchasing process tailored to individual customer needs.

Beyond vehicle sales, BHA provides comprehensive maintenance and repair services through its state-of-the-art service centers. Staffed by factory-trained technicians, these centers utilize advanced diagnostic equipment, factory-authorized tools, and genuine OEM parts to ensure vehicles are serviced to the highest industry standards. Whether customers need routine maintenance like oil changes and brake inspections or more complex repairs, BHA's service departments are equipped to handle all automotive needs efficiently. Additionally, BHA maintains a well-stocked Parts Department, ensuring the timely availability of high-quality OEM parts for vehicle repairs, upgrades, and customization.



BHA enhances vehicle ownership with its Mechanical Protection Plan (MPP), offering extended warranties for mechanical failures, routine maintenance coverage, and Guaranteed Asset Protection (GAP) for total loss scenarios. Additional services like dent and windshield repair, plus tire and wheel protection, further improve the experience. With quality maintenance and comprehensive protection, BHA remains a trusted name in the automotive industry, ensuring customer satisfaction and long-term value.

#### BERKSHIRE HATHAWAY DIRECT INSURANCE COMPANY

#### INTRODUCTION

THREE Insurance, a subsidiary of Berkshire Hathaway, is redefining business insurance with a simple, all-in-one policy that consolidates multiple coverages into a single, easy-to-understand plan. Unlike traditional insurance providers that require businesses to purchase separate policies for different risks, THREE offers a streamlined approach that eliminates coverage gaps and reduces complexity. Backed by the financial strength of Berkshire Hathaway, THREE provides small and mid-sized businesses with comprehensive protection against liability, property damage, employee-related risks, and cyber threats – all in just three pages of clear and straightforward terms.

#### WHAT WE OFFER?

THREE Insurance provides comprehensive business protection through general liability and professional liability coverage. These policies safeguard companies against third-party claims related to bodily injury, property damage, and advertising disputes, as well as errors and omissions for professional service providers. By covering legal expenses, medical costs, and settlements, THREE enables businesses to operate confidently without the fear of financial setbacks due to lawsuits or operational mistakes.

In addition to liability protection, THREE offers commercial property and business interruption insurance to help businesses recover from unforeseen events like fire, theft, vandalism, and natural disasters. This coverage extends to both owned and leased properties, ensuring that buildings, equipment, and inventory are protected. Business interruption insurance further provides financial stability by compensating for lost income and operational costs if a company is forced to shut down temporarily.







THREE also includes essential employee and vehicle-related coverages such as workers' compensation and commercial auto insurance. Workers' compensation ensures medical expenses, rehabilitation, and lost wages for injured employees, while also shielding businesses from employee-related lawsuits. Commercial auto insurance protects company-owned, leased, and even personal vehicles used for work. Additionally, cyber liability insurance helps businesses recover from cyber threats by covering legal expenses, breach notifications, and crisis management. Backed by Berkshire Hathaway, THREE simplifies business insurance with transparent pricing and a streamlined approach, ensuring comprehensive financial protection with ease.

#### BERKSHIRE HATHAWAY ENERGY COMPANY

#### INTRODUCTION

Berkshire Hathaway Energy (BHE) is a diversified energy company committed to delivering safe, reliable, and sustainable energy solutions. As a subsidiary of Berkshire Hathaway, BHE operates a vast network of energy generation, transmission, and distribution businesses across the United States, Canada, and the United Kingdom. With a strong focus on renewable energy and environmental responsibility, the company continues to invest in wind, solar, hydroelectric, and geothermal power while ensuring energy efficiency and affordability for millions of customers. Through innovation and long-term strategic planning, BHE remains a leader in the global energy sector.

#### WHAT WE OFFER?

BHE is a major player in electricity generation and distribution, serving millions of customers through its subsidiaries. PacifiCorp, one of the largest privately owned electric utilities in the U.S., provides energy across six Western states, while MidAmerican Energy Company supplies electricity and natural gas services in the Midwest. NV Energy powers homes and businesses throughout Nevada, focusing on integrating renewable energy sources into its grid. Additionally, Northern Powergrid, based in the United Kingdom, manages electricity distribution across Northeast England and Yorkshire. These subsidiaries work together to ensure a stable, efficient, and reliable power supply to residential, commercial, and industrial consumers.

BHE is at the forefront of renewable energy investment, having committed billions of dollars to clean energy projects. It owns and operates large-scale wind farms, especially in lowa, making it one of the leading wind energy providers in the U.S. The company has also developed utility-scale solar power plants in California and Arizona, contributing to sustainable electricity generation. Beyond wind and solar, BHE utilizes hydroelectric and geothermal energy to harness natural resources for cleaner power production. The company continues to expand its renewable energy portfolio, actively supporting global initiatives aimed at reducing carbon emissions and transitioning to a more sustainable energy future.





Beyond electricity, BHE plays a major role in natural gas transmission and storage through subsidiaries like Northern Natural Gas and BHE GT&S. These companies ensure efficient gas transport across multiple states for residential and industrial use. Kern River Gas Transmission operates a 1,700-mile pipeline delivering gas from the Rocky Mountains to Utah, Nevada, and California. Committed to sustainability, BHE has invested over \$34 billion in renewable energy and is phasing out coal-fired plants, aiming for more retirements by 2030. The company also modernizes the grid, enhances energy storage, and boosts efficiency, shaping a cleaner, more resilient energy future.



### **B.H. GUARD INSURANCE COMPANIES**

#### INTRODUCTION

Berkshire Hathaway GUARD Insurance Companies is a leading provider of commercial and personal insurance solutions, offering businesses and individuals comprehensive coverage tailored to their unique needs. As a subsidiary of Berkshire Hathaway, GUARD specializes in workers' compensation, commercial property and casualty, auto insurance, and umbrella policies. With a strong focus on affordability, efficiency, and customer service, GUARD leverages advanced technology and expert risk management strategies to provide seamless insurance solutions for businesses across various industries. By prioritizing flexibility, GUARD ensures that policyholders receive the protection they need with the financial stability of Berkshire Hathaway.

#### WHAT WE OFFER?

GUARD provides Business Owner's Policies (BOPs) that combine commercial property and general liability coverage into a single package, protecting businesses from financial losses due to property damage, theft, natural disasters, and liability claims. These policies are customizable, allowing businesses to add coverage such as equipment breakdown, cyber liability, and professional liability insurance. This flexibility ensures that businesses across various industries, from retail stores to professional offices, can secure coverage tailored to their specific needs, minimizing financial risks and operational disruptions.

In addition to BOPs, GUARD offers workers' compensation insurance, covering medical expenses, wage replacement, and legal protection for employee injuries. Their Pay-As-You-Go system aligns premiums with payroll, improving cash flow. GUARD's commercial auto insurance protects company vehicles from accidents, theft, and liability, while excess and surplus lines cater to high-risk industries. Their commercial umbrella insurance extends liability coverage beyond standard limits.



Beyond business insurance, GUARD offers personal insurance solutions, including homeowners, renters, and personal umbrella policies. Their homeowners' insurance protects against fire, storms, theft, and property damage, while renters' insurance covers tenants' belongings in unexpected situations. With 24/7 claims reporting, risk management services, and expert legal support, GUARD simplifies the insurance process, offering comprehensive and cost-effective solutions. As part of Berkshire Hathaway, GUARD provides customers with reliable protection and financial security for both business and personal needs.



### **B.H. HOMESTATE COMPANIES**

#### INTRODUCTION

Berkshire Hathaway Homestate is a leading real estate brokerage network, offering comprehensive services for homebuyers, sellers, and real estate professionals. As a subsidiary of Berkshire Hathaway, the company is committed to providing expert guidance, innovative technology, and a customer-focused approach to real estate transactions. With a vast network of independently owned and operated franchisees across the United States and beyond, Berkshire Hathaway Homestate connects buyers and sellers with trusted agents who deliver market expertise and seamless experiences. By prioritizing integrity, professionalism, and long-term client relationships, the company continues to be a dominant force in the real estate industry.

#### WHAT WE OFFER?

Berkshire Hathaway Homestate is a premier real estate service provider specializing in residential property transactions. They assist buyers in finding their ideal homes while helping sellers secure the best deals. Their extensive property listings cover single-family homes, luxury estates, condominiums, and investment properties. Additionally, their relocation services cater to individuals and families moving across different locations, offering market insights and personalized support. Their luxury collection division focuses on high-end properties, using targeted marketing strategies to attract the right buyers.

In addition to real estate transactions, the company offers mortgage, title, and escrow services to streamline the home-buying process. Through affiliate lenders, they provide competitive mortgage financing options tailored to clients' needs. Their title and escrow services ensure smooth and secure property transfers by handling legal documentation and closing procedures. By integrating these services, Berkshire Hathaway Homestate enhances efficiency and reduces stress for buyers and sellers, making home ownership a seamless experience.



For investors, the company specializes in commercial real estate, including acquisitions, leasing, and portfolio management. They focus on office spaces, retail properties, multifamily housing, and industrial real estate, guiding clients in informed investments. Additionally, Berkshire Hathaway Homestate supports real estate professionals with training, marketing tools, and CRM systems to enhance client interactions and business growth.

# BHSI

### BERKSHIRE HATHAWAY SPECIALTY INSURANCE

#### INTRODUCTION

Berkshire Hathaway Specialty Insurance (BHSI) is a leading provider of commercial insurance solutions, offering businesses comprehensive and customized risk management services. As a subsidiary of Berkshire Hathaway, BHSI leverages financial strength, disciplined underwriting, and a customer-centric approach to deliver high-quality insurance products. With a focus on long-term relationships, stability, and innovation, BHSI provides coverage across multiple industries, ensuring businesses have the protection they need to thrive. By combining global expertise with tailored solutions, BHSI continues to set new standards in the specialty insurance market.

#### WHAT WE OFFER?

BHSI provides property and casualty insurance to protect businesses from financial losses due to accidents, damage, and liability claims. Their coverage includes property insurance for buildings and equipment, as well as casualty insurance for liability risks like third-party injuries and legal disputes. Flexible policies ensure businesses of all sizes receive tailored protection.

For professionals and executives, BHSI offers liability coverage against claims of negligence or mismanagement. Their Directors & Officers (D&O) insurance protects executives from lawsuits, while Errors & Omissions (E&O) insurance covers professionals like consultants and financial advisors. Fiduciary liability insurance also helps businesses comply with employee benefits regulations.



BHSI also specializes in industry-specific insurance solutions, covering sectors like healthcare, marine, construction, and technology. Their healthcare liability insurance provides malpractice and professional indemnity coverage for medical professionals, while marine insurance protects cargo shipments and vessels from financial risks. Their construction and engineering insurance helps contractors and developers manage project-related risks, while their cyber liability insurance defends businesses against cyber threats, data breaches, and compliance violations. With multinational programs and travel insurance options, BHSI ensures global businesses receive seamless risk management solutions, making them a reliable partner in financial protection.

#### biBerk by Berkshire Hathaway

### **biberk business insurance**

#### INTRODUCTION

biBERK, a subsidiary of Berkshire Hathaway, is a leading provider of small business insurance, offering affordable and efficient coverage directly to business owners. With a focus on simplifying the insurance process, biBERK eliminates the need for middlemen, reducing costs while maintaining top-tier protection. Backed by the financial strength of Berkshire Hathaway, the company ensures small businesses receive fast, reliable, and comprehensive insurance solutions tailored to their unique risks. By leveraging technology and a customer-first approach, biBERK makes obtaining and managing business insurance easier than ever.

#### WHAT WE OFFER?

biBERK provides comprehensive workers' compensation insurance, ensuring businesses are protected from financial burdens related to workplace injuries. This coverage includes medical expenses, lost wages, and rehabilitation costs for injured employees while shielding businesses from potential lawsuits. With instant online quotes and policy issuance, small business owners can easily obtain coverage without dealing with extensive paperwork. Additionally, biBERK's Pay-As-You-Go payment option allows businesses to align premium costs with actual payroll, making it an affordable and flexible solution.

Beyond workers' compensation, biBERK offers essential insurance policies such as general liability and professional liability (errors & omissions) insurance. General liability coverage protects businesses from third-party claims involving bodily injury, property damage, and advertising injury—ideal for businesses interacting with clients and vendors. Professional liability insurance safeguards service-based businesses like consultants and contractors from claims related to negligence or failure to meet service expectations. These policies provide tailored protection to mitigate financial risks and legal challenges.





biBERK offers comprehensive insurance solutions for businesses, including commercial auto insurance to protect company vehicles from accidents, theft, and damage. Their business owners' policy (BOP) combines general liability and commercial property insurance, covering both liability risks and physical assets in a cost-effective package. Additional coverage options include umbrella insurance for extended liability protection and cyber insurance to safeguard against data breaches and cyber threats. With a user-friendly online platform, direct pricing, and 24/7 claims support, biBERK ensures small businesses receive reliable, transparent, and hassle-free insurance solutions.



## BOAT U.S. COMPANY

#### INTRODUCTION

Boat U.S., a subsidiary of Berkshire Hathaway, is the nation's largest organization dedicated to recreational boaters, offering a comprehensive range of services, including marine insurance, towing assistance, and advocacy. Founded in 1966, Boat U.S. has become a trusted resource for boat owners, providing expert support both on and off the water. With a strong commitment to safety, convenience, and affordability, the company ensures that boaters have access to reliable protection, assistance, and membership benefits that enhance their boating experience. Backed by the financial strength of Berkshire Hathaway, Boat U.S. continues to be a leader in the marine industry.

#### WHAT WE OFFER?

Boat U.S. offers comprehensive boat insurance covering various watercraft, from small fishing boats to large yachts. Their policies include agreed-value coverage, ensuring full compensation in case of total loss, along with protection for hull damage, liability, fuel spills, and uninsured boaters. Customizable options like hurricane haul-out and salvage assistance provide added security, making Boat U.S. a reliable choice for boaters seeking financial protection on the water.

Beyond insurance, Boat U.S. is the largest provider of on-water towing services, offering 24/7 emergency assistance through its extensive Tow Boat U.S. network. With over 600 towboats across major U.S. waterways, their membership program provides unlimited towing, soft grounding assistance, fuel delivery, and jump-start services, helping boaters avoid unexpected expenses. This service ensures peace of mind by delivering fast, reliable support whenever boaters face mechanical issues or emergencies.



Boat U.S. offers comprehensive support to boat owners by providing marine financing, Coast Guard documentation, and title processing services, streamlining the often-complicated paperwork associated with boat ownership. Their expert resources, including valuation tools and professional guidance, help buyers make informed purchasing decisions. In addition to financial and administrative assistance, Boat U.S. is dedicated to promoting boating safety through educational programs and advocacy for policy reforms that enhance regulations and protect recreational boaters. Members also benefit from exclusive discounts on fuel, marina slips, repairs, and maintenance, making boat ownership more affordable and convenient.



## **GEMSTONE JEWELRY**

#### INTRODUCTION

Borsheims is a prestigious luxury jewelry retailer based in Omaha, Nebraska, known for its exquisite fine jewelry, high-end watches, and elegant home décor. Established in 1870 by Norwegian immigrant and silversmith Louis Borsheim, the company has grown from a small jewelry shop into one of the largest independent jewelry stores in the United States. In 1989, it became a subsidiary of Berkshire Hathaway under the leadership of Warren Buffett, further enhancing its reputation for excellence, quality, and exceptional customer service. With a legacy spanning over 150 years, Borsheims continues to be a premier destination for customers seeking timeless beauty, superior craftsmanship, and personalized service.

#### WHAT WE OFFER?

Borsheims is a premier retailer of fine jewelry, offering an extensive selection of rings, necklaces, bracelets, earrings, and charms crafted from high-quality materials like gold, platinum, and sterling silver. Their collection features stunning gemstones, including diamonds, sapphires, emeralds, and pearls, catering to a variety of tastes and preferences. Specializing in engagement rings and wedding bands, Borsheims provides expertly cut diamonds and custom design services, allowing customers to create unique, one-of-a-kind pieces that reflect their personal style and sentiments.

In addition to fine jewelry, Borsheims offers an impressive collection of luxury watches from renowned global brands. Their selection includes classic, contemporary, and high-performance timepieces for both men and women, ensuring that every customer finds the perfect watch for any occasion. Beyond sales, Borsheims provides expert watch servicing, including repairs, battery replacements, strap adjustments, and full restorations. Their commitment to precision and longevity ensures that every timepiece remains in peak condition for generations to come.



Borsheims also features a refined range of home décor and luxury gifts, such as crystal vases, elegant tableware, picture frames, and candles, making them ideal for weddings, anniversaries, or sophisticated home accents. With a strong emphasis on craftsmanship, their offerings reflect timeless elegance and attention to detail. To further enhance customer satisfaction, Borsheims provides professional engraving, appraisals, jewelry and watch repairs, and meticulous cleaning services. Their dedication to quality and exceptional customer service solidifies Borsheims as a trusted destination for timeless luxury and sophisticated gifts.

#### INTRODUCTION

Brooks Running is a globally recognized brand dedicated to creating high-performance running shoes, apparel, and accessories designed to enhance every runner's experience. With a strong commitment to innovation, biomechanics, and sustainability, Brooks focuses on developing gear that provides comfort, support, and durability. The company's mission is to inspire people to run their path with confidence, whether they are casual joggers, competitive marathoners, or trail enthusiasts. Founded in 1914, Brooks initially produced a variety of athletic footwear before specializing exclusively in running gear. Today, the brand is known for its cutting-edge technology, and dedication to helping runners achieve their best performance.

#### WHAT WE OFFER?

Brooks Running offers high-performance shoes designed for various foot types and running styles. Their collection includes cushioned, stability, and lightweight options, featuring innovations like DNA LOFT cushioning and GuideRails support. Built for road, trail, and racing, Brooks shoes provide durability, comfort, and performance, making them ideal for both casual joggers and competitive athletes.

Beyond footwear, Brooks offers a range of running apparel designed for comfort, mobility, and performance. Their moisture-wicking shirts, lightweight jackets, supportive leggings, and breathable shorts are optimized for all weather conditions. Advanced fabric technology helps regulate body temperature, wick away sweat, and reduce chafing, allowing runners to focus on their performance. Thoughtfully designed with a secure fit, their apparel allows unrestricted movement, while reflective details improve visibility during early-morning or nighttime runs. Combining functionality and style, Brooks ensures runners stay comfortable and confident.



Brooks offers premium running accessories like cushioned socks, insoles, hydration belts, and arm sleeves. Their expert services, including gait analysis and personalized shoe recommendations, enhance the customer experience. Committed to sustainability, Brooks integrates eco-friendly materials while maintaining quality. With innovation, expert guidance, and a seamless shopping experience, they remain a top choice for runners seeking comfort, durability, and performance.



### **BNSF RAILWAY**

#### INTRODUCTION

BNSF Railway is one of North America's largest freight transportation companies, providing reliable and efficient rail services across the United States and beyond. With a history dating back to 1849, BNSF has played a crucial role in shaping the nation's economy by moving goods safely and efficiently. The company operates a vast network covering 32,500 route miles, connecting key markets and industries. Committed to innovation and sustainability, BNSF continuously invests in advanced rail technology to enhance efficiency and reduce environmental impact. By prioritizing safety, service, and sustainability, BNSF remains a trusted leader in the transportation industry.

#### WHAT WE OFFER?

BNSF provides a comprehensive range of freight transportation services, moving a wide variety of goods across North America. Their network supports industries such as agriculture, consumer products, energy, and industrial goods. BNSF's rail solutions offer cost-effective and fuel-efficient alternatives to trucking, helping businesses optimize their supply chains. With strategically located intermodal facilities, the company enables seamless shipping between rail, truck, and ocean transport. By leveraging its extensive network, BNSF ensures the reliable and timely delivery of goods.

Beyond freight transportation, BNSF offers innovative logistics and supply chain solutions tailored to customer needs. Their logistics services include railcar tracking, real-time shipment visibility, and optimized routing for greater efficiency. Advanced technology and data analytics allow BNSF to enhance network performance and improve shipment reliability. With dedicated customer support and customized shipping solutions, the company helps businesses navigate complex logistics challenges. By streamlining operations, BNSF provides seamless and cost-effective transportation solutions.







BNSF is dedicated to sustainability by reducing emissions, enhancing fuel efficiency, and investing in eco-friendly technologies such as energy-efficient locomotives, alternative fuels, and rail network improvements. Rail transport, as one of the most sustainable shipping methods, helps reduce highway congestion and greenhouse gas emissions. The company also prioritizes safety and reliability, investing in infrastructure, technology, and workforce training to ensure efficient, secure freight movement. By integrating advanced inspection systems, predictive maintenance, and a strong safety culture, BNSF maintains operational efficiency and remains a trusted partner in freight transportation.

# businesswire A BERKSHIRE HATHAWAY COMPANY

### **BUSINESS WIRE**

#### INTRODUCTION

Business Wire is a global leader in press release distribution and regulatory disclosure, helping companies communicate effectively with media, investors, and the public. Founded in 1961, Business Wire has revolutionized corporate communications by providing fast, reliable, and secure news distribution services. With a vast global network, the company ensures that news reaches journalists, analysts, and consumers across multiple platforms. Business Wire's commitment to accuracy, security, and innovation has made it a trusted partner for businesses of all sizes. By leveraging cutting-edge technology, the company continues to set industry standards for news distribution and corporate transparency.

#### WHAT WE OFFER?

Business Wire offers comprehensive press release distribution services to help companies share their news with a global audience. Their network reaches media outlets, news agencies, websites, and financial markets worldwide. Press releases are distributed in multiple languages, ensuring broad accessibility. Business Wire's editorial team ensures accuracy and compliance with industry standards before publication. Their real-time distribution system ensures that news reaches target audiences quickly and effectively. By providing reliable and secure distribution, Business Wire helps businesses amplify their message with confidence.

Beyond press release distribution, Business Wire provides multimedia services to enhance corporate storytelling. Companies can incorporate high-quality images, videos, infographics, and logos into their news releases. Multimedia elements increase engagement and visibility across digital platforms. Business Wire's media hosting and sharing capabilities ensure seamless access for journalists and stakeholders. Their multimedia newsroom allows companies to manage and showcase their press materials in one place. With visually compelling content, businesses can create a lasting impact on their audience.







Business Wire provides regulatory disclosure services to help companies meet financial and legal reporting requirements while ensuring compliance with global stock exchanges and regulatory bodies. Their secure platform uses encryption technology to safeguard financial data and offers automated tools for simplified reporting. Additionally, Business Wire enhances corporate communications with analytics and tracking tools that measure press release performance, audience engagement, and media reach. By integrating with social media and offering expert support, they help businesses optimize news distribution and refine communication strategies for greater impact and investor confidence.

## CS1.

## CENTRAL STATES INDEMNITY COMPANY

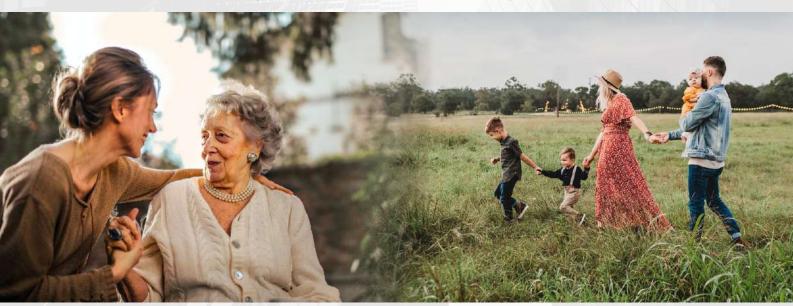
### INTRODUCTION

Central States Indemnity Co. of Omaha (CSI) is a Nebraska-based insurance provider specializing in property, casualty, accident, and health insurance. Established in 1977, CSI has built a strong reputation for offering specialty life, disability, and unemployment coverage. In 1992, the company became a wholly owned subsidiary of Berkshire Hathaway, further strengthening its financial stability. CSI is dedicated to simplifying financial obligations by offering tailored insurance solutions for individuals and businesses. With decades of experience, the company ensures comprehensive coverage to meet evolving customer needs.

### WHAT WE OFFER?

CSI provides specialized life insurance policies designed to offer financial security and peace of mind for policyholders and their beneficiaries. These customizable policies cater to individual needs, ensuring reliable financial protection during uncertain times. Whether for long-term financial planning or immediate coverage, CSI's life insurance solutions offer flexibility and convenience. With a simple application process and dedicated customer support, the company makes securing life insurance easy and accessible.

To assist individuals facing financial challenges due to employment issues, CSI offers disability and unemployment insurance. Disability insurance ensures continued income during illness or injury, reducing financial stress, while unemployment coverage provides crucial support during job loss, helping individuals manage their expenses. These plans are designed to be easily accessible and adaptable to different employment situations. By providing financial protection in difficult times, CSI helps policyholders maintain financial stability and peace of mind.



CSI also offers Medicare Supplement Insurance to cover healthcare costs that traditional Medicare does not fully pay, such as deductibles, co-payments, and coinsurance. With multiple plan options, customers can choose coverage that suits their needs and budget. Additionally, CSI provides property and casualty insurance to protect individuals and businesses from financial losses due to accidents, natural disasters, and liability risks. By offering comprehensive coverage solutions, CSI ensures financial security and protection for its policyholders in various aspects of life.

#### CHARTER BROKERAGE A Berkshire Hathaway Combany

## CHARTER BROKERAGE

### INTRODUCTION

Charter Brokerage is a premier, compliance-focused customs brokerage firm specializing in duty drawback and related services. Established in 1994 by two international trade attorneys, the company has grown into a leader in customs compliance and duty recovery. With a commitment to excellence, Charter Brokerage has filed and recovered more duties, taxes, and fees from U.S. Customs and Border Protection than any other customs broker. Their extensive experience and dedication to client success have solidified their reputation in the industry.

### WHAT WE OFFER?

Charter Brokerage specializes in duty drawback services, assisting businesses in recovering duties, taxes, and fees on exported goods. With over 25 years of experience, the company has played a key role in refining drawback laws to maximize refunds while ensuring compliance with customs regulations. Their expertise streamlines the process by managing complex documentation and regulatory requirements, providing clients with a seamless and efficient duty recovery system. Through their commitment to precision and compliance, Charter Brokerage has established itself as a trusted leader in the industry.

In addition to duty drawback services, Charter Brokerage offers comprehensive customs clearance solutions for importers and exporters in the U.S. and Canada. As an early participant in the Remote Location Filing program, the company provides nationwide coverage with enhanced efficiency. Their team ensures regulatory compliance, reducing the risk of delays and penalties. By leveraging advanced technology and industry expertise, Charter Brokerage simplifies the customs process, enabling businesses to expedite cargo clearance while maintaining compliance. This efficiency allows clients to focus on their core operations without logistical disruptions.



Charter Brokerage offers compliance consulting and tax services, guiding businesses through trade regulations. Their experts provide training on customs laws, duty drawbacks, and trade compliance, optimizing operations and avoiding penalties. They also assist with Superfund tax credits, ensuring accurate claims and reduced tax liabilities. With deep regulatory expertise, Charter Brokerage helps businesses cut costs, stay compliant, and make informed financial decisions.

## Clayton.

## **CLAYTON HOMES**

### INTRODUCTION

Clayton Homes, founded in 1956 by Jim Clayton, has grown into the nation's largest producer of manufactured and modular homes. Headquartered in Maryville, Tennessee, the company expanded into home construction, financing, and insurance services. Acquired by Berkshire Hathaway in 2003, Clayton Homes gained financial strength and market reach. With a focus on quality, affordability, and sustainability, the company continues to innovate in homebuilding. Their commitment to accessible housing has made them a trusted leader in the industry. Clayton Homes offers modern, customizable homes that cater to various lifestyles and budgets.

### WHAT WE OFFER?

Clayton Homes specializes in designing and building manufactured and modular homes that offer customizable features and modern layouts. Using advanced construction techniques, they ensure durability and affordability while catering to diverse customer needs. Their homes come in various sizes and styles, making homeownership more accessible through a nationwide network of retail centers. With a focus on energy-efficient designs and high-quality materials, Clayton Homes delivers long-lasting value to homeowners. Their commitment to innovation ensures that their housing solutions are stylish, functional, and cost-effective.

To simplify the homebuying process, Clayton Homes provides financial services through Vanderbilt Mortgage and Finance. These services include home loans, land-home financing, and insurance options, catering to a wide range of financial situations. Their in-house financial experts assist buyers in finding suitable loan solutions, offering flexible payment plans and personalized guidance. This integrated approach streamlines the purchasing process, making homeownership more attainable. By combining home construction with financing solutions, Clayton Homes creates a seamless experience for customers.



Clayton Homes focuses on sustainability with energy-efficient materials and smart technology. Their eBuilt® homes reduce energy costs by up to 50%. Features like ENERGY STAR® appliances and eco-friendly construction lower carbon footprints. They also support community development, affordable housing, disaster relief, and education, reflecting their commitment to positive social impact.

## CORT BUSINESS SERVICES CORPORATION

### INTRODUCTION

CORT, founded in 1972, started as a collection of family-run businesses specializing in furniture rental. Over time, it expanded to offer home, office, and event furniture solutions, as well as global relocation services. In 2000, CORT became a subsidiary of Berkshire Hathaway, strengthening its financial stability and industry presence. Headquartered in Chantilly, Virginia, the company now operates across the United States and in over 80 countries. With a focus on flexibility, convenience, and customer satisfaction, CORT has established itself as a leader in the furniture rental industry. Their extensive product offerings and exceptional service make them a trusted partner for individuals, businesses, and event planners.

### WHAT WE OFFER?

CORT provides comprehensive home furniture rental solutions, making it convenient for individuals and families to furnish their living spaces. Their Move-In Ready™ packages include stylish furniture for various rooms, with flexible lease terms to suit different needs. The company offers a seamless experience by handling delivery, setup, and pickup, making it an ideal choice for students, relocating professionals, and temporary housing situations. With high-quality furnishings and excellent customer service, CORT simplifies the transition process for those in need of temporary or stylish home solutions.

For businesses, CORT delivers flexible office furniture rental options designed to accommodate evolving workspace requirements. Their inventory includes essential office furniture such as desks, chairs, workstations, and conference tables, suitable for companies of any size. By offering rental solutions, businesses can avoid large upfront investments while maintaining a professional and functional office environment. CORT's expert team assists with space planning, delivery, and installation, ensuring a smooth and hassle-free transition. Their customizable rental terms allow businesses to adapt quickly to changing needs without long-term commitments.



CORT specializes in event furniture rentals, offering stylish and functional pieces for corporate events, weddings, and trade shows. Their selection includes seating, cocktail tables, bars, and staging elements, with professional delivery, setup, and removal. Through the CORT Global Network, they provide international furniture rentals in over 80 countries, supporting relocations worldwide. With high-quality furnishings and seamless service, CORT ensures a hassle-free rental experience for local and global clients.



### INTRODUCTION

CTB, Inc., founded in 1952 as Chore-Time Equipment, began by manufacturing poultry and livestock production equipment. It expanded in 1957 with Brock Grain Systems, specializing in grain storage solutions. In 1976, CTB unified its brands, becoming a global leader in agricultural equipment. Headquartered in Milford, Indiana, it serves customers in over 80 countries with innovative food production and storage solutions. In 2002, CTB became a subsidiary of Berkshire Hathaway, strengthening its financial stability. Today, CTB continues to develop advanced, efficient, and sustainable agricultural technologies.

### WHAT WE OFFER?

CTB specializes in grain storage and handling solutions, offering high-quality bins, silos, and grain dryers for both agricultural and commercial applications. Through its Brock Grain Systems brand, CTB provides cutting-edge storage technology that enhances efficiency while preserving the quality of stored crops. The company also offers advanced grain conditioning and aeration systems to optimize preservation and minimize waste. With customizable solutions catering to small farms and large commercial operations alike, CTB plays a vital role in improving global food security through reliable and innovative storage technologies.

In the livestock and poultry sector, CTB delivers automated feeding, watering, and environmental control systems designed to improve animal health and productivity. The Chore-Time brand ensures precise nutrition management through advanced feeding systems while reducing feed waste. Additionally, CTB's ventilation, lighting, and egg processing systems create optimal conditions for efficient poultry and livestock farming. By integrating smart agricultural technologies, CTB helps farmers enhance sustainability, improve efficiency, and reduce environmental impact. These innovations support modern farming practices, ensuring higher productivity with lower resource consumption.



CTB offers material handling and storage solutions beyond agriculture, serving industries like manufacturing and food processing. Their custom conveyor systems, bulk storage bins, and automation enhance efficiency and reduce labor. Designed for safety and durability, CTB's solutions streamline workflows and boost productivity, helping businesses optimize operations.

## **DURACELL**

## THE DURACELL COMPANY

### INTRODUCTION

Duracell, established in 1964, has evolved into a leading manufacturer of high-performance batteries. The brand's name, a portmanteau of "durable" and "cell," reflects its commitment to long-lasting power. Over the decades, Duracell has expanded its product line to include a variety of battery types, becoming a household name worldwide. In 2016, Duracell was acquired by Berkshire Hathaway, further solidifying its position in the industry. Known for its distinctive copper-top design and the iconic Duracell Bunny, the company continues to innovate in portable power solutions.

### WHAT WE OFFER?

Duracell's Coppertop Batteries are designed for everyday reliability, providing long-lasting power for devices such as remotes, flashlights, and toys. Available in multiple sizes, these alkaline batteries ensure consistent performance and are enhanced with POWER BOOST™ technology for extended battery life. Their durable construction protects against leaks and corrosion, making them a trusted choice for households and businesses. With widespread availability, Duracell ensures easy access to dependable energy solutions.

The Duracell Optimum battery line delivers superior performance for high-drain devices such as gaming controllers and motorized toys. Featuring advanced POWER BOOST™ Ingredients, they provide extra life or extra power when needed. Optimum batteries are designed for energy-intensive applications, ensuring extended usage without performance drops. Their innovative formula allows devices to operate at peak efficiency. Available in AA and AAA sizes, they are ideal for demanding electronic gadgets. With cutting-edge technology, Optimum batteries redefine alkaline power efficiency.



Duracell caters to specialized power needs with its high-performance Lithium Coin Batteries, designed for small devices like car remotes, watches, and medical equipment. These batteries feature a child-safe bitter coating to prevent accidental ingestion while delivering reliable performance. Additionally, Duracell offers Portable Power Stations for backup power and outdoor energy needs, supporting everything from smartphones to essential home appliances. Some models are solar-compatible, promoting eco-friendly solutions. With a focus on safety, convenience, and durability, Duracell ensures dependable power for both everyday use and emergency situations, maintaining its reputation as a trusted energy solution provider.



### FECHHEIMER BROTHERS COMPANY

### INTRODUCTION

Established in 1842 by Solomon "Samuel" Fechheimer, a German immigrant, Fechheimer Brothers Company began as a modest dry goods store in Cincinnati, Ohio. Over the decades, it evolved into a leading manufacturer of uniforms, serving public safety sectors such as military, law enforcement, fire, and EMS professionals. Renowned for its commitment to quality and innovation, Fechheimer has built a legacy of trust and excellence in uniform manufacturing. Today, as a subsidiary of Berkshire Hathaway, the company continues to uphold its tradition of providing superior uniforms to those who serve and protect.

### WHAT WE OFFER?

Fechheimer's Flying Cross brand is recognized for offering high-quality professional uniforms tailored for law enforcement, firefighters, and military personnel. Their collection includes Class A dress uniforms, duty apparel, and tactical gear, all crafted with durability and comfort in mind. The use of high-performance fabrics ensures breathability, moisture control, and flexibility, while rigorous testing guarantees strength and color retention. Flying Cross also offers customization options, allowing departments to personalize uniforms with embroidery, insignias, and rank-specific details, making it a trusted choice for maintaining a sharp, & professional appearance.

Vertx, another Fechheimer brand, focuses on tactical apparel designed for law enforcement, military, and federal agencies. The product range includes concealed carry clothing, tactical pants, and gear bags, all built for discretion and durability. Featuring reinforced stitching, hidden pockets, and moisture-wicking fabrics, Vertx gear is designed for high-intensity operations while maintaining a professional and low-profile appearance. Known for its performance-driven, versatile apparel, Vertx continues to be a reliable choice for professionals in both covert and field missions who need dependable tactical gear.



Fechheimer's Justin FR brand produces flame-resistant workwear for high-risk industries like firefighting, oil and gas, and electrical utilities. These garments protect against fire, heat, and electrical arc flashes while ensuring comfort and mobility. The collection includes FR shirts, pants, coveralls, and outerwear. Fechheimer also offers custom uniform solutions with embroidery and screen printing, providing personalized branding and precise fits to help reduce long-term replacement costs.



## FLIGHT SAFETY INTERNATIONAL

### INTRODUCTION

FlightSafety International, founded in 1951 by aviation pioneer A.L. Ueltschi, has been at the forefront of aviation training for over seven decades. The company began its journey at New York's LaGuardia Airport, initially operating from the Marine Air Terminal. Recognizing the need for professional flight training, FlightSafety expanded rapidly, establishing numerous Learning Centers globally. In 1973, reflecting its growing international presence, the company adopted the name FlightSafety International. Today, as a Berkshire Hathaway company, it continues to set industry standards in aviation training and simulation.

### WHAT WE OFFER?

FlightSafety International offers a diverse range of comprehensive pilot training programs designed for commercial, business, and military aviation sectors. Utilizing advanced full-flight simulators, pilots undergo immersive training that replicates real-world flight scenarios. These programs cover essential training areas such as initial type ratings, recurrent training, and specialized safety programs. FlightSafety offers training for a wide variety of aircraft, ensuring pilots acquire the specific expertise needed for their respective models. The company's FAA-and EASA-certified programs meet the highest global aviation standards, ensuring that pilots are fully prepared for their missions. With expert instructors, cutting-edge technology, and realistic simulation, FlightSafety guarantees thorough preparation for pilots to handle any situation they may encounter in the sky.

In addition to pilot training, FlightSafety offers specialized maintenance technician training to ensure aircraft safety and reliability. Their programs cover airframe systems, avionics, and powerplant maintenance, combining theory with hands-on experience. Tailored to various aircraft types, including jets, helicopters, and airliners, the courses are approved by global aviation authorities to meet industry standards. Interactive tools and real-world simulations enhance technicians' technical and problem-solving skills, ensuring they maintain aircraft to the highest operational standards.









FlightSafety is also a leader in flight simulation technology, developing advanced full-flight simulators that replicate real cockpit environments. These high-fidelity simulators provide pilots with realistic emergency procedure practice, with motion systems and high-resolution visuals enhancing the experience. All simulators meet FAA- and EASA-certification standards, ensuring top-tier training. Beyond training and simulation, FlightSafety supports aviation operations with 24/7 customer support, maintenance, and custom training programs for airlines, corporate flight departments, and government agencies, ensuring clients have the assistance they need to maintain peak performance.



## FOREST RIVER INC.

### INTRODUCTION

Founded in 1996 by Peter Liegl, Forest River, Inc. has grown into a leading manufacturer of recreational vehicles (Rvs), cargo trailers, pontoon boats, buses, and more. Starting with the production of tent campers, travel trailers, and fifth wheels, the company rapidly expanded its product lines to meet diverse consumer needs. In 2005, Forest River became a subsidiary of Berkshire Hathaway, further solidifying its position in the industry. Over the years, the company has acquired various brands and assets, enhancing its offerings and market presence. Today, Forest River operates multiple manufacturing facilities across North America, employing thousands and serving a global customer base.

### WHAT WE OFFER?

Forest River is a well-established manufacturer specializing in towable RVs, including travel trailers, fifth wheels, and toy haulers, designed to meet the diverse preferences of campers. These RVs come in various floor plans and offer a wide range of amenities to provide both comfort and convenience, ensuring an enjoyable experience for both weekend campers and long-term adventurers. The company places great emphasis on durability and ease of towing, making their models suitable for all types of travelers. With a commitment to quality and innovation, Forest River continuously updates its designs to incorporate the latest technological features, cementing its reputation as a trusted name among RV enthusiasts.

In addition to towable RVs, Forest River manufactures Class A and Class C motorhomes that combine the luxury of modern living with the mobility needed for extended travel. These motorhomes come equipped with advanced technology, spacious interiors, and ample storage, providing a comfortable and convenient home-on-the-road experience. Built on reliable chassis, they ensure a smooth driving experience across various terrains, while customization options allow customers to tailor their motorhomes to fit their unique preferences and lifestyles. The company prioritizes safety with each motorized model, incorporating the latest safety features to enhance the well-being of travelers on the road.



Beyond recreational vehicles, Forest River also manufactures commercial vehicles such as buses, vans, and trucks for industries like public transportation and cargo transport. These vehicles are designed for reliability and efficiency, with customization options to meet specific business needs. They comply with industry standards to ensure safety and quality. Forest River's diverse range of products highlights its ability to innovate and cater to different market sectors, showcasing the company's versatility in both the recreational and commercial vehicle industries.

# FRUITÆLOOM.

## FRUIT OF THE LOOM

### INTRODUCTION

Fruit of the Loom, established in 1851, is a renowned American manufacturer of underwear, casualwear, and athletic apparel. With a legacy spanning over 170 years, the company has become synonymous with quality and comfort in the clothing industry. Its iconic logo, featuring a colorful assortment of fruits, is recognized worldwide. Throughout its history, Fruit of the Loom has maintained a commitment to providing affordable and durable clothing options for men, women, and children. Today, as a subsidiary of Berkshire Hathaway, it continues to innovate and expand its product lines to meet the evolving needs of consumers.

### WHAT WE OFFER?

Fruit of the Loom offers a wide range of men's apparel, including underwear, t-shirts, fleece, and socks designed for comfort and durability. Their underwear collection features boxer briefs, boxers, and briefs made from soft, breathable fabrics, with moisture-wicking technology to keep wearers cool and dry. The brand's t-shirts and fleece items provide both durability and style, making them ideal for casual wear. Their socks are designed for all-day comfort with cushioned soles and arch support, ensuring long-lasting comfort and performance.

The women's apparel collection from Fruit of the Loom includes underwear, bras, sleepwear, and activewear, all crafted for comfort and style. Their wireless bras offer excellent support without underwires, while the underwear line includes various cuts like bikinis, briefs, and hi-cuts for a perfect fit. Soft fabrics enhance the comfort of sleepwear and activewear, making them ideal for everyday wear. The moisture-wicking and breathable materials regulate temperature and keep wearers fresh throughout the day. Fruit of the Loom's designs prioritize ease of movement and comfort for all body types.



Fruit of the Loom offers durable, comfortable kids' clothing, including underwear, undershirts, socks, and camis. Made from soft, tag-free fabrics with flexible materials, these clothes provide comfort and ease of movement. Specialized collections like Breathable, CoolZone®, and Fit For Me® cater to specific needs, ensuring quality and customer satisfaction.



## RUSSELL ATHLETIC

### INTRODUCTION

Established in 1902 in Alexander City, Alabama, Russell Athletic has been a pioneer in athletic apparel for over a century. Founded by Benjamin Russell, the company initially produced women's and children's garments before venturing into athletic wear. In 1926, they revolutionized sportswear by inventing the first cotton sweatshirt, providing athletes with a comfortable alternative to wool jerseys. Over the decades, Russell Athletic expanded its product lines, becoming a trusted name in sports uniforms and casual wear. Today, as a subsidiary of Fruit of the Loom, Russell Athletic continues its legacy of innovation and quality in the athletic apparel industry.

### WHAT WE OFFER?

Russell Athletic offers a wide range of men's activewear, including t-shirts, hoodies, sweatpants, shorts, and jackets designed for both casual and athletic use. Featuring moisture-wicking Dri-Power® technology, their apparel keeps wearers cool and dry during workouts. Fleece-lined hoodies and sweatpants provide warmth and flexibility, while compression gear supports muscles for improved endurance and recovery. With a focus on quality and innovation, Russell Athletic ensures long-lasting performance for athletes and fitness enthusiasts.

For women, the brand offers activewear like t-shirts, tank tops, sweatshirts, leggings, and sports bras, designed for both style and function. The Dri-Power® fabric wicks away moisture and regulates body temperature, making workouts more comfortable. Their fleece hoodies and joggers offer a relaxed yet flexible fit, transitioning easily from gym wear to casual wear. Balancing fashion with practicality, Russell Athletic delivers durable, breathable apparel that supports an active lifestyle.



Russell Athletic also provides high-quality youth-sized activewear, including t-shirts, hoodies, sweatpants, and shorts. Designed with breathable and stretchable fabrics, their youth collection ensures comfort and mobility. Fleece-lined options offer warmth for year-round use, while tagfree labels and soft materials enhance comfort. Their specialized collections, such as Dri-Power®, Cotton Performance, and Compression Powered by Coolcore®, cater to different athletic needs, ensuring top performance and comfort for all ages.

## VANITY FAIR LINGERIE

### INTRODUCTION

Vanity Fair Lingerie has been a trusted name in women's intimate apparel since 1919, offering high-quality lingerie that combines elegance, comfort, and functionality. With over a century of expertise, the brand has continuously evolved, incorporating modern designs and advanced fabric technologies to enhance fit and support. Known for its inclusive sizing and timeless styles, Vanity Fair provides bras, panties, camisoles, slips, and shapewear that cater to all body types. The company focuses on craftsmanship, ensuring durability and superior comfort in every piece. Over the years, it has built a strong reputation for delivering lingerie that helps women feel confident and stylish. By blending innovation with tradition, Vanity Fair remains a leader in the industry, redefining comfort and beauty.

### WHAT WE OFFER?

Vanity Fair Lingerie offers a wide range of bras designed for comfort, support, and elegance. Their collection includes full-figure, underwire, wireless, minimizer, and t-shirt bras, all crafted with soft, breathable fabrics for a secure fit. With smooth, seamless styles that enhance confidence, the brand ensures all-day comfort. Convertible and strapless options provide versatility, making them suitable for various outfits. Vanity Fair's inclusive size range ensures every woman can find her ideal fit.

The brand's panties collection features bikinis, briefs, hipsters, and hi-cut styles, offering a blend of comfort and style. Made from stretchable, moisture-wicking fabrics, these panties provide a smooth fit and all-day freshness. Vanity Fair also offers seamless and tag-free options to eliminate irritation, ensuring an ultra-comfortable experience. Designed to complement their bras, these panties allow customers to create coordinated lingerie sets that maintain shape and support wash after wash.



Vanity Fair Lingerie offers camisoles, slips, and shapewear for elegance and functionality. Camisoles provide lightweight layering, while slips ensure a seamless look. Their shapewear—bodysuits, high-waisted briefs, and shaping camisoles—contours the body with breathable, stretchable materials. Designed for comfort and durability, these pieces enhance natural curves for daily wear or special occasions.

## Garanimals.

## GARANIMALS INCORPORATED

### INTRODUCTION

Garanimals has been a trusted name in children's clothing since 1972, offering affordable, stylish, and comfortable apparel. Known for its mix-and-match concept, the brand makes dressing easy for kids and parents alike. With vibrant designs and high-quality materials, Garanimals ensures durability and comfort for active children. The brand focuses on affordability, providing fashionable clothing without sacrificing quality. Over the years, it has expanded its collection to include a wide range of essentials for babies and toddlers. By combining practicality, style, and fun, Garanimals continues to be a favorite in children's fashion.

### WHAT WE OFFER?

Garanimals offers a variety of tops, including t-shirts, tank tops, long-sleeve shirts, and hoodies, all designed with bright colors and fun prints. Made from soft, breathable fabrics, these tops provide all-day comfort for active kids. The brand's mix-and-match concept allows parents to easily create coordinated outfits, and durable materials ensure long-lasting wear. Available in sizes for babies, toddlers, and young children, Garanimals makes dressing simple, stylish, and practical.

The bottoms collection features shorts, joggers, leggings, jeans, and sweatpants that combine comfort and style. Stretchable, lightweight fabrics allow for easy movement, while elastic waistbands and adjustable fits ensure a secure and comfortable fit. With vibrant prints and solid colors, these bottoms pair well with any top, maintaining softness and durability after multiple washes.





Garanimals also offers cozy sleepwear, including two-piece sets, nightgowns, and footed sleepers, made from ultra-soft, breathable fabrics for a restful night's sleep. Designed with safety in mind, these pieces feature relaxed fits and fun patterns, making bedtime enjoyable. For babies and toddlers, Garanimals provides essentials like onesies and rompers, made from gentle cotton fabrics for comfort and ease of dressing, combining style with practicality for growing little ones.



## GATEWAY UNDERWRITERS AGENCY

### INTRODUCTION

GUA-STL (General Utility Associates - St. Louis) has been a trusted provider of engineering, construction, and utility services for over three decades. Specializing in both public and private utility systems, the company has built a reputation for delivering high-quality solutions in infrastructure projects. Known for its focus on safety, innovation, and customer satisfaction, GUA-STL has become a reliable partner in the St. Louis area. By leveraging advanced technologies and expert services, GUA-STL continues to excel in providing tailored solutions for complex utility systems. Their experience and commitment to excellence have made them a leader in the utility services industry.

### WHAT WE OFFER?

GUA-STL provides comprehensive engineering and design services for utility systems, including electrical, water, gas, and complex network infrastructure projects. Their team of skilled engineers works to ensure that each design is optimized for maximum performance, safety, and compliance with regulatory standards. By utilizing advanced technologies, GUA-STL delivers customized, innovative, and sustainable solutions tailored to meet the unique needs of each client. From the initial concept to final implementation, GUA-STL ensures efficient, high-quality designs that meet specific utility infrastructure requirements.

In addition to their design services, GUA-STL specializes in the construction and installation of utility systems, handling both large-scale and small-scale projects. The company has a proven track record of completing projects on time, within budget, and with a focus on maintaining the highest safety standards throughout the construction phase. Their experienced team oversees every aspect of utility system installation, ensuring precision, reliability, and adherence to quality standards. GUA-STL's extensive expertise across various industries ensures that each project is executed efficiently and meets the unique demands of the client.



GUA-STL also offers ongoing maintenance, repair, consultation, and project management services. Their maintenance team ensures that utility systems remain operational and efficient over their entire lifecycle, conducting routine inspections, system upgrades, and emergency repairs as needed. The company's expert consultants guide clients through every phase of their projects, including planning, budgeting, risk management, and compliance with regulatory and environmental requirements. Their project management team ensures timely delivery, within scope, and to the highest standards of quality, helping clients make informed decisions and ensuring the long-term success of their utility infrastructure projects.

# GEICO.

## GEICO AUTO INSURANCE COMPANY

### INTRODUCTION

GEICO (Government Employees Insurance Company) was founded in 1936 with the mission to provide affordable car insurance to government employees and military personnel. Over the years, GEICO has expanded its offerings to include a wide range of insurance products, becoming one of the largest and most well-known insurers in the United States. With a strong focus on customer satisfaction, technology, and competitive pricing, GEICO has grown into a leading provider of auto insurance and other insurance services. Known for its iconic advertising campaigns, GEICO continues to innovate in the insurance industry while maintaining a commitment to providing value and service to millions of customers across the country.

### WHAT WE OFFER?

GEICO offers a wide range of auto insurance options designed to meet the diverse needs of drivers. Their coverage includes liability, collision, comprehensive, and uninsured motorist protection, with customizable plans that allow customers to select coverage based on their driving habits and budget. Known for competitive pricing and a user-friendly online platform, GEICO makes it easy for customers to manage policies, file claims, and access discounts. The company is also recognized for its exceptional customer service, ensuring that drivers receive prompt assistance and support whenever needed.

In addition to auto insurance, GEICO provides homeowners insurance to protect homes, property, and personal belongings against risks such as fire, theft, and natural disasters. Customers can further tailor their coverage with optional add-ons, including flood and earthquake insurance. With affordable rates and comprehensive protection, GEICO allows homeowners to safeguard their properties from unexpected events. The company also offers convenient online tools to help customers compare quotes and choose the best policy for their specific needs.





GEICO now offers rental car insurance, protecting customers from accidents, theft, and damage to rental vehicles during trips, whether it's a quick weekend getaway or a longer vacation. With competitive rates and a simple claims process, it ensures peace of mind on the road. Additionally, GEICO provides motorcycle, RV, and boat insurance with customizable options, including liability, comprehensive, and collision coverage. Designed for affordability and flexibility, these policies give outdoor enthusiasts the confidence to enjoy their recreational activities while staying well-protected.

## Gen Re.

## GENERAL REINSURANCE AG

### INTRODUCTION

Gen Re, or General Reinsurance Corporation, is a leading global reinsurance company that has provided specialized reinsurance solutions for over 100 years. Founded in 1921, Gen Re has built a reputation for financial strength, expertise, and innovation. As a subsidiary of Berkshire Hathaway, the company benefits from the immense financial backing of one of the world's most respected companies. With a presence in over 40 locations globally, Gen Re offers tailored reinsurance products and services to help insurers mitigate risk, manage exposure, and enhance profitability across both property/casualty and life/health sectors.

### WHAT WE OFFER?

Gen Re provides a wide range of property and casualty reinsurance offerings, covering sectors such as property, engineering, marine, casualty, and motor insurance. The company specializes in delivering customized reinsurance solutions tailored to the unique needs of businesses across various industries. With expertise in underwriting and risk management, Gen Re helps clients minimize large losses and optimize portfolios through advanced analytics. By working closely with clients, Gen Re designs reinsurance programs that enhance risk control and capital efficiency, making it a trusted partner for businesses seeking long-term financial stability.

In the life and health reinsurance sector, Gen Re offers a comprehensive suite of products, including underwriting support, claims management, market research, and analytics. These solutions are designed to help insurers improve operational efficiency and address the evolving challenges of the health insurance market. By collaborating with clients, Gen Re creates reinsurance arrangements that enhance product offerings, streamline operations, and ensure compliance with regulatory changes. Their team of experts delivers value-driven solutions to help insurers navigate complex and competitive markets.



Gen Re offers a comprehensive Knowledge Center, giving clients access to valuable industry insights, best practices, and expert commentary from senior executives, underwriters, and actuaries. This platform keeps clients informed about market trends, emerging risks, and regulatory changes, helping them make well-informed decisions. With a strong global presence, Gen Re operates in multiple regions, providing personalized services and solutions tailored to local market conditions. Their dedication to fostering long-term relationships and ensuring client success solidifies their position as a key player in the global reinsurance market.

## HELZBERG DIAMONDS

### INTRODUCTION

Helzberg Diamonds is a well-established American jewelry retailer with a legacy spanning over 100 years. Founded in 1915 by Morris Helzberg in Kansas City, Missouri, the company has grown from a single store into a national brand renowned for high-quality diamonds, fine jewelry, and exceptional customer service. In 1979, Helzberg was acquired by Berkshire Hathaway, adding strength and stability to its operations. Today, Helzberg Diamonds continues to be a leading retailer, known for offering a wide selection of beautifully crafted jewelry, including engagement rings, wedding bands, and other fine pieces.

### WHAT WE OFFER?

Helzberg Diamonds offers an extensive selection of high-quality diamond jewelry, with a particular focus on engagement rings, wedding bands, and fashion pieces. Their engagement ring collection features a wide variety of styles, from classic solitaires to intricate halo settings, all featuring ethically sourced and certified diamonds. The company also provides custom design services, allowing customers to create personalized jewelry, whether it's a custom engagement ring or a unique piece for a special occasion. Helzberg is committed to precision craftsmanship, ensuring that each piece is created with the utmost care and attention to detail.

In addition to its diamond offerings, Helzberg Diamonds carries a broad selection of fine jewelry in gold, platinum, and sterling silver, including necklaces, bracelets, earrings, and pendants. Their pieces range from timeless classics to trendy, fashion-forward designs, ensuring there's something to suit every taste. Whether customers are looking for a special gift or a treat for themselves, Helzberg provides jewelry that complements any occasion, from weddings to everyday wear, offering both statement pieces and subtle additions to any ensemble.





Helzberg is also known for its fine watch collection, offering timepieces from renowned brands such as Rolex, Citizen, and Movado. Their selection includes elegant dress watches, sporty models, and sophisticated chronographs for both men and women. In addition to selling watches, Helzberg provides watch repair and maintenance services to ensure that each timepiece remains in optimal condition. The company also enhances the customer experience with services such as lifetime diamond guarantees, free ring resizing, cleaning, and appraisal services, as well as offering a seamless shopping experience both in-store and online.

## H.H.BROWN SHOE GROUP

### INTRODUCTION

Berkshire Hathaway Shoe Division, led by Warren Buffett's Berkshire Hathaway, encompasses some of the most iconic footwear brands in the world, including Justin Brands, H.H. Brown, and other distinguished subsidiaries. Established under the Berkshire Hathaway umbrella, the division has grown into a significant player in the global footwear industry. The division acquired various brands over the years, strengthening its market position and commitment to quality craftsmanship. With a focus on delivering superior comfort, durability, and style, Berkshire Hathaway Shoes has built a legacy of excellence, serving customers worldwide.

### WHAT WE OFFER?

The Berkshire Hathaway Shoe Division offers a diverse selection of footwear for men, women, and children, catering to both casual and formal needs. Featuring brands like Justin Boots, Timberland PRO, and Ariat, the division specializes in work boots designed for durability and safety, incorporating features such as steel toes, waterproofing, and slip-resistant soles. In addition to work footwear, they provide stylish yet long-lasting casual shoes and boots, ensuring all-day comfort and versatility for various lifestyles.

The division is also known for its premium cowboy boots and western wear, particularly through the Justin Boots brand, which is recognized for its superior craftsmanship and heritage appeal. These boots, made from genuine leather, exotic skins, or advanced synthetic materials, blend tradition with modern functionality, offering long-lasting wear for ranchers, cowboys, and western-style enthusiasts. Alongside western wear, the division caters to athletes and outdoor adventurers with performance-driven footwear from brands like H.H. Brown and Timberland PRO, featuring rugged hiking and outdoor shoes built for stability, durability, and comfort across various terrains.



Beyond footwear, the Berkshire Hathaway Shoe Division is committed to quality and customer satisfaction, offering shoe repair services, including leather restoration, resoling, and cleaning, to extend the life of customers' footwear. With a strong emphasis on craftsmanship, the division provides expert guidance, seamless online and in-store shopping experiences, and exceptional service to ensure that every customer finds the perfect fit for their needs.



## HOME SERVICES OF AMERICA

### INTRODUCTION

Home Services of America, established in 1998, is a premier provider of home ownership services in the United States. As an affiliate of Berkshire Hathaway, the company has grown into the nation's largest residential real estate services firm, based on closed transactions. Headquartered in Edina, Minnesota, Home Services offers a comprehensive suite of services, including real estate brokerage, mortgage financing, franchising, title and escrow services, insurance, and relocation. Through strategic acquisitions and a commitment to excellence, HomeServices has built a reputation for integrity, innovation, and unparalleled customer service.

### WHAT WE OFFER?

Home Services operates a nationwide real estate brokerage network, offering expert guidance to clients buying and selling residential properties. Their agents leverage deep local market knowledge and cutting-edge technology to provide personalized service, ensuring smooth and efficient transactions. Whether assisting first-time buyers or experienced investors, Home Services prioritizes client needs by offering access to prime listings, competitive opportunities, and strategic insights. Their commitment to transparency and customer satisfaction simplifies the complexities of real estate, empowering clients to make informed decisions with confidence. By streamlining the home buying and selling process, Home Services enhances accessibility and ensures a rewarding experience in the real estate market.

Through its mortgage subsidiaries, Home Services offers tailored financing solutions to accommodate diverse borrower needs. Their experienced mortgage professionals guide clients through the loan process with competitive rates, flexible terms, and personalized support, making home financing more accessible. By prioritizing customer education and minimizing financial uncertainty, they empower buyers to secure homes with confidence. Home Services' streamlined approach not only simplifies mortgage navigation but also ensures borrowers make informed decisions that support long-term financial stability and home ownership success.







Expanding beyond brokerage services, HomeServices owns the Berkshire Hathaway Home Services and Real Living Real Estate franchise networks, offering franchisees access to a trusted brand, industry expertise, and professional training. They also provide title, escrow, insurance, and relocation services, ensuring a comprehensive real estate experience. Their title and escrow companies facilitate secure transactions, while their insurance services offer coverage from top-rated carriers. Additionally, their relocation services assist corporations with employee transfers, handling every aspect to minimize stress for businesses and individuals alike.



## INTERNATIONAL DAIRY QUEEN, INC.

### INTRODUCTION

Dairy Queen (DQ) was founded in 1940 in Joliet, Illinois, when J.F. McCullough and his son Alex introduced their innovative soft-serve ice cream. Their creation became an instant hit, leading to the establishment of the first DQ store. Over the years, DQ expanded its menu beyond soft-serve cones and sundaes, adding items like malts, shakes, and banana splits. The launch of the Dilly Bar in 1955 and the Blizzard in 1985 cemented its status as a leader in frozen treats. Today, DQ operates over 7,000 locations worldwide, offering a mix of classic and innovative menu items. It remains a beloved brand for ice cream lovers of all ages.

### WHAT WE OFFER?

Dairy Queen (DQ) is renowned for its soft-serve treats, offering a variety of frozen desserts like the iconic Blizzard, introduced in 1985. This fan-favorite blends soft-serve ice cream with mix-ins such as Oreo, Reese's, and Butterfinger. DQ also offers indulgent sundaes topped with hot fudge, caramel, or fruit sauces, along with the Dipped Cone, which encases soft-serve in a crunchy chocolate shell. Seasonal options, like Pumpkin Pie or Cotton Candy Blizzard, add excitement to the menu year-round, while Royal Blizzards feature a delicious core of hot fudge or caramel.

In addition to ice cream, Dairy Queen provides a selection of savory hot food options. Their Signature Stackburgers™ come in various choices, including the Bacon Two Cheese Deluxe and Loaded A1 Steakhouse. The Chicken Strip Basket, featuring crispy chicken strips with fries and Texas toast, is a popular item, along with classic American dishes like chili cheese dogs and grilled sandwiches. Seafood lovers can enjoy the Wild Alaskan Fish Sandwich, while sides such as pretzel sticks with gueso and cheese curds provide additional variety.



Dairy Queen also specializes in beverages and specialty drinks, offering classic milkshakes, MooLattés (coffee-infused frozen drinks), fruit smoothies, and Misty Slush drinks for a fruity alternative. For colder months, they serve hot beverages like coffee and hot chocolate. Beyond food, DQ provides catering and celebration services, offering popular ice cream cakes for special occasions. Customers can personalize cakes and easily place orders through the DQ App or online, with some locations providing catering for larger events.

## INC.

## INT'L METALWORKING CO.

### INTRODUCTION

IMC Companies, founded in 1982 in Memphis, Tennessee, is a leading provider of intermodal logistics solutions. Specializing in container drayage, the company connects ports, rail terminals, and distribution centers across the United States. With decades of experience, IMC has expanded its operations through acquisitions and technological advancements. Their extensive terminal network and modern fleet ensure the fast and efficient movement of shipping containers. By prioritizing safety and compliance, IMC has built a reputation for reliability and excellence in the logistics industry. Today, it continues to provide cutting-edge solutions for supply chain management.

### WHAT WE OFFER?

IMC Companies is a leader in intermodal drayage, specializing in the efficient transportation of containers between ports, rail terminals, and distribution centers across the United States. With a fleet of modern trucks and experienced drivers, IMC handles high volumes of shipping containers, ensuring quick, reliable, and seamless transfers. The company operates strategically located terminals, enabling rapid container handling and minimizing delays. Advanced tracking technology further enhances their service by allowing clients to monitor shipments in real time, providing improved visibility and overall supply chain efficiency. IMC places a strong emphasis on safety and regulatory compliance, ensuring secure & smooth cargo transportation, & helping businesses optimize their logistics while reducing operational costs.

In addition to drayage, IMC Companies offers comprehensive customs brokerage services to streamline international trade. Their licensed customs brokers manage all import and export documentation, ensuring adherence to complex regulations and avoiding costly delays or penalties. IMC also provides warehousing and distribution solutions, offering secure storage, efficient inventory management, and order fulfillment services. Their strategically located facilities allow for faster delivery times and more efficient supply chain operations. By offering integrated logistics solutions that combine drayage, customs brokerage, and warehousing, IMC helps businesses manage their logistics more effectively and efficiently.





IMC Companies also provides dedicated trucking services for long-haul and regional freight transportation, with customized solutions to meet specific client needs. Their well-maintained fleet and experienced drivers ensure reliable deliveries, while advanced technology optimizes routes to reduce fuel consumption and transit times. Specialized equipment allows safe handling of oversized and sensitive cargo, further enhancing supply chain reliability. IMC's commitment to sustainability is evident in their eco-friendly initiatives, including fuel-efficient trucks and smart routing technology, reducing their carbon footprint while supporting corporate social responsibility and community development programs.

## ips

## INTEGRATED PROJECT SERVICES

#### INTRODUCTION

IPS-Integrated Project Services, LLC, founded in 1989, is a global leader in engineering, procurement, construction management, and validation (EPCMV) services. Headquartered in Blue Bell, Pennsylvania, the company has expanded to over 3,000 professionals across 45 offices in 17 countries. IPS specializes in designing and constructing advanced research and manufacturing facilities for the life sciences sector. Their solutions focus on innovation, cost-efficiency, and regulatory compliance. By integrating cutting-edge technology and industry expertise, IPS helps clients succeed with complex capital projects. Their mission is to deliver world-class project execution through a seamless, integrated approach.

### WHAT WE OFFER?

IPS specializes in providing advanced engineering and design solutions for life sciences manufacturing and research facilities. Their services span across process, mechanical, electrical, and structural engineering, tailored to meet the complex needs of the industry. By utilizing cutting-edge technology and best practices, IPS ensures compliance, efficiency, and cost-effectiveness, collaborating closely with clients to align facility designs with operational and regulatory requirements. From concept development to execution, IPS delivers scalable and innovative facility solutions that enhance manufacturing productivity and safety.

In addition to engineering services, IPS offers comprehensive construction management, overseeing planning, procurement, and construction while ensuring strict regulatory compliance. Their integrated approach combines engineering, procurement, and construction management to create seamless project workflows. IPS focuses on life sciences facilities, where precision and compliance are critical for success. Their proactive risk management strategy helps avoid delays, cost overruns, and safety hazards, while their innovative construction techniques enhance efficiency and minimize environmental impact.



IPS also provides specialized commissioning, qualification, and validation (CQV) services, ensuring regulatory compliance and operational excellence. Their team develops customized strategies for validating equipment, systems, and processes within life sciences facilities, conducting thorough testing, documentation, and risk assessments. This approach helps clients meet industry standards and avoid costly regulatory delays. IPS's emphasis on sustainability and innovation includes implementing energy-efficient systems, eco-friendly materials, and smart technology to enhance facility performance, reduce waste, and ensure long-term operational efficiency.

### INTRODUCTION

Jazwares, LLC, established in 1997 by Judd Zebersky in Sunrise, Florida, is a prominent American toy and entertainment company. Initially launching products like Big Sippers—oversized plastic cups featuring WWE wrestlers and characters from "The Simpsons" and "Pokémon"—the company has evolved into a significant player in the toy industry. Over the years, Jazwares has expanded its portfolio through strategic acquisitions, including First Act, Russ Berrie, Zag Toys, Wicked Cool Toys, and Kellytoy, the creator of the popular Squishmallows line. As of 2022, Jazwares operates under the ownership of Berkshire Hathaway.

### WHAT WE OFFER?

Jazwares offers a wide variety of toys and collectibles that cater to different age groups and interests. Their product range includes action figures, plush toys, playsets, role-playing accessories, and musical instruments. Among their most popular lines is Squishmallows, a series of soft and huggable plush toys that have gained immense global popularity. Jazwares also produces highly detailed action figures based on popular franchises like Fortnite, Halo, and All Elite Wrestling, appealing to collectors and fans. Their commitment to quality and creativity ensures that each product provides fun, engagement, and excitement.

The company has established strong partnerships with major entertainment brands, enabling them to create a broad range of licensed products. Collaborations with Roblox bring in-game experiences to life with action figures and playsets, while partnerships with iconic franchises like Star Wars, Pokémon, Marvel, and Five Nights at Freddy's ensure that Jazwares' products resonate with dedicated fan communities. These collaborations have solidified Jazwares' reputation as a leader in officially licensed toys, producing highly sought-after merchandise for fans and collectors alike.



Expanding into the gaming and collectibles market, Jazwares offers detailed mini-figures, trading cards, and exclusive limited-edition releases. They've also introduced BLDR, a construction toy line featuring customizable building sets based on popular franchises like Jujutsu Kaisen, Chainsaw Man, and Hello Kitty. Jazwares integrates technology with play, producing interactive electronic toys, smart-enabled products, and app-connected toys that appeal to a digital-savvy audience. Their continuous innovation in product development and their diverse portfolio ensure that Jazwares remains at the forefront of delivering high-quality, engaging play experiences worldwide.

### JOHNS-MANVILLE CORPORATION

### INTRODUCTION

Johns Manville, founded in 1858 by Henry Ward Johns in New York City, became a leading manufacturer of insulation, roofing materials, and engineered products. In the 20th century, it was widely known for its asbestos-containing products, such as pipe insulation and roofing materials. However, due to growing asbestos-related liabilities, the company filed for Chapter 11 bankruptcy in 1982, establishing a trust fund for affected individuals. In 2001, it was acquired by Berkshire Hathaway, marking a new chapter in its corporate journey. Today, Johns Manville focuses on innovation, offering sustainable and high-performance building solutions across various industries.

### WHAT WE OFFER?

Johns Manville offers a wide array of insulation solutions for residential, commercial, and industrial applications. Their building insulation products deliver both thermal and acoustic performance, while their mechanical insulation options, such as pipe and equipment insulation, improve energy efficiency and process performance. For HVAC systems, they provide duct liners and boards that enhance indoor air quality and system efficiency. Their industrial insulation products, including calcium silicate and perlite, are engineered to endure high-temperature environments, ensuring safety and reliability across various industries.

Johns Manville offers a variety of durable commercial roofing solutions, including thermoplastic polyolefin (TPO), polyvinyl chloride (PVC), and ethylene propylene diene monomer (EPDM) systems known for their resilience and energy efficiency. They also provide built-up roofing (BUR) and modified bitumen systems for multilayer protection, along with roofing insulation, adhesives, cements, and coatings. These comprehensive offerings are designed to meet the needs of different climates, ensuring long-lasting and energy-efficient roofs. Their products are also backed by strong performance warranties, providing peace of mind to commercial property owners. Additionally, Johns Manville emphasizes sustainability, offering eco-friendly solutions that contribute to energy savings and environmental protection.







The company's engineered products division focuses on nonwoven materials and fibers, such as fiberglass mats and polyester nonwovens, used in bituminous roofing and filtration systems. Their reinforced fiberglass materials are used in composites for lightweight, robust structural components in applications like gypsum boards and thermoplastics. Johns Manville places a strong emphasis on sustainability and customer support, investing in eco-friendly products and providing resources like insulation calculators and training programs. Their commitment to innovation, safety, and quality has made them a trusted partner in the building materials industry.

## Jordan's FURNITURE

## JORDAN'S FURNITURE

### INTRODUCTION

Jordan's Furniture, established in 1918 in Waltham, Massachusetts, has grown into one of New England's largest and most unique furniture and mattress retailers. Known for blending high-quality home furnishings with entertainment experiences—such as IMAX theaters, ropes courses, and other attractions—Jordan's offers customers more than just shopping. Now operating multiple locations across several states and owned by Berkshire Hathaway, the company remains committed to exceptional customer service, innovation, and strong community values. Its continued success is driven by a family legacy of leadership and a dedication to creating memorable customer experiences.

### WHAT WE OFFER?

Jordan's Furniture offers an extensive range of high-quality home furnishings that cater to various tastes and home styles. Their living room collection includes luxurious sofas, sectionals, recliners, and accent chairs, designed for both comfort and visual appeal. The brand also provides elegant coffee tables, end tables, and storage solutions that complement the seating options. Their bedroom furniture, including bed frames, dressers, and nightstands, focuses on both style and comfort, while their mattresses ensure enhanced relaxation. Each piece is crafted for durability, making Jordan's Furniture a reliable choice for long-lasting products.

In addition to living and bedroom furniture, Jordan's Furniture offers a wide selection of dining room items, such as dining tables, chairs, barstools, and storage cabinets, perfect for both casual and formal settings. Their home office collection includes desks, ergonomic chairs, and bookshelves to create functional workspaces. The store also offers entertainment centers, TV stands, and media consoles, all designed to provide both style and organization for home entertainment. With a diverse range of premium-quality products, customers can furnish every room in their home.



Jordan's Furniture enhances the shopping experience with unique in-store attractions, including IMAX theaters, indoor ropes courses, and a replica of downtown Boston made from jelly beans called Beantown. Their seasonal attraction, The Enchanted Village, adds festive holiday cheer. Additionally, the brand offers personalized services such as in-home design consultations, flexible financing, and delivery and setup services, ensuring that customers have a seamless and enjoyable experience while furnishing their homes.

## HIPPEWA® EST.1901

### CHIPPEWA SHOE MANUFACTURING COMPANY

### INTRODUCTION

Chippewa Boots, originally established as the Chippewa Shoe Manufacturing Company in 1901 in Chippewa Falls, Wisconsin, has a rich heritage in crafting high-quality footwear. The company's name pays homage to the local Native American tribe, reflecting its deep roots in the region. Initially, Chippewa Boots focused on producing durable work boots for laborers, particularly catering to the needs of loggers in the Midwest and Canada. Over the years, the company expanded its product line to include military footwear during World Wars I and II, and later ventured into recreational and casual footwear. Today, Chippewa Boots is recognized for its commitment to quality craftsmanship and durable designs, serving both work & leisure markets.

### WHAT WE OFFER?

Chippewa Boots offers a wide selection of men's footwear designed to meet the needs of various professions and outdoor activities. Their range includes Logger Boots with enhanced traction and ankle support, 6" and 8" Lace-Up Boots for versatility and stability, and Pull-On Boots for convenience without sacrificing durability. The brand also caters to outdoor enthusiasts with Hikers designed for rugged terrains and Wedge Boots that combine classic styling with practical design.

In addition to their core offerings, Chippewa Boots features specialized collections that integrate advanced technologies and materials. The Super DNA collection enhances durability and comfort, while the Classic 2.0 line modernizes traditional designs. The Thunderstruck series offers safety toes and insulation for hazardous environments, and the Cross Terrain collection is built for adaptability across various landscapes, ensuring reliable performance in diverse conditions.







Chippewa Boots extends its brand's commitment to durability and quality beyond footwear by offering a range of men's apparel and accessories. Their collection includes essentials like belts, outerwear, and T-shirts, all designed for both comfort and longevity. In addition, accessories such as hats and laces provide customers the opportunity to personalize their boots and maintain their wear. To further elevate the shopping experience, Chippewa ensures convenience by offering free shipping on orders over \$99, a store locator to help customers find nearby retailers, a Wishlist feature to keep track of desired items, and an account management portal that streamlines future purchases for a seamless and efficient shopping experience.

# Justin

### JUSTIN BOOTS INDUSTRIES

### INTRODUCTION

Justin Boots, established in 1879 by H.J. Justin in Spanish Fort, Texas, has a storied history rooted in quality craftsmanship and Western tradition. Initially repairing boots, Justin soon began crafting custom footwear, gaining a reputation among cowboys and ranchers for durable and comfortable boots. The company relocated to Nocona, Texas, in 1889 to capitalize on better shipping opportunities provided by the railroad. After H.J. Justin's passing in 1918, his children continued the business, moving it to Fort Worth, Texas, in 1925. Over the years, Justin Boots expanded through strategic acquisitions, including Nocona Boots in 1981 and Tony Lama Boots in 1990. In 2000, Justin Brands, the parent company, became a subsidiary of Berkshire Hathaway, solidifying its position in the Western footwear industry.

### WHAT WE OFFER?

Justin Boots offers a wide range of men's footwear tailored to diverse needs, with collections that highlight the spirit of the American West. Their Western Boots collection features classic cowboy boots suitable for both work and formal occasions. The Work Boots line includes durable and functional lace-up and pull-on styles designed for demanding environments, while the Casuals range offers chukka boots, lace-ups, and slip-ons for a stylish yet comfortable option. All products are crafted with a focus on quality, ensuring long-lasting performance and customer satisfaction.

In addition to men's footwear, Justin Boots serves women and children with a variety of stylish and functional options. The Women's Western Boots collection includes both traditional and contemporary designs, with the Justin Gypsy® line offering comfort and style for women. Their Kids' Boots collection provides durable, fashionable footwear for children, helping them embrace western fashion early on. These collections reflect Justin's commitment to delivering high-quality footwear for the entire family.



Beyond footwear, Justin Boots offers a broad selection of apparel and accessories to complement their boots. Men's apparel includes jeans, t-shirts, polos, and outerwear, while accessories such as hats, wallets, belts, and boot care products complete the western look. Women's apparel includes leggings, tops, dresses, and outerwear, with accessories like purses, jewelry, and belts. To enhance the customer experience, Justin Boots provides free shipping on orders over \$99, a store locator, a Wishlist feature, and an account management portal, ensuring a smooth and customer-focused shopping experience.

# Justin

### JUSTIN ORIGINAL WORKBOOTS

### INTRODUCTION

Justin Work Boots, a division of Justin Boots, is known for producing high-quality, durable footwear tailored to the needs of various industries. With a heritage dating back to 1879, the brand blends traditional craftsmanship with modern innovations to ensure comfort, safety, and long-lasting performance. Designed for professionals in demanding work environments, Justin Work Boots incorporates advanced features like waterproofing, slip-resistant soles, and reinforced construction. Over the years, the brand has maintained its reputation for reliability, making it a trusted choice for workers in construction, agriculture, and industrial sectors. Today, Justin Work Boots continues to evolve, offering a range of styles that prioritize function & comfort.

### WHAT WE OFFER?

Justin Work Boots offers a diverse range of Western Work Boots that combine rugged durability with classic cowboy style. These boots are designed for ranchers, farmers, and outdoor laborers who require both functionality and aesthetic appeal. Crafted from premium leather, they feature reinforced outsoles, waterproof materials, and cushioned insoles for added comfort. Many models include slip-resistant technology, ensuring stability on uneven terrain. The intricate stitching and high-quality craftsmanship make these boots a stylish yet practical choice, providing all-day support for long hours on the job.

For those in heavy industries, Justin Work Boots also offers Traditional Work Boots that prioritize safety features for demanding work environments. This collection includes both lace-up and pull-on styles with protective elements like steel and composite toes, as well as electrical hazard protection. Designed for construction, manufacturing, and industrial use, these boots meet rigorous safety standards while maintaining comfort. Waterproof and insulated options are available for extreme weather conditions, while shock-absorbing midsoles help reduce foot fatigue, ensuring workers stay productive throughout the day.



Justin Work Boots offers a specialized line of Women's Work Boots, designed for durability and comfort. The collection includes safety toe options, slip-resistant soles, cushioned footbeds, and waterproof models, ensuring protection and flexibility. Stylish yet functional, the boots are perfect for work and outdoor activities. They also offer accessories like work belts, insoles, leather conditioners, and waterproofing sprays, along with personalized fitting services and sizing guides for the perfect fit.

## Justin

## **NOCONA BOOTS**

### INTRODUCTION

Nocona Boots was founded in 1925 by Enid Justin in Nocona, Texas, with a mission to continue her family's bootmaking legacy. She was determined to craft high-quality western boots that combined durability, comfort, and style for ranchers, cowboys, and rodeo enthusiasts. Over the years, Nocona Boots became known for its exceptional craftsmanship and attention to detail, making it a trusted name in western footwear. In 1981, the company joined Justin Brands, a subsidiary of Berkshire Hathaway, expanding its reach while maintaining its commitment to quality. Today, Nocona continues to produce a wide range of traditional cowboy boots, work boots, and fashionable western designs, blending classic heritage with modern innovation. With nearly a century of expertise, the brand remains a symbol of authentic western tradition and superior craftsmanship.

### WHAT WE OFFER?

Nocona Boots, founded in 1925 by Enid Justin, has a long history of creating authentic western footwear with a focus on quality and craftsmanship. Their men's collection includes traditional cowboy boots, exotic leather options, and modern designs, all meticulously handcrafted to ensure durability and comfort. Nocona also offers Western Work Boots, combining classic cowboy aesthetics with practical features, making them ideal for ranchers and outdoor laborers who need reliable and stylish footwear for tough environments.

For women, Nocona Boots offers a wide selection that blends fashion with function. Their Western Fashion Boots feature intricate stitching and vibrant colors, catering to those looking for a mix of elegance and western flair. The Performance Riding Boots are specifically designed for equestrian enthusiasts, offering enhanced support and stability while riding. Each pair is crafted to provide a comfortable fit without sacrificing style, making them perfect for both casual and formal occasions.



In addition to footwear, Nocona Boots provides a range of accessories designed to complement their boots. Their selection of belts, made from quality leather and adorned with decorative buckles, allows customers to complete their western look with style. Nocona also offers boot care products, including leather conditioners and cleaners, to help maintain the longevity and appearance of their boots. This dedication to aftercare ensures that customers can keep their footwear in optimal condition, reflecting the brand's commitment to customer satisfaction and product excellence.

# Jony \* Lama

### TONY LAMA BOOTS

### INTRODUCTION

Tony Lama Boots was founded in 1911 by Tony Lama in El Paso, Texas, with a vision to create high-quality western footwear. Starting as a boot repair shop, Lama's craftsmanship quickly gained popularity among ranchers, cowboys, and military personnel. His commitment to durability and comfort led to the brand's rapid growth throughout the 1930s and 1950s. By 1961, the company had expanded production to meet increasing demand while maintaining exceptional quality. In 1990, Tony Lama Boots became part of Justin Brands, a subsidiary of Berkshire Hathaway. Today, it remains a leading name in traditional and modern western footwear, preserving its legacy of fine craftsmanship.

### WHAT WE OFFER?

Tony Lama Boots offers a wide selection of men's western footwear, combining traditional craftsmanship with modern functionality. Their collection includes classic cowboy boots made from premium leathers, such as ostrich, alligator, and caiman, with hand-stitched detailing, cushioned insoles, and durable outsoles for comfort and longevity. The work boots range features steel toes, waterproof technology, and slip-resistant soles, ensuring reliable performance in tough environments. For added versatility, Tony Lama also offers roper boots, which feature a lower heel and sleek profile, perfect for both work and style.

For women, Tony Lama blends tradition with contemporary fashion in their western and work boots collections. The women's western boots showcase intricate embroidery, floral designs, and bold colors, with comfortable features like snip toes, square toes, and cushioned footbeds. The performance riding boots are tailored for equestrians, offering stability and ankle support in the saddle. Women's work boots provide reinforced soles and breathable linings for durability, while the western booties offer a stylish, modern twist for casual outings.







In addition to footwear, Tony Lama offers high-quality accessories to complement the western lifestyle. Their collection includes handcrafted leather belts, wallets, handbags, apparel, western hats, t-shirts, spur straps, and boot jacks. The brand also provides a boot care line with leather conditioners, waterproof sprays, and cleaning kits to preserve the leather's texture, shine, and durability, ensuring boots remain stylish and functional.

### LARSON-JUHL BY BERKSHIRE HATHAWAY

### INTRODUCTION

Larson-Juhl, a leading global supplier of custom framing products, has a rich history of craftsmanship and innovation. Founded years ago and now a part of Berkshire Hathaway, the company serves artists, galleries, and framing professionals with high-quality mouldings, matboards, glass, and framing tools. With a legacy built on providing exceptional service and premium products, Larson-Juhl continues to be an industry leader in custom framing.

### WHAT WE OFFER?

Larson-Juhl is a leading provider of custom framing solutions, offering an extensive range of mouldings made from wood, metal, and MDF. These mouldings are available in a variety of finishes and colors, providing customers with a broad selection to suit different framing needs, whether for artwork, photographs, or documents. Their product line is designed to cater to both professional framers and individuals seeking high-quality materials to complement their décor. Larson-Juhl's mouldings combine aesthetic appeal with durability, ensuring a sophisticated and enduring frame for any piece.

In addition to mouldings, Larson-Juhl also offers premium matboards from well-known brands like Artique, Bainbridge, and Crescent. These matboards come in various textures and hues, enhancing the visual impact of framed items while offering versatility for all types of framing projects. Known for their durability and preservation qualities, Larson-Juhl's matboards help maintain the integrity of framed pieces over time. Whether for personal or professional use, Larson-Juhl's products are ideal for creating custom frames that showcase artwork or photographs with style and lasting quality.



To complete their comprehensive framing solutions, Larson-Juhl also offers a wide selection of glass options, including UV-resistant glass, which helps protect artwork and photographs from fading over time. In addition, the company supplies essential framing tools and equipment, offering professionals everything they need to craft high-quality frames. Beyond materials, Larson-Juhl provides services like the LJ Design Studio, offering expert advice and design guidance, as well as educational resources to help framing professionals stay up-to-date with the latest trends and techniques in the industry.

## LSPI A Berkshire Hathaway Company

### LIQUID POWER SPECIALTY PRODUCTS INC.

### INTRODUCTION

Liquid Power Specialty Products Inc. (LSPI), a Berkshire Hathaway company, is the global leader in the science and application of drag reduction technology. Founded in 1973, LSPI pioneered the development of flow improvers, known as drag reducing agents (DRA), in the 1970s to decrease frictional energy loss in pipelines by reducing turbulence. This innovation enables pipeline operators to enhance throughput and reduce energy costs while minimizing capital expenditures. Over the decades, LSPI has expanded its reach, collaborating with customers in over 40 countries across six continents, and treating more than 50 million barrels of hydrocarbon liquids daily.

### WHAT WE OFFER?

LSPI offers a diverse range of products and services designed to optimize pipeline operations, focusing on enhancing efficiency and reducing costs. Their portfolio includes Drag Reducing Agents (DRAs) such as Refined Power and Extreme Power, which are formulated to reduce friction in pipelines, improving flow capacity and energy efficiency across various types of crude oil and refined products. These DRAs are tailored for different applications, including heavy crude, light-medium crude, multi-phase, and refined products, ensuring that clients can achieve optimal performance under varying conditions.

In addition to its product offerings, LSPI provides expert technical support and consulting services to help clients implement and maintain DRA applications effectively. Their team offers customized solutions for pipeline modeling and optimization, working closely with customers to address specific operational needs. This ensures clients receive high-quality products and ongoing support for optimized, efficient operations, ultimately enhancing performance and reducing costs. LSPI's commitment to customer satisfaction ensures that clients are equipped with the tools and expertise needed to achieve long-term success.



To further support their clients, LSPI also supplies specialized injection equipment and field services. These services are designed to ensure the reliable and consistent injection of DRAs, minimizing disruptions to pipeline operations. Regular maintenance is conducted by a network of experienced field service representatives to guarantee the injection systems' performance. Moreover, LSPI's robust supply chain and logistics infrastructure ensures timely and safe delivery of products, enabling global operations while maintaining high levels of customer satisfaction. Through this comprehensive suite of products and services, LSPI maximizes operational efficiency and profitability for their clients.

### INTRODUCTION

Louis Moto, founded in 1938, has grown from a small family business into one of Europe's largest and most reputable retailers of motorcycle clothing and accessories. The company is dedicated to offering high-quality products that ensure both safety and comfort for motorcyclists. With a strong focus on innovation, Louis Moto provides a wide range of gear, from protective jackets and helmets to boots and gloves, catering to both professional riders and motorcycle enthusiasts. Over the years, Louis Moto has become synonymous with expert advice and superior customer service in the motorcycle community.

### WHAT WE OFFER?

Louis Moto is a leading provider of high-quality products tailored to meet the diverse needs of motorcyclists, from beginners to seasoned professionals. Their protective gear is crafted using durable, impact-resistant materials designed to ensure safety and comfort during every ride. This includes jackets, pants, helmets, gloves, and boots, all built to withstand various riding environments. Whether a rider is commuting on city streets or engaging in high-speed racing, Louis Moto's gear provides the protection and durability needed for both casual and serious riders.

In addition to protective gear, Louis Moto offers a range of products for motorcycle maintenance and repair. They provide lubricants, oils, cleaning agents, and specialized tools, ensuring that riders can keep their bikes in optimal condition. Whether a rider needs to perform routine maintenance or tackle complex repairs, Louis Moto has the tools and parts to support a wide variety of motorcycles. Their product range also includes custom parts and accessories, allowing riders to personalize their bikes for improved performance and aesthetics.







Louis Moto prioritizes customer satisfaction through personalized, expert advice, ensuring riders receive tailored recommendations for gear that matches their individual needs and preferences. The store's knowledgeable staff is always on hand to offer assistance, whether a rider is in need of high-quality safety equipment, performance gear, or technical support related to bike maintenance. In addition to this, Louis Moto offers a wide range of motorcycle luggage solutions, including tank bags, saddlebags, and waterproof backpacks.

These products are thoughtfully designed for durability and convenience, catering to both long-distance trips and daily commuting. The emphasis on quality and functionality extends beyond just gear; Louis Moto's commitment to providing riders with the best experience possible shines through in the helpfulness of its staff and the reliability of its products, making it a trusted destination for any motorcyclist.

## LUBRIZOL CORPORATION

### INTRODUCTION

Lubrizol, founded in 1928, is a global leader in specialty chemicals that improve product performance and sustainability. As part of Berkshire Hathaway, it provides cutting-edge solutions in various sectors, including automotive, personal care, healthcare, and industrial applications. The company's innovative products enhance efficiency, reduce environmental impact, and ensure regulatory compliance. Over the years, Lubrizol has expanded its global presence and commitment to sustainability through research and technological advancements in fluid technologies and consumer-focused solutions.

### WHAT WE OFFER?

Lubrizol is a global leader in specialty chemicals, offering a wide range of products and services designed to enhance performance, sustainability, and efficiency across numerous industries. Their products are crucial in sectors such as automotive, personal care, healthcare, and industrial applications. In the automotive industry, Lubrizol's solutions—ranging from lubricants to fuel additives—optimize vehicle performance, reduce emissions, and improve fuel efficiency, all while ensuring long-lasting protection and reducing environmental impact. Similarly, their ingredients in personal care and healthcare enhance the functionality of consumer products, meeting the growing demand for sustainable, high-performance solutions.

Lubrizol is a key player in industrial applications, providing advanced fluid technologies that boost operational efficiency. Their products enhance equipment reliability, reduce downtime, and optimize operations. With strong technical support, product formulation, and R&D services, Lubrizol drives innovation, helping businesses stay ahead of market demands. Their sustainable technologies focus on energy reduction and emission control, assisting industries in meeting regulatory standards while ensuring superior product performance.



Lubrizol is committed to sustainability, safety, and compliance, focusing on minimizing environmental impact while ensuring product quality. Their solutions enhance business efficiency, customer satisfaction, and support a greener future. With continuous investment in research and development, Lubrizol remains a trusted partner for industries seeking high-performance, sustainable solutions to meet both current and future challenges.



## MARMON HOLDINGS INC.

### INTRODUCTION

Marmon Holdings, a diverse conglomerate with over 120 businesses across 11 industries, operates under the ownership of Berkshire Hathaway. Established in the early 20th century, it began as a focused engineering solutions provider and expanded over time through innovation, entrepreneurship, and a decentralized management approach. Marmon has developed a global presence while maintaining strong local autonomy. Its companies span sectors such as healthcare, manufacturing, water, and transportation, and the company culture emphasizes employee respect, trust, and development.

### WHAT WE OFFER?

Marmon Holdings, a subsidiary of Berkshire Hathaway, is a diversified company that provides a broad range of products and services spanning multiple industries. The company's Transportation Products division is key to the production of vital vehicle components, including axles, brakes, and suspension systems, which are crucial for ensuring the safety, durability, and performance of vehicles across various sectors. Additionally, Marmon plays a significant role in the rail industry through its Rail division, which manufactures and maintains tank cars that facilitate the safe and efficient transportation of goods. By operating subsidiaries such as Union Tank Car Company and Procor, Marmon Holdings supports and enhances global transportation infrastructure, addressing the ever-growing needs of the rail industry with reliable, high-quality solutions.

In the Electrical sector, Marmon Holdings manufactures a diverse range of wiring systems, connectors, and electrical components that cater to residential, commercial, and industrial applications, ensuring the highest standards of reliability and performance. Their Plumbing & Refrigeration division delivers a comprehensive array of solutions, including pipes, fittings, and HVAC components, which are essential for improving and maintaining both private and commercial systems. Additionally, Marmon is a leader in Metal Services, supplying specialty pipes and tubing for key industries such as agriculture, construction, and petrochemicals. With a robust supply chain, Marmon provides tailored solutions that meet the specific needs of its customers, driving efficiency and innovation across multiple sectors.









The Industrial Products group at Marmon encompasses a broad range of offerings, including gears, fasteners, gloves, portable lighting equipment, and various industrial tools, catering to diverse sectors. Marmon also delivers Crane Services, providing lifting and material handling solutions for industries requiring reliable and efficient crane operations. Together, these products and services showcase Marmon's versatility, as it continues to meet the demands of a global market across many sectors.

## MCLANE.

### MCLANE COMPANY

### INTRODUCTION

Founded in 1894 by Robert McLane in Cameron, Texas, McLane Company Inc. has evolved from a local retail grocery store into one of America's largest distributors, serving convenience stores, mass merchants, and chain restaurants nationwide. Relocating its headquarters to Temple, Texas, in 1966, McLane expanded beyond Texas in 1976, establishing a national presence by 1990. The company was acquired by Walmart in 1990 and later by Berkshire Hathaway in 2003. Today, McLane operates over 80 distribution centers, employs more than 25,000 teammates, and delivers to nearly every U.S. zip code, maintaining its commitment to excellence in supply chain services.

### WHAT WE OFFER?

McLane Company offers a vast range of products and services designed to meet the diverse needs of convenience stores, mass merchants, drug stores, and chain restaurants. Their extensive product portfolio includes over 50,000 consumer goods, ranging from dry groceries, beverages, candy, snacks, and tobacco products to health and beauty aids, automotive supplies, and general merchandise. They also provide fresh and perishable goods such as dairy, meat, produce, and frozen foods, ensuring that retailers have access to a well-rounded selection of high-demand products. By offering a wide assortment of products, McLane enables businesses to maintain fully stocked shelves, enhancing their ability to meet customer expectations. Their commitment to quality and efficiency has made them a trusted partner for retailers seeking reliable supply chain solutions.

In addition to product distribution, McLane offers value-added services designed to enhance retail operations. Their merchandising and marketing solutions assist retailers in optimizing product mixes and store layouts to boost sales and profitability. Through their Center for Category Innovation, McLane provides data-driven insights and market analyses, enabling retailers to make informed decisions about inventory and promotions. They also offer private label products under the Consumer Value Products (CVP) brand, allowing retailers to provide high-quality, affordable alternatives to national brands.







McLane's technological services further streamline operations for their partners. They have developed a suite of hardware and software solutions, including an omni-channel ordering system and a mobile delivery tracker application, which provide real-time visibility into the order lifecycle. Their automated inventory management system helps prevent stockouts and maximizes profits by ensuring optimal product availability. Additionally, McLane's logistics expertise, featuring a state-of-the-art fleet and advanced cold chain technology, ensures timely and safe delivery of products, maintaining the highest standards of food safety and quality.

## MedPro Group

## MED PRO GROUP

### INTRODUCTION

MedPro Group, founded in 1899 as Physicians' Guarantee Company, has grown into a leading provider of healthcare liability insurance. Originally offering legal services to healthcare providers, it evolved through mergers and expansions, becoming The Medical Protective Company in 1907. Acquired by General Electric in 1998 and later by Berkshire Hathaway in 2005, MedPro now insures over 300,000 clients, including physicians, dentists, hospitals, and healthcare facilities. With a focus on customized insurance, claims, and risk management solutions, it remains a trusted partner in the healthcare industry.

### WHAT WE OFFER?

MedPro Group is a leading provider of healthcare liability insurance, offering a broad suite of products and services tailored to various healthcare professionals and institutions. Their insurance includes medical malpractice coverage for physicians, surgeons, dentists, and other providers, protecting assets and reputations against claims. For hospitals and healthcare facilities, MedPro Group delivers specialized liability solutions, covering acute care hospitals, critical access hospitals, and specialty hospitals. They also form alternative risk partnerships with self-funded facilities, ensuring flexible coverage options. Coordinated coverage extends to employed, contracted, or independent staff physicians. This seamless protection strategy safeguards the entire healthcare organization.

Beyond insurance, MedPro Group offers risk management services to proactively address liabilities and enhance patient safety. Their senior risk consultants provide expert guidance, helping insureds navigate daily risk challenges effectively. A robust risk management catalog includes educational resources, tools, and presentations for mitigating risks. The Prevention Center enhances these efforts by offering specialized educational materials and risk reduction strategies. These resources help healthcare providers implement proactive measures within their practices. MedPro Group's commitment ensures professionals stay ahead in patient safety and liability management.





MedPro Group provides coverage for various healthcare facilities, including surgery centers, behavioral health hospitals, blood banks, cancer care centers, and community health centers. They also support dialysis centers, imaging centers, medical labs, medi-spas, rehab facilities, and sleep centers. Urgent care centers benefit from tailored liability solutions, ensuring broad protection. Their comprehensive approach safeguards both individual practitioners and large healthcare organizations.

### INTRODUCTION

MiTek Inc., established in 1955, revolutionized residential construction with the invention of the Gang-Nail connector plate, enabling efficient and scalable wood truss manufacturing. Over the decades, MiTek expanded its offerings to include integrated software, services, engineered products, and automated solutions, serving the global building industry. In 2001, MiTek became a subsidiary of Berkshire Hathaway, marking a significant milestone in its growth trajectory.

### WHAT WE OFFER?

MiTek Inc. offers a comprehensive suite of engineered systems and products designed to enhance building efficiency and structural integrity. Their truss systems, available in both wood and steel, facilitate the use of prefabricated floor and roof trusses, reducing construction time while maintaining design flexibility. Open web floor trusses and floor cassettes with pre-installed mechanical, electrical, and plumbing components exemplify their commitment to streamlining the building process. Additionally, MiTek manufactures dependable connector plates, a cornerstone of their product line since 1955, ensuring robust connections within structural assemblies.

Beyond physical products, MiTek provides a range of services aimed at optimizing business operations within the construction industry. Their dedicated services offer skilled professionals who integrate seamlessly with clients' teams, handling technical tasks such as structural modeling, 3D visualization, CAD drafting, estimating, and HVAC design. This approach allows businesses to scale efficiently without incurring additional overhead costs associated with benefits, infrastructure, and human resources. MiTek's consulting and training services further enhance operational efficiency by offering guidance on best practices and process improvements.





MiTek's software solutions are integral to modernizing construction workflows. Their offerings include design software that automates tasks, enhances resource management, and improves HVAC design, thereby increasing construction efficiency and productivity. Business operations software assists in managing finances, labor, and processes, providing a holistic approach to operational management. By integrating these software solutions, MiTek enables better collaboration across the construction supply chain, fostering improved outcomes for builders, architects, and manufacturers alike

# MLMIC Insurance Company a Berkshire Hathaway company

## MLMIC INSURANCE COMPANY

### INTRODUCTION

MLMIC Insurance Company, a leading provider of medical professional liability insurance in New York for over 50 years, joined the Berkshire Hathaway family in 2018. It is the only AM Best A+rated admitted insurer primarily focused on medical malpractice coverage in the state. Known for its customized insurance solutions and risk management services, MLMIC also advocates for legislative reforms benefiting healthcare professionals.

### WHAT WE OFFER?

MLMIC Insurance Company provides a comprehensive suite of professional liability insurance products tailored to the diverse needs of healthcare professionals in New York. For physicians, MLMIC offers both occurrence and claims-made policies, allowing practitioners to select coverage that aligns with their specific requirements. Additionally, claims-made policyholders have the option to add Extended Reporting Endorsements (tail coverage) or prior acts (nose coverage) to address potential gaps when transitioning between policies. To further support physicians, MLMIC has established Preferred Savings Programs in collaboration with various organizations, enabling eligible practitioners to benefit from premium discounts of up to 30%.

Recognizing the unique challenges faced by hospitals and large medical groups, MLMIC offers customized insurance programs designed to provide comprehensive protection for employed physicians. These tailored solutions address the specific risk profiles of institutional healthcare providers, ensuring that coverage terms and conditions align with their operational needs. By leveraging advanced analytics and dedicated claims services, MLMIC assists these organizations in effectively managing their liability exposures. Moreover, MLMIC's affiliation with the Berkshire Hathaway family of companies enhances its financial stability, offering policyholders confidence in the company's long-term commitment to the healthcare sector.



Beyond insurance coverage, MLMIC is committed to supporting policyholders through robust risk management services. These services encompass access to New York-focused tools, resources, and expertise aimed at reducing professional liability risk and enhancing patient safety. Policyholders benefit from consultative services, including 24/7 risk management advice, patient safety programs, and risk reduction strategies. Additionally, MLMIC offers Continuing Medical Education (CME) opportunities, providing healthcare professionals with resources to stay abreast of best practices and emerging trends. This comprehensive approach ensures that MLMIC policyholders are well-equipped to navigate the complexities of the healthcare environment while maintaining the highest standards of care.

### NATIONAL INDEMNITY COMPANY

### INTRODUCTION

National Indemnity Company (NICO) is a leading provider of commercial insurance and a subsidiary of Berkshire Hathaway, founded in 1940. Initially established to offer liability and property insurance, NICO has since grown into one of the most respected and financially stable insurance companies in the United States. Over the years, the company has expanded its offerings to include a wide range of specialized commercial insurance products, such as auto, fleet, general liability, and specialty operations coverage. NICO's strong financial backing, supported by its parent company Berkshire Hathaway, along with its A++XV rating from A.M. Best, underscores its reputation for stability and reliability in the insurance industry.

### WHAT WE OFFER?

National Indemnity Company (NICO), a subsidiary of Berkshire Hathaway, offers a broad range of commercial insurance solutions designed to meet the diverse needs of businesses across the United States. Their Commercial Auto Insurance includes coverage for Business Auto, Commercial Truck, Passenger Transport, and Specialty Operations, protecting businesses that rely on vehicles. NICO also offers Motor Truck Cargo Insurance, which safeguards businesses involved in transporting goods, covering potential loss or damage. For companies with multiple vehicles, NICO's Fleet Insurance provides comprehensive coverage under one policy.

NICO also provides a range of specialized General Liability Insurance products designed to meet the unique needs of different industries. Their offerings cover businesses such as Garage Service & Repair Shops, Artisan Contractors, and Special Events, protecting against third-party claims. For businesses in the Amusements sector, such as amusement parks or arcades, NICO offers short-term insurance options tailored to their specific risks. Their Garage Insurance protects automotive service or sales businesses against property damage, liability issues, and vehicle inventory losses.



In addition to these essential coverage options, NICO provides Specialty Operations Insurance, aimed at businesses with specialized vehicles or equipment in industries like towing or construction. These solutions ensure businesses in high-risk areas are adequately covered for operational risks. NICO's strong financial standing, highlighted by an A++XV rating from A.M. Best, reflects its stability and reliability. With nationwide coverage, NICO ensures businesses have access to tailored insurance solutions to protect their operations and assets effectively.

### INTRODUCTION

Founded in 1964, NetJets is a global leader in private aviation, offering premium air travel solutions with unparalleled flexibility and convenience. As the pioneer of fractional jet ownership, NetJets allows clients to experience the benefits of private jet travel without the responsibilities of full ownership. With a fleet of over 800 aircraft and access to 4,000 airports in 200 countries, NetJets provides worldwide coverage. Known for its safety, luxury, and personalized service, the company ensures that each journey is smooth, secure, and tailored to meet the unique needs of every client.

### WHAT WE OFFER?

NetJets offers a range of private jet access programs to meet diverse travel needs. The Fractional Ownership program allows clients to purchase a share of an aircraft, providing annual flight hours. For greater flexibility, the Private Jet Lease program offers access to the fleet without ownership. The NetJets Card Program is a prepaid option for on-demand travel, allowing clients to buy flight hours in advance. These programs guarantee convenience, flexibility, and private jet access tailored to each client's lifestyle, ensuring seamless travel solutions with world-class service and reliability.

The NetJets fleet features a variety of aircraft to accommodate different travel distances and preferences. Light jets like the Phenom 300 are ideal for short-haul flights, while midsize and super-midsize jets, including the Citation Latitude and Challenger 350, offer increased cabin space for medium-range travel. For international journeys, large and long-range jets such as the Bombardier Global 6000 and Gulfstream G650 provide ultimate luxury and advanced performance. This diverse fleet ensures clients always have the right aircraft for their needs, combining comfort, efficiency, and cutting-edge technology.





NetJets emphasizes safety, personalized service, and sustainability. They maintain industry-leading safety standards through rigorous pilot training and comprehensive maintenance. Clients receive 24/7 concierge support, covering flight scheduling, ground transportation, and custom in-flight experiences with luxury amenities. NetJets also leads in sustainable aviation, investing in Sustainable Aviation Fuel (SAF) and carbon offset programs to reduce environmental impact. With access to over 4,000 airports worldwide, NetJets provides unmatched flexibility and global reach, delivering an eco-conscious, luxurious private aviation experience for modern travelers.

# NFM

## NEBRASKA FURNITURE MART

### INTRODUCTION

Founded in 1937 by Rose Blumkin in Omaha, Nebraska, Nebraska Furniture Mart (NFM) is one of the largest home furnishing retailers in North America. Starting as a small family business, NFM has grown into a retail powerhouse, offering a vast range of furniture, appliances, electronics, flooring, and home décor. With massive showrooms in Nebraska, Iowa, Kansas, and Texas, NFM is known for its affordable prices, quality products, and exceptional customer service. Whether shopping online or in-store, NFM provides a one-stop destination for all home needs, combining convenience with a commitment to delivering the best value to its customers.

### WHAT WE OFFER?

NFM offers a diverse selection of furniture for every room, from elegant living room sets to stylish bedroom furniture and functional dining tables. Whether customers seek a modern aesthetic or a classic design, NFM provides a wide array of choices. Shoppers can mix and match individual pieces for a unique look or opt for complete sets for a coordinated interior. Additionally, NFM offers customizable furniture options, allowing customers to personalize their selections with different fabrics, finishes, and configurations. With a strong emphasis on quality craftsmanship, durability, and affordability, NFM makes it easy to furnish homes beautifully without compromising on style or budget. Whether refreshing a single room or undergoing a complete home makeover, NFM provides high-quality furniture solutions that cater to a range of design preferences and financial considerations.

Beyond furniture, NFM is a leading provider of home appliances, offering top-brand kitchen and laundry appliances, including refrigerators, ovens, cooktops, dishwashers, washers, and dryers. They also supply a range of smart home products, such as automation systems, smart thermostats, and connected security devices. Many of their appliances feature energy-efficient models designed to reduce energy consumption while maintaining top-tier performance. With advanced features that improve convenience and efficiency, NFM's appliances enhance day-to-day living. Whether customers seek sleek kitchen appliances, time-saving laundry solutions, or smart home upgrades, NFM delivers products that combine modern convenience with long-term value.







In addition to furniture and appliances, NFM specializes in home improvement and lifestyle products, including electronics, flooring, home décor, and outdoor essentials. Their electronics selection features the latest TVs, home theater systems, soundbars, computers, tablets, and gaming consoles. Customers seeking high-quality flooring can explore hardwood, laminate, tile, carpet, and luxury vinyl, with professional installation services available. To elevate a home's aesthetic appeal, NFM offers stylish area rugs, lighting fixtures, artistic wall décor, and custom window treatments. Outdoor enthusiasts can find everything needed to create a stylish backyard or patio, including patio furniture, high-performance grills, fire pits, and decorative accessories.

## Oriental Trading

### ORIENTAL TRADING COMPANY

### INTRODUCTION

Founded in 1932, Oriental Trading Company is a leading direct retailer of party supplies, crafts, toys, and educational products. Originally a small gift shop, it has grown into a major supplier, offering more than 40,000 products to customers across the United States. With a focus on affordable prices and variety, Oriental Trading caters to individuals, educators, and businesses looking for fun and creative solutions. Whether planning a party, decorating for holidays, or organizing a classroom, Oriental Trading provides an extensive selection of products that bring joy, creativity, and value to every celebration and occasion.

### WHAT WE OFFER?

Oriental Trading is a leading retailer specializing in a vast selection of party supplies, catering to a wide range of occasions such as birthdays, weddings, baby showers, graduations, and seasonal festivities. The company offers an extensive collection of themed decorations, tableware, and party favors that allow customers to personalize their events effortlessly. With customizable banners, unique favors, and bulk purchasing options, Oriental Trading ensures that both intimate gatherings and large-scale celebrations can be planned with ease and affordability. Their vibrant and budget-friendly products help transform any occasion into a memorable and joyous experience, making it easy for customers to bring their party visions to life without breaking bank.

Beyond its party essentials, Oriental Trading provides a diverse selection of craft and hobby supplies designed to spark creativity across all age groups. From DIY kits and art supplies to jewelry-making materials and seasonal craft sets, the company supports a wide range of artistic projects. Their offerings extend to STEM kits, classroom projects, and hands-on learning activities, making them a valuable resource for educators and parents alike. Whether it's for a school activity, a community workshop, or a personal hobby, Oriental Trading fosters a love for creativity and learning through its affordable and accessible craft materials. By catering to both novice crafters and seasoned hobbyists, the company encourages imaginative expression and hands-on exploration.







In addition to its party and craft supplies, Oriental Trading features an impressive assortment of toys, games, and educational materials that promote both fun and learning. Their collection includes puzzles, board games, outdoor play items, and classic toys that engage children and families alike. For educators, the company offers classroom decorations, teaching aids, and student rewards designed to enhance learning environments and motivate students. Oriental Trading is also a go-to source for holiday essentials, providing decorations, costumes, and craft kits for celebrations like Halloween, Christmas, and Easter.



### INTRODUCTION

Founded in 1980, Pampered Chef is a leading kitchenware and cooking solutions company that provides high-quality products to make home cooking easier and more enjoyable. As a direct sales company, Pampered Chef empowers independent consultants to share their products through cooking parties, online events, and personal recommendations. With a focus on innovation, durability, and user-friendly design, the company offers a wide range of kitchen tools, cookware, and bakeware to home chefs of all skill levels. Whether cooking simple family meals or hosting elaborate dinners, Pampered Chef helps customers create delicious dishes with ease

### WHAT WE OFFER?

Pampered Chef specializes in high-quality kitchen tools and utensils designed to streamline meal preparation and enhance efficiency in the kitchen. Their extensive collection includes manual food processors, choppers, peelers, measuring tools, and silicone utensils, all crafted for durability and versatility. Many of their products are multifunctional, helping home cooks save both time and storage space while maintaining top performance. With a commitment to quality craftsmanship, Pampered Chef designs kitchen tools that withstand daily use and deliver professional-level results. Whether slicing, dicing, mixing, or measuring, their innovative kitchen solutions cater to anyone looking to simplify cooking tasks without compromising on quality.

Beyond kitchen tools, Pampered Chef offers a diverse range of cookware and bakeware built for everyday cooking and baking needs. Their collection features nonstick cookware, stoneware, and cast iron products that ensure even heating and long-lasting durability, making them reliable choices for home chefs. From frying pans to baking stones, each piece is designed to enhance the cooking process and provide consistent results. Specialty bakeware, including cake pans, cookie sheets, and muffin tins, caters to baking enthusiasts who seek professional-grade performance at home. With user-friendly designs and easy cleanup, Pampered Chef empowers home cooks to create everything from simple family meals to elaborate baked goods with confidence and ease.







Pampered Chef also provides entertaining solutions, meal planning tools, and culinary guides. Their serving platters, charcuterie boards, and beverage accessories make hosting effortless and stylish. For inspiration, the TasteBuds subscription service delivers seasoning blends and exclusive recipes to help home cooks explore new flavors. Additionally, cooking guides and meal kits simplify weeknight dinners and special meals. With a focus on practicality and innovation, Pampered Chef supports home cooks with elegant entertaining products and culinary resources, ensuring both everyday meals and special gatherings are convenient & enjoyable.

## Pilot. FLYINGT)

### INTRODUCTION

Founded in 1958, Pilot Flying J is the largest travel center network in North America, offering essential services to professional drivers, commuters, and road travelers. With over 750 locations across the United States and Canada, the company is known for providing fuel, maintenance, food, and hospitality services. Dedicated to ensuring a convenient and comfortable experience, Pilot Flying J combines innovative technology with personalized customer service. Their commitment to quality and efficiency makes them a preferred stop for drivers needing a reliable place to refuel, rest, and refresh. Whether traveling short distances or long hauls, Pilot Flying J delivers unmatched service on the road.

### WHAT WE OFFER?

Pilot Flying J offers a comprehensive range of fueling services, including gasoline, diesel, and alternative fuels for both commercial trucks and personal vehicles. With high-speed pumps and easy access, they ensure quick and efficient refueling. Their myRewards Plus™ program provides fuel discounts, exclusive offers, and savings on every purchase. Many locations also offer diesel exhaust fluid (DEF) and bulk fuel for large vehicles. By combining affordable pricing with efficient service, Pilot Flying J delivers value, convenience, and speed, ensuring travelers stay on track and fleet operators maintain smooth, cost-effective operations.

Pilot Flying J Truck Care provides maintenance and repair services, including light mechanical repairs, tire replacements, oil changes, and DOT inspections. Their 24/7 roadside assistance offers help anytime, anywhere, reducing downtime for drivers. Many locations feature dedicated service bays and skilled technicians delivering professional, reliable vehicle care. By focusing on safety and efficiency, Pilot Flying J ensures vehicles remain in peak condition, allowing truckers to continue their routes smoothly. Their comprehensive services prioritize minimizing downtime while offering professional support for both routine maintenance and emergency repairs across the country.



Beyond fuel and repairs, Pilot Flying J enhances the traveler experience with dining, amenities, and technology solutions. Their travel centers feature quick-service restaurants like Subway and Dunkin', along with grab-and-go snacks and Pilot Coffee. Amenities for drivers include private showers, laundry facilities, and driver lounges for comfort during long trips. The myRewards Plus™ app allows users to reserve parking, pay for fuel, and access exclusive deals. For fleet operators, they offer customized fuel management solutions. With a focus on innovation and customer satisfaction, Pilot Flying J provides a modern, convenient environment for all travelers.



## PRECISION CASTPARTS CORP.

### INTRODUCTION

Founded in 1963, Precision Castparts Corp. (PCC) is a recognized leader in precast and prestressed concrete solutions. PCC is dedicated to promoting innovation, quality standards, and best practices within the construction industry. Through research, certification, and education, PCC supports architects, engineers, and contractors in adopting precast concrete for infrastructure, commercial, and residential projects. Their focus on durability, efficiency, and sustainability drives the advancement of precast solutions as a cost-effective and high-performance option. With a commitment to quality and industry collaboration, PCC helps shape the built environment, ensuring safety and excellence across all precast concrete applications.

### WHAT WE OFFER?

Precision Castparts Corp. (PCC) offers certification programs to ensure quality, safety, and consistency in precast concrete manufacturing and installation. These programs certify producers, erectors, and inspectors, ensuring compliance with industry standards and engineering regulations. PCC's third-party verification applies to a wide range of projects, including bridges, commercial buildings, and infrastructure, enhancing the reliability and performance of precast concrete. By maintaining strict quality control, PCC supports the construction industry in delivering safe, durable, and code-compliant precast solutions that meet the demands of modern construction projects.

PCC offers technical resources and design assistance to support precast concrete applications. Their manuals, guidelines, and research reports provide insights into structural design, sustainability, and best practices. PCC also provides educational programs, including webinars, workshops, and training, to keep professionals updated on emerging technologies. These resources help engineers, architects, and contractors implement innovative and sustainable precast solutions. By promoting technical expertise and efficient design, PCC ensures projects meet safety and performance standards while advancing precast technology and improving construction processes across the industry.



PCC advocates for precast concrete as a sustainable and cost-effective solution through collaboration with government agencies and regulatory bodies. They highlight environmental benefits such as reduced waste, lower energy consumption, and enhanced durability. PCC also fosters industry collaboration through events like the PCC Convention, where manufacturers, engineers, and researchers share advancements. By partnering with universities and research institutions, PCC supports innovation and safety improvements. Through advocacy, education, and collaboration, PCC drives the adoption of precast solutions, promoting technological progress and sustainable practices across the construction industry.

# RCWilley. Your Home. Your Way:

## RC WILLEY HOME FURNISHINGS

### INTRODUCTION

Founded in 1932, RC Willey is a leading retailer specializing in furniture, appliances, electronics, flooring, and home décor. With a reputation built on quality products and outstanding customer service, RC Willey offers a one-stop shopping experience for all home needs. The company provides a wide variety of modern, traditional, and contemporary designs to suit diverse lifestyles and preferences. Known for its flexible financing options and white-glove delivery service, RC Willey makes it easy for customers to furnish and upgrade their homes. With a commitment to innovation and customer satisfaction, RC Willey continues to be a trusted name in home solutions.

### WHAT WE OFFER?

RC Willey offers a diverse range of furniture to enhance every room, including living room, bedroom, dining room, and office furniture. Their collection features sofas, beds, tables, desks, and storage solutions in modern, traditional, and contemporary designs. Customers can also find mattresses from leading brands, ensuring comfort and durability. With customizable options and a commitment to quality craftsmanship, RC Willey caters to varied home décor needs. Their comprehensive selection of stylish and functional furnishings makes them a trusted source for creating beautiful, comfortable interiors while offering products that fit diverse design preferences and everyday living requirements.

RC Willey provides a comprehensive range of appliances for kitchens, laundry rooms, and home comfort, including refrigerators, ovens, dishwashers, washers, and dryers from top brands. They also offer small appliances like microwaves, blenders, and coffee makers, ensuring complete home solutions. With a focus on energy efficiency, smart technology, and reliable performance, their appliance selection meets modern lifestyle needs. RC Willey enhances customer convenience through financing options and delivery services, allowing for easy home upgrades. Their commitment to cutting-edge appliances ensures households can enjoy functionality, efficiency, and advanced features for a seamless living experience.





RC Willey also specializes in electronics, flooring, outdoor living, and home décor. Their electronics range includes 4K TVs, home theater systems, gaming consoles, and smart home devices, delivering advanced technology for entertainment and productivity. For home transformations, they offer carpet, hardwood, tile, and laminate flooring, along with patio furniture, grills, and outdoor décor. Their home décor collection features lighting, rugs, wall art, and accessories to personalize interiors. With a focus on quality, variety, and expert assistance, RC Willey provides comprehensive solutions to enhance both indoor and outdoor spaces, ensuring comfort and style throughout the home.

## RICHLINE GROUP

## RICHLINE GROUP

### INTRODUCTION

Established in 2007, Richline Group, Inc. is a leading manufacturer and distributor of precious and non-precious metals worldwide. As a wholly-owned subsidiary of Berkshire Hathaway, the company operates through four strategic business divisions: Richline Jewelry, LeachGarner, Rio Grande, and Inverness. Richline Group emphasizes responsible sourcing and compliance, maintaining strong standards across its vertically integrated supply chain. With a diverse portfolio and a commitment to innovation, Richline Group serves various markets, including jewelry, electronics, and medical industries, positioning itself as a trusted partner in the global marketplace.

### WHAT WE OFFER?

Richline Jewelry specializes in the manufacturing, merchandising, and wholesale distribution of fine jewelry, including diamond, gold, and gemstone pieces. With a vertically integrated approach, they manage the entire process from raw materials to finished products, ensuring quality control and consistency. Their diverse designs support retailers across multiple channels, offering premium jewelry worldwide. LeachGarner, a global precious metal provider, supplies precious metal alloys, mill products, and findings for the jewelry, electronics, and medical industries. They emphasize responsible sourcing, sustainability, and advanced technology, ensuring ethical practices and high-quality materials for a range of industrial and consumer applications.

Global Manufacturing is a core part of Richline Group, delivering efficient, high-quality production of precious metal products, jewelry, and specialized components. Their advanced facilities control every stage of production, ensuring flexibility and custom solutions. With a focus on modern technology and sustainable practices, they meet global demands for customized products. Rio Grande, a major wholesale supplier, provides precious metals, findings, diamonds, gemstones, tools, and equipment. They support jewelers, designers, and craftsmen by offering high-quality products and exceptional service, fostering innovation and operational excellence for jewelry professionals worldwide.









Inverness specializes in premium ear piercing systems, providing safe, gentle, and hygienic solutions. Their enclosed sterile earring capsules ensure safety and cleanliness, making them a trusted partner for retailers and pharmacies globally. With a focus on consumer safety and product innovation, they deliver precise, reliable ear-piercing experiences. Across all divisions, Richline Group emphasizes quality, innovation, and customer satisfaction, maintaining ethical standards while offering comprehensive solutions for jewelry manufacturing, precious metals, and personal care worldwide.



## ADALET - A SCOTT FETZER COMPANY

### INTRODUCTION

Adalet, a division of Marmon Holdings, Inc., has been a leading manufacturer of engineered electrical enclosures and cable accessories for nearly a century. With an ISO 9001-certified facility, Adalet ensures precision, reliability, and high-quality standards across all products. The company specializes in creating customized solutions to meet the complex needs of various industries, including oil and gas, chemical processing, power generation, and industrial automation. By combining cutting-edge technology with engineering expertise, Adalet provides durable and certified solutions that protect electrical systems in both hazardous and general environments worldwide. Their commitment to innovation and customer satisfaction makes them a trusted industry leader.

### WHAT WE OFFER?

Adalet's Hazardous Location (HazLo) Products protect electrical systems in explosive environments, including explosion-proof enclosures, dust-ignition-proof enclosures, operating devices, motor controls, and panelboards. Built for oil refineries, chemical plants, and industrial facilities, these products meet safety standards and offer durability in extreme conditions. Adalet's engineering expertise ensures reliable protection against flammable gases, vapors, and combustible dust, making their HazLo line essential for hazardous environments.

Adalet's General Location (GenLo) Products provide durable enclosures for industrial applications. This range includes stainless steel, polycarbonate, fiberglass enclosures, and panelboards suitable for industrial automation, food processing, and telecommunications. Stainless steel enclosures offer superior corrosion resistance in harsh environments, while fiberglass and polycarbonate options deliver lightweight, impact-resistant solutions for non-hazardous areas. These versatile enclosures ensure long-lasting protection and are designed to meet industry-specific needs. With a focus on performance and reliability, Adalet's GenLo products provide secure electrical protection across a wide range of general industrial environments.



Adalet also offers custom aluminum castings and PLM Cable Couplers for specialized needs. Their custom castings serve industries like aerospace, automotive, and electrical, delivering precision components with quick turnaround times and strict quality standards. The PLM Cable Couplers feature EPDM insulators for electrical isolation and mechanical protection in power distribution systems, ensuring secure, efficient connections and operational reliability. With customized solutions and a focus on safety and durability, Adalet's products address specific industrial challenges, providing consistent performance and enhancing operational efficiency in demanding environments.



### ALTAQUIP EQUIPMENT SERVICE SPECIALISTS

### INTRODUCTION

Altaquip is a leading provider of power equipment repair and maintenance services, specializing in lawn and garden, power tools, and commercial equipment. With a strong focus on efficiency, quality, and customer satisfaction, Altaquip serves retailers, manufacturers, and individual consumers across multiple industries. Their expert technicians and state-of-the-art facilities ensure quick turnaround times and dependable repairs. By maintaining partnerships with major equipment brands, Altaquip delivers OEM-quality service, extending the life span of tools and machines. Their commitment to innovation and technical expertise has positioned them as a trusted name in the repair and refurbishment industry.

### WHAT WE OFFER?

Altaquip provides comprehensive services to maintain and enhance outdoor power equipment performance. Their Tune-Ups & Maintenance services improve efficiency and extend equipment life, while Warranty Repairs ensure prompt, manufacturer-compliant fixes for major brands. Altaquip also supports OEM Projects, offering specialized services for original equipment manufacturers. For urgent needs, their Emergency Repair services minimize downtime with expedited solutions. As an authorized service provider, Altaquip ensures that all repairs meet manufacturer standards, delivering reliable and efficient care for a wide range of outdoor power equipment, from lawn mowers to generators and more.

Altaquip's Warehousing & Logistics services manage inventory and distribution, ensuring timely availability of parts and equipment. Their Field Service teams provide on-site maintenance to reduce transportation needs and minimize disruptions. For retailers, they offer Retailer Returns Solutions to process returned items efficiently, while Store Reconditioning restores unsold or returned products to like-new condition for resale. These solutions streamline operations and maximize product value, ensuring operational efficiency and customer satisfaction across retail and industrial sectors. Altaquip's logistical capabilities ensure the seamless management of equipment throughout its lifecycle.



Altaquip services a wide range of equipment, including mowers, generators, chainsaws, and more, handling gas-powered and electric models with factory-trained technicians. Authorized to repair major brands like Craftsman, Husqvarna, and Honda, their technicians follow manufacturer guidelines and use OEM-approved parts for precise diagnostics and quality repairs. Their extensive training ensures accurate, efficient service that meets the latest industry standards. Altaquip's commitment to expert care and quality repairs ensures that customers receive reliable performance and long-term durability across all their outdoor power equipment needs.

## ARBORTECH

## **ARBOTECH**

### INTRODUCTION

Arbotech is a leading manufacturer of forestry truck bodies, specializing in chip bodies and tree service vehicles tailored for arborists and tree care professionals. Established in 1982, Arbotech revolutionized the industry by introducing galvanneal steel, known for its durability and corrosion resistance, ensuring longer-lasting truck bodies. Their innovative smooth-sided designs not only provide a sleek appearance but also serve as an ideal surface for branding, allowing companies to showcase their logos and contact information. With a strong commitment to quality craftsmanship and customized solutions, Arbotech continues to provide reliable and efficient truck body solutions that meet the demanding needs of tree care industry.

### WHAT WE OFFER?

Arbotech's Fixed Roof Bodies (FRB) are designed to provide maximum strength, durability, and load capacity, making them an ideal solution for heavy-duty chipping and debris transport. Constructed from heavy-gauge galvanneal steel, these truck bodies come in lengths ranging from 11 to 16 feet, catering to diverse tree care needs. Their smooth-sided exterior allows for easy branding while maintaining a sleek and professional appearance. Engineered for rigorous workloads, FRBs withstand the daily demands of arborists and forestry professionals. Customizable features, including tool compartments and tailgate configurations, enhance operational flexibility, allowing tree care companies to tailor their trucks for efficiency and convenience. With a robust design and versatile customization options, FRBs serve as a dependable asset for any arboricultural operation.

The Removable Roof Bodies (RRB) offer flexibility and efficiency, allowing users to remove the roof for larger loads and specialized tasks. This design provides versatility for industries needing both enclosed and open transport capabilities. The L-shaped toolbox included with the RRB ensures ample storage space for tools and essential supplies. This model is especially beneficial for tree care companies handling large branches, bulk materials, or oversized equipment, as the removable roof allows for easier loading and unloading. Its heavy-duty build ensures durability in challenging environments while offering customizable options to meet the diverse needs of tree care professionals.







The Urban Aerial Body (UAB) is specifically designed to address the unique challenges faced by tree care professionals operating in urban environments. This model prioritizes safety, functionality, and maneuverability, making it ideal for working in tight spaces where traditional truck bodies may be impractical. Its compact design allows for safe and efficient operation while trimming trees or clearing debris in confined areas. With features that enhance worker safety and equipment accessibility, the UAB is a practical choice for municipalities and arborists who regularly work in city settings. This model reflects Arbotech's commitment to innovation and customer-focused design, ensuring reliable performance across various operational landscapes.

# CAREFREE

## CAREFREE OF COLORADO

### INTRODUCTION

Carefree of Colorado, founded in 1971, is a leading manufacturer of RV awnings and shade products. With over 50 years of experience, the company specializes in designing durable, innovative, and easy-to-use awnings for motorhomes, travel trailers, and residential applications. Known for their premium materials and advanced technology, Carefree of Colorado offers a wide range of manual and electric awnings, as well as canopy replacements and accessories. Their commitment to quality, customer satisfaction, and continuous innovation has made them a trusted name in the RV industry, providing weather protection and enhancing outdoor living experiences for customers worldwide.

### WHAT WE OFFER?

Carefree of Colorado offers a wide range of RV awnings for motorhomes, travel trailers, folding camper trailers, and truck campers, with manual and electric options. Their slide-out covers and canopy replacements provide weather protection and enhance outdoor living spaces. Made from premium vinyl with advanced fabric protection, these awnings resist UV exposure and harsh conditions for long-lasting durability. The company also supports discontinued models by offering replacement parts, ensuring customers can maintain their awnings' functionality. Carefree of Colorado delivers reliable solutions for outdoor use, providing products that ensure comfort and protection for years to come.

Carefree of Colorado specializes in canopy replacements and offers custom fabric and hardware solutions to meet various customer needs. Their fabric protection technology defends against UV damage, moisture, and wear, extending product life. Customers can choose premium vinyl for durability and style, along with accessories like mounting brackets, support arms, and installation kits for enhanced customization. Whether for new installations or awning replacements, Carefree of Colorado ensures every product meets high-quality standards. Their commitment to innovation and functionality provides durable, tailored solutions for RV owners looking to improve their outdoor experience.





The company offers comprehensive customer support through a product library, FAQs, and warranty registration for product protection. Customers can use the part search tool to find replacement parts quickly and manage orders, cancellations, and returns with ease. Carefree of Colorado also provides home warranty services for residential awnings, extending their expertise beyond RV products. Their ordering and delivery processes prioritize efficiency, ensuring easy access to the parts and support needed for maintenance. With a focus on quality, durability, and customer satisfaction, Carefree of Colorado remains a trusted leader in the RV and home awning market.



## GINSU-A SCOTT FETZER CONSUMER BRAND

### INTRODUCTION

Ginsu, established in the 1970s, is a renowned brand known for its innovative, high-quality knives and cutlery products. The company gained fame through its iconic television commercials, which showcased the knives' unmatched sharpness and versatility, including the ability to cut through tin cans while remaining razor-sharp. With a commitment to craftsmanship and affordability, Ginsu offers a variety of knife sets, specialty knives, and kitchen tools designed for both home cooks and professional chefs. Combining modern technology with timeless durability, Ginsu continues to deliver precision-cutting solutions, making it a trusted household name in the kitchenware industry for over 50 years.

### WHAT WE OFFER?

Ginsu offers a diverse range of knife sets designed for both home cooks and professional chefs, emphasizing durability, sharpness, and precision cutting. Their stainless steel collections include starter sets with essential kitchen tools and advanced sets with specialized blades for complex tasks. Each knife is ergonomically designed for comfort and ease of use, with dishwasher-safe options for added convenience. Ginsu's commitment to functionality and affordability ensures their knives deliver superior performance for everyday cooking and culinary expertise, maintaining their reputation for quality craftsmanship across a wide range of kitchen applications.

In addition to knife sets, Ginsu provides specialty knives for specific kitchen tasks, including sushi knives, cleavers, and carving knives. Their chopping knives cut through tough ingredients, while bread knives feature serrated edges for smooth slicing. Steak knives offer exceptional sharpness for a better dining experience. Crafted from high-carbon stainless steel, these blades ensure long-lasting sharpness and rust resistance. Ginsu's focus on innovative design and practicality allows their specialty knives to meet diverse culinary needs, from everyday cooking to gourmet preparation, offering reliability and cutting precision across multiple kitchen tasks.





Ginsu also offers cutlery accessories and custom engraving services to enhance kitchen functionality and personalization. Their knife sharpeners maintain blade sharpness, while cutting boards and storage solutions like knife blocks and magnetic strips provide organization and convenience. Ginsu's custom engraving service allows customers to personalize knife handles or blades with names and messages, making them ideal for gifts or special occasions. This blend of practicality and sentiment adds a unique dimension to their product line, reinforcing Ginsu's dedication to quality, innovation, and meeting both aesthetic and functional customer needs.

# HALEX a Scott Fetzer company

## HALEX - A SCOTT FETZER COMPANY

### INTRODUCTION

Halex, a division of Marmon Holdings, Inc., is a leading manufacturer of electrical fittings, specializing in conduit connectors, couplings, and accessories for residential, commercial, and industrial applications. With decades of industry expertise, Halex is recognized for producing high-quality, durable, and code-compliant products that ensure safe and efficient electrical installations. The company focuses on innovation and precision engineering, providing solutions that meet the evolving needs of the electrical industry. Through a commitment to excellence and customer satisfaction, Halex has built a strong reputation as a trusted partner for contractors and electricians, offering reliable products that streamline installation and enhance electrical system performance.

### WHAT WE OFFER?

Halex offers electrical fittings like conduit connectors, couplings, and locknuts for safe, code-compliant installations. Compatible with EMT, rigid, and flexible conduits, these durable zinc, aluminum, and steel products ensure corrosion resistance and long-lasting performance. Designed for easy installation, Halex fittings help electricians complete projects efficiently while meeting safety standards. Their high-quality materials and engineering excellence make Halex a trusted choice for residential, commercial, and industrial electrical work.

Halex provides liquid-tight fittings designed to protect electrical systems exposed to moisture, dust, and environmental hazards. Their product line includes liquid-tight connectors, couplings, and sealing rings for flexible metal and non-metallic conduits, ensuring weatherproof and secure connections. Meeting UL-listed standards, these fittings are ideal for outdoor and wet locations in industrial and commercial settings. Halex's focus on durability and precision ensures reliable performance in harsh environments, maintaining system integrity. These robust solutions help safeguard electrical systems while enabling safe, efficient, and compliant installations in the most challenging conditions.



Halex also offers clamps, hangers, and specialty electrical products like service entrance fittings, grounding clamps, and insulated bushings. Their clamps and hangers provide secure support for conduits, cables, and electrical boxes, ensuring stability and compliance with industry standards. These products, available in metallic and non-metallic materials, deliver corrosion resistance and long-lasting performance. Halex's specialty solutions enhance system safety and conductor protection, meeting NEC standards. With a commitment to engineering excellence and innovative design, Halex continues to deliver high-performance, reliable products for critical electrical installations across residential, commercial, and industrial sectors.

## meriam<sup>®</sup>

## MERIAM PROCESS TECHNOLOGIES

### INTRODUCTION

Meriam, a part of Western Enterprises, has been a pioneer in providing precision measurement and calibration solutions for over a century. Established in 1911, the company specializes in manufacturing advanced instruments for measuring pressure, temperature, flow, and volume across various industries. With a legacy of innovation and engineering excellence, Meriam serves critical sectors such as aerospace, automotive, chemical, and oil and gas. Their state-of-the-art products ensure accuracy, reliability, and compliance with industry standards. By focusing on customer-centric solutions and technological advancement, Meriam continues to lead the market with cutting-edge measurement tools, delivering trusted performance for complex industrial applications worldwide.

### WHAT WE OFFER?

Meriam provides pressure measurement solutions for industries requiring precision and compliance, including oil and gas, aerospace, and chemical processing. Their product range includes digital manometers, pressure gauges, and calibrators. In the oil and gas sector, their calibrators ensure accurate pressure readings for pipeline safety and equipment maintenance. The aerospace industry relies on Meriam's high-precision gauges for aircraft testing, while chemical plants use their durable devices to withstand corrosive environments. These solutions deliver reliable performance under harsh conditions, ensuring safety and operational efficiency in industries requiring accurate pressure monitoring and compliance with regulatory standards.

Meriam's flow measurement devices provide accurate monitoring of liquids and gases across industries like pharmaceuticals, automotive, and energy production. Their laminar flow elements (LFEs) and flow meters ensure precise flow control during drug manufacturing, meeting regulatory standards. In the automotive sector, these devices assist with engine testing and fuel efficiency analysis, while energy production relies on them for natural gas flow monitoring to maintain safety compliance. With advanced technology and customizable solutions, Meriam's flow measurement products ensure operational reliability across sectors requiring precise flow monitoring and process accuracy.







Meriam also offers temperature measurement solutions for industries where thermal accuracy is essential, such as power generation, chemical processing, and aerospace. Their temperature calibrators, thermocouples, and indicators monitor thermal conditions to prevent overheating and ensure system efficiency. Meriam provides customized solutions like on-site calibration and instrument design for specialized industrial needs. Research institutions rely on Meriam for high-precision calibration, while oil and gas companies use their repair services for safety compliance. With a focus on customization, accuracy, and regulatory adherence, Meriam supports diverse industries by delivering reliable and tailored measurement solutions.

## POWEREX

## POWEREX CORPORATION

### INTRODUCTION

Powerex, founded in 1988, is a leading provider of medical gas systems and industrial compressed air solutions. With decades of expertise, the company specializes in designing, manufacturing, and servicing advanced oil-free compressors, vacuum systems, and gas delivery equipment. Their engineered systems are widely used in hospitals, laboratories, pharmaceuticals, and industrial facilities, ensuring safety, efficiency, and regulatory compliance. As an ISO 13485-certified company, Powerex meets strict quality standards, providing reliable, high-performance products for mission-critical applications. Their commitment to innovation and customer satisfaction has made them a trusted partner for delivering clean, efficient, and sustainable gas and air solutions worldwide.

### WHAT WE OFFER?

Powerex provides a comprehensive range of medical gas systems designed to meet the safety and compliance needs of healthcare facilities. Their medical air compressors, vacuum systems, and manifold systems deliver clean, oil-free air and reliable suction for hospitals, surgical centers, and dental clinics, meeting NFPA 99 and ISO 13485 standards. Powerex also offers medical gas monitoring and control systems, providing real-time data to ensure safety and regulatory compliance. These advanced systems ensure consistent performance for patient care and surgical procedures, supporting critical care environments with accurate monitoring and reliable air delivery solutions.

In the industrial sector, Powerex supplies oil-free air compressors and vacuum systems for manufacturing, pharmaceuticals, and research laboratories. Their scroll compressors and reciprocating piston systems deliver contaminant-free air, essential for sensitive applications like food packaging and electronics production. Powerex's systems prioritize energy efficiency and low maintenance, enhancing operational performance and reducing downtime. Their customized air systems meet industry-specific needs, providing reliable performance for applications requiring precision and clean air delivery, ensuring operational excellence across diverse industrial environments.



Powerex also specializes in environmental control systems, offering laboratory vacuum and compressed air solutions for research and scientific applications. Their oil-free compressors maintain clean environments, ensuring accurate test results for industries like biotechnology and pharmaceutical research. Powerex provides advanced vacuum pump systems for consistent suction in controlled environments. Alongside their products, they offer system design, installation, and 24/7 technical support, ensuring regulatory compliance and operational efficiency. Their preventative maintenance programs extend equipment life through regular inspections and timely repairs, reinforcing their commitment to customer satisfaction and system reliability.

## **ScottCare**

### SCOTT CARE CARDIO VASCULAR SOLUTIONS

### INTRODUCTION

ScottCare is a leading provider of cardiovascular monitoring and rehabilitation solutions, serving hospitals, clinics, and healthcare providers worldwide. Since its founding in 1989, the company has specialized in advanced medical devices for remote monitoring, cardiac diagnostics, and rehabilitation systems. Their cutting-edge technology enhances patient care, improves clinical efficiency, and supports better health outcomes. With a focus on innovation and precision, ScottCare designs and manufactures its products in the United States, ensuring high-quality standards and regulatory compliance. Their commitment to excellence makes them a trusted leader in cardiovascular healthcare solutions.

### WHAT WE OFFER?

ScottCare offers advanced cardiac monitoring solutions to support accurate diagnostics and patient care. Their telemetry and Holter monitoring systems provide real-time and long-term heart activity tracking, enabling healthcare providers to detect and manage cardiac conditions effectively. With precise data and seamless reporting, these systems improve diagnostic accuracy and patient outcomes. ScottCare's ECG monitoring technology supports remote patient monitoring, allowing professionals to track cardiac events and respond promptly to irregularities. These solutions enhance clinical decision-making and ensure better patient management across various care settings, improving efficiency in cardiac care delivery.

ScottCare specializes in cardiac rehabilitation systems that assist healthcare providers in managing patient recovery after cardiac events or procedures. Their VersaCare™ system offers tools for exercise tracking, patient monitoring, and data reporting, ensuring personalized care plans and improved patient adherence. By automating data capture and supporting customizable protocols, these systems streamline workflows and maintain compliance with clinical standards. Additionally, Ambucor, ScottCare's remote monitoring service, provides 24/7 monitoring for implantable cardiac devices like pacemakers and defibrillators, offering continuous data analysis and early issue detection to ensure proactive patient care and improved outcomes.



Beyond products, ScottCare provides comprehensive technical support and training services to maintain optimal system performance. Their support team assists with installation, maintenance, and software upgrades, ensuring continuous operation and minimal downtime. Educational programs help healthcare professionals stay updated with emerging technologies and best practices. With a commitment to customer satisfaction and technological innovation, ScottCare delivers cardiovascular solutions that enhance patient care and operational efficiency. Their advanced data security and HIPAA compliance ensure patient confidentiality while improving clinical effectiveness across the healthcare industry.

### SFEG a Scott Fedzer company

## NORTHLAND MOTOR TECHNOLOGIES

### INTRODUCTION

SFEG (Scott Fetzer Electrical Group) is a leading provider of innovative electrical solutions, specializing in the design, manufacturing, and distribution of high-quality electrical products. As a division of the Scott Fetzer Company, which is part of Berkshire Hathaway, SFEG has a legacy of engineering excellence and customer-centric solutions. With decades of experience, SFEG delivers cutting-edge technologies across various sectors, including industrial, marine, and commercial applications. Their commitment to superior craftsmanship, energy efficiency, and technological innovation makes them a trusted partner for businesses seeking advanced electrical and power solutions worldwide. SFEG's extensive product line and specialized subsidiaries offer customized solutions that cater to unique industry demands with precision and reliability.

### NORTHLAND MOTOR TECHNOLOGIES

Northland Motor Technologies, a key division of SFEG, is a leading provider of custom electric motor solutions, serving industries such as HVAC, medical equipment, home appliances, and industrial automation. Specializing in AC and DC motors, gear motors, and blowers, Northland focuses on innovation, precision, and energy efficiency. Their expertise in custom motor engineering ensures that each solution is tailored to enhance performance, durability, and operational efficiency. By leveraging advanced manufacturing processes and engineering capabilities, Northland delivers high-quality, long-lasting motor solutions that meet the evolving needs of various industries.



Beyond manufacturing, Northland Motor Technologies offers comprehensive engineering support, guiding clients from concept development to full-scale production. Their team collaborates closely with businesses to create innovative and efficient motor designs that align with specific application requirements. With a strong emphasis on quality, sustainability, and cutting-edge technology, Northland helps companies optimize their products while reducing energy consumption. As a trusted industry partner, they provide reliable and high-performance motor solutions that enhance productivity and long-term value.

### SFEG a Scott Felzer company

## FRANCE LIGHTING SOLUTIONS

### FRANCE LIGHTING SOLUTIONS

France Power Solutions, a subsidiary of SFEG, is a premier manufacturer specializing in high-voltage transformers and advanced power supply solutions. With a strong legacy of innovation and expertise, the company serves a wide range of industries, including signage, medical imaging, UV curing, and industrial lighting. Their diverse product portfolio includes neon sign transformers, electronic power supplies, and specialty power systems, all engineered to deliver reliable and efficient energy distribution. By incorporating cutting-edge technology and precision engineering, France Power Solutions ensures that their electrical products meet the highest standards of performance, durability, and energy efficiency, helping businesses optimize their power systems for long-term success.

Beyond manufacturing, France Power Solutions offers custom design services to develop tailored electrical systems that align with the unique needs of various industrial applications. Their skilled engineering team works closely with clients throughout the design and production process, ensuring that each power solution is optimized for maximum performance and longevity. Whether modifying existing products or designing entirely new systems, they provide expert consultation, technical support, and advanced engineering solutions to address complex power requirements. This commitment to customization allows businesses to integrate power solutions that seamlessly fit their applications, improving functionality, efficiency, and overall reliability.

With a steadfast focus on quality, innovation, and customer satisfaction, France Power Solutions has established itself as a trusted leader in the high-voltage electrical industry. Their emphasis on durable, energy-efficient designs not only enhances operational efficiency but also upholds strict safety standards, ensuring compliance with industry regulations. By consistently delivering robust and reliable power solutions, France Power Solutions supports the advancement of industries that depend on precision electrical systems. Their dedication to technological progress and superior engineering makes them a preferred partner for businesses seeking state-of-the-art power supply solutions that drive long-term growth and success.



In addition to their technical expertise, France Power Solutions places a strong emphasis on research and development, continuously refining their products to adapt to evolving industry needs. By investing in innovation and staying ahead of technological advancements, they are able to introduce next-generation power solutions that improve efficiency, reduce energy consumption, and enhance overall system performance. Their commitment to sustainability ensures that businesses not only benefit from superior power solutions but also contribute to a greener and more energy-conscious future. As industries continue to evolve, France Power Solutions remains dedicated to providing cutting-edge electrical products that support progress and reliability in a rapidly advancing technological landscape.

## SFEG a Scott Fetzer company

## POWERWINCH

### **POWERWINCH**

Powerwinch, an SFEG brand, is a recognized leader in the marine industry, offering a comprehensive range of high-quality marine winches and boat accessories. Known for their durability, reliability, and ease of use, Powerwinch products are designed to simplify boat handling and enhance safety in both recreational and commercial marine environments. Their extensive product lineup includes trailer winches, anchor windlasses, and lifting systems, all engineered to provide powerful and consistent performance. Built with robust materials and cutting-edge technology, Powerwinch ensures that its products withstand harsh marine conditions while delivering smooth and hassle-free operation.

Beyond their diverse product range, Powerwinch is committed to providing customers with reliable support and service. They offer an extensive selection of repair parts, maintenance solutions, and expert customer assistance to ensure the longevity and peak performance of their equipment. Whether replacing worn components or upgrading to newer models, Powerwinch provides boaters with the necessary resources to maintain their systems efficiently. Their dedication to quality extends beyond manufacturing, as they continuously refine their products based on customer feedback and industry advancements, ensuring that each winch and accessory meets the highest standards.

Innovation is at the heart of Powerwinch's approach, with a continuous focus on enhancing performance, ease of use, and overall efficiency. By integrating the latest engineering advancements, they develop winches and accessories that offer superior functionality while reducing manual effort for boaters. Their electric winches are designed with user-friendly controls, allowing for smooth and efficient operation, making docking, anchoring, and trailering more convenient. This dedication to innovation has positioned Powerwinch as a trusted name in the industry, providing reliable solutions that improve the boating experience for enthusiasts and professionals alike.



As the marine industry evolves, Powerwinch remains committed to staying at the forefront of technological advancements, ensuring that its products continue to meet the changing needs of boaters. With a strong emphasis on quality, innovation, and customer satisfaction, Powerwinch continues to develop cutting-edge marine solutions that enhance safety and efficiency on the water. Whether for recreational boaters or commercial marine operators, Powerwinch's products provide dependable performance, making them an essential component for seamless and stress-free marine operations.

## TRUCK BODIES

## STAHL TRUCK BODIES

### INTRODUCTION

STAHL Truck Bodies is a leading manufacturer of durable service truck bodies and mobile work solutions, serving a variety of industries for over 75 years. Established in 1946, the company is known for delivering high-quality, customizable truck bodies designed for utility, construction, telecommunications, and municipal applications. With a focus on innovation and craftsmanship, STAHL offers rugged and reliable products that enhance productivity and efficiency in the field. Their American-made truck bodies are built to withstand demanding work environments, offering superior performance and long-lasting durability. STAHL's dedication to excellence and customer satisfaction has made them a trusted name in the work truck industry.

### WHAT WE OFFER

STAHL Truck Bodies offers a variety of Service Bodies designed for secure storage, durability, and customized solutions across industries. The Challenger ST model provides rugged construction with adjustable shelving for efficient tool organization, while the Challenger Elite enhances durability with reinforced compartments and heavy-duty doors for intensive tasks. The MDST series offers mid-sized, lightweight service bodies ideal for professionals needing compact yet strong storage. These service bodies cater to utility, construction, and municipal industries, improving efficiency and organization by providing secure, customizable storage for tools and equipment in demanding environments.

STAHL's Crane Bodies are built for heavy lifting and material handling, featuring hydraulic cranes for efficient load management. With reinforced substructures and heavy-duty compartments, these bodies deliver stability, strength, and durability during intense lifting operations. Ideal for utility services, mechanical repairs, and construction, they provide secure, organized storage while enhancing safety and operational efficiency. Additionally, Enclosed Service Bodies offer weatherproof protection with custom shelving, sliding doors, and climate-controlled interiors, making them perfect for mobile workshops. These enclosed bodies ensure equipment safety while allowing professionals to work effectively in all weather conditions.



STAHL's Utility Vehicle Bodies are tailored for cab chassis trucks, providing specialized storage for industries like telecommunications and municipal maintenance. With customizable compartments, drawer units, and equipment racks, these bodies offer easy access and organizational efficiency. Built for durability and functionality, they ensure secure storage and long-lasting performance. STAHL also offers aftermarket accessories and replacement parts to maintain and enhance their products. With a focus on quality craftsmanship and customer satisfaction, STAHL's truck bodies deliver flexible, efficient, and reliable solutions that improve productivity and safety in demanding work environments.



## UNITED CONSUMER FINANCIAL SERVICES

### INTRODUCTION

United Consumer Financial Services (UCFS) has been a trusted leader in consumer financing solutions since its founding in 1980. Headquartered in Westlake, Ohio, UCFS specializes in providing affordable, fixed-term payment plans to help consumers purchase essential products and services. With over 40 years of experience, the company partners with businesses across multiple industries, offering customized financing options that make products and services more accessible to customers. UCFS is committed to delivering flexible payment solutions, outstanding customer service, and innovative financing programs. Their expertise in consumer financing has helped thousands of businesses grow while enabling customers to manage their purchases conveniently and affordably.

### WHAT WE OFFER

United Consumer Financial Services (UCFS) provides consumer financing solutions that enable businesses to offer fixed-term installment loans with flexible repayment plans, making high-cost products and services more accessible. They partner with industries such as home improvement, healthcare, pet services, and retail, offering customized financing to increase sales and customer satisfaction. With a fast approval process and competitive rates, UCFS simplifies financing for businesses and consumers, allowing customers to manage expenses more easily while helping businesses grow by offering affordable payment options for essential and luxury products and services.

UCFS specializes in healthcare financing, offering payment solutions for medical procedures, dental treatments, hearing aids, and cosmetic services. Their programs allow patients to receive necessary treatments without requiring full upfront payment, easing financial burdens. Healthcare providers benefit from custom financing plans that improve patient accessibility and increase revenue. With flexible repayment terms and transparent agreements, UCFS ensures patients can afford essential care while supporting medical businesses in delivering better services and expanding their patient base through convenient and accessible financing options.







Beyond healthcare, UCFS offers specialty and retail financing for pet services, home goods, fitness equipment, and lifestyle products, making premium items more attainable through low-monthly payment options. Their comprehensive payment programs empower businesses to increase customer purchasing power and drive growth. Whether financing veterinary care, furniture, or personal wellness, UCFS provides customized financing solutions that enhance customer satisfaction and affordability. With a commitment to financial flexibility and customer support, UCFS helps businesses offer affordable payment plans while enabling consumers to achieve their goals without financial strain.

# Combustion Systems A Mamon I Birk Urbe Hattineay Chingary

## **WAYNE COMBUSTION SYSTEMS**

### INTRODUCTION

Established in 1928 as Wayne Oil Burner Corporation, Wayne Combustion Systems has been a pioneer in manufacturing high-quality power burners for residential, commercial, and industrial applications. Headquartered in Fort Wayne, Indiana, the company is known for its innovative designs, energy-efficient solutions, and commitment to superior performance. With nearly a century of expertise, Wayne Combustion Systems continuously evolves to meet modern energy demands while maintaining the highest standards of safety and reliability. Their dedication to customer service, cutting-edge technology, and sustainable practices has made them a trusted leader in the combustion industry across the United States and beyond.

### WHAT WE OFFER

Wayne Combustion Systems offers a comprehensive range of gas burners for residential, commercial, and industrial applications, with capacities from 10,000 Btu/hr to 2,300,000 Btu/hr. These burners are ideal for equipment like water heaters, pressure washers, and HVAC systems. Advanced models, such as the LC2300M modulating burner, feature full modulation with a 30:1 turndown ratio for maximum efficiency. Designed for easy installation, fuel efficiency, and durability, Wayne's gas burners deliver reliable performance across diverse industries, providing tailored solutions that meet heating and combustion needs while maintaining operational efficiency and system compatibility.

Wayne's oil burners offer precision and power, with capacities ranging from 0.5 GPH to 13 GPH, making them suitable for boilers, furnaces, and hot water systems. These burners ensure clean combustion, energy efficiency, and long-term reliability. Each unit is built with robust construction and advanced technology to deliver consistent, safe operation across residential, commercial, and industrial environments. In addition to burners, Wayne provides control solutions to optimize burner performance, ensuring accurate fuel consumption and seamless system integration, enhancing operational efficiency across various heating applications.



Wayne Combustion Systems supports its products with comprehensive customer services, including technical support, order assistance, and distributor search tools. Customers can access replacement parts using the parts search feature, ensuring minimal downtime. Wayne also provides educational resources, including product manuals and support for fuel conversions from oil to gas. With services like shipment tracking and phone order assistance, Wayne ensures customers receive timely help throughout the product lifecycle, maintaining their position as a trusted leader in the combustion industry with a focus on quality and customer satisfaction.

## AMAPHON WATER / BEPKSHIPE

## **WAYNE WATER SYSTEMS**

### INTRODUCTION

Founded in 1928 by Norbert G. Berghoff in Fort Wayne, Indiana, WAYNE Home Equipment Company initially specialized in manufacturing oil burners for home furnaces, water heaters, boilers, and industrial ovens. To address the seasonality of the oil burner market, the company expanded into the water pump industry in the 1940s by acquiring the Zepher Pump Company from Decatur, Illinois, relocating its operations to Fort Wayne. In 1978, the Berghoff family sold the company to the Scott Fetzer Corporation. WAYNE remained in Fort Wayne until August 1991, when it moved to its current location in Harrison, Ohio. Today, WAYNE Pumps is recognized as a dominant player in the water pump industry, offering a comprehensive line of sump, well, and specialty pumps, along with accessories, catering to both residential and commercial needs.

### WHAT WE OFFER

WAYNE Pumps offers a comprehensive range of sump pumps designed to protect basements by efficiently removing groundwater. Their lineup includes thermoplastic and cast iron models for durability and reliability, as well as combination systems with battery backups for continued operation during power outages. Additionally, their multi-use pumps handle versatile water transfer tasks like draining flooded areas or emptying tanks. With easy installation and long-term performance, WAYNE's sump and multi-use pumps provide effective water management solutions for both residential and commercial applications, ensuring protection against water damage in various environments.

WAYNE provides well pumps for consistent water pressure in homes and farms, offering shallow well and convertible models to suit various water depths. Their lawn pumps enable powerful water transfer for irrigation from natural water sources, while pool pumps—including pool cover pumps—maintain clean, debris-free pools. Each pump is designed for efficiency and reliability, supporting a wide range of water transfer applications. Built to handle diverse environments, WAYNE's solutions offer dependable operation, ensuring high performance for both everyday and specialized water-moving tasks.



WAYNE's sewage pumps efficiently handle solid waste, managing materials up to 2 inches in diameter for residential and commercial use. Their gas-powered and portable pumps provide water-moving solutions for remote locations without electricity. Beyond pumps, WAYNE offers parts, accessories, and customer support, including product selectors and troubleshooting guides to assist users. With over 90 years of industry experience, WAYNE is committed to delivering innovative, high-quality water management products that ensure durability, adaptability, and long-term customer satisfaction across a variety of applications.

## WESTERN ENTERPRISES

## WESTERN ENTERPRISES

### INTRODUCTION

Western Enterprises, a division of Marmon Holdings, Inc., has been a leading provider of gas control products and equipment solutions since its founding in 1952. Headquartered in Cleveland, Ohio, the company specializes in manufacturing high-quality gas fittings, regulators, and medical gas systems for a variety of industries. With decades of expertise, Western Enterprises is known for delivering innovative, safe, and reliable solutions that meet the highest industry standards. Their commitment to precision engineering and customer satisfaction has made them a trusted partner for medical, industrial, and laboratory applications, offering products that ensure safety, efficiency, and performance worldwide.

### WHAT WE OFFER

Western Enterprises provides a comprehensive range of gas control products for medical, industrial, and laboratory applications. Their gas fittings and cylinder connections ensure secure, leak-free operations, while check valves prevent backflow and quick connects allow rapid attachment and detachment of gas lines. These products maintain operational reliability and ensure precise gas flow. With a focus on safety and efficiency, Western Enterprises supports critical industries requiring high-performance gas management solutions, offering durable and dependable products that meet the highest standards for secure and seamless gas delivery systems.

Western Enterprises is a leader in gas regulators, ensuring consistent and accurate gas pressure for various applications. Their flowmeters provide precise gas flow measurements essential for industrial and medical environments, while their manifolds efficiently distribute gas from a single source to multiple outputs. Each product is engineered to maintain uniform pressure and comply with industry standards, providing clients with durable and reliable gas delivery systems. These high-quality solutions are designed to enhance performance across industries, supporting safe and efficient gas control for both standard and specialized needs.







For medical applications, Western Enterprises offers advanced medical gas systems, including outlets, flowmeters, and accessories, ensuring safe and efficient gas delivery to healthcare facilities. Their adapters, nipples, and hose assemblies provide compatibility and flexibility across gas systems, facilitating secure gas transfer. These products are designed for durability and regulatory compliance, enhancing patient safety and operational efficiency. With a commitment to innovation and precision engineering, Western Enterprises delivers comprehensive solutions that support the gas management needs of healthcare, industrial, and laboratory environments, maintaining their position as a trusted industry leader.



### INTRODUCTION

World Book is a leading provider of educational resources, renowned for its World Book Encyclopedia, first published in 1917. Headquartered in Chicago, the company was founded to create accurate, accessible, and comprehensive reference materials for students, educators, and lifelong learners. Over the years, World Book has evolved from print encyclopedias to digital learning platforms, offering up-to-date, interactive content for modern education. With a focus on quality, reliability, and user-friendly formats, World Book remains a trusted resource for schools, libraries, and individual learners, supporting education worldwide with innovative solutions.

### WHAT WE OFFER

World Book offers a diverse range of educational book sets designed to engage learners across age groups. Their Early Learning collection builds foundational skills in literacy, numeracy, and cognitive development through interactive content. The Reluctant Reader series helps struggling readers with engaging narratives and visual aids to improve comprehension and confidence. These resources are ideal for parents, teachers, and homeschoolers, providing structured learning that supports academic growth while fostering a love for reading. Each collection is carefully crafted to enhance educational experiences and promote lifelong learning through accessible and engaging materials.

World Book's Social & Emotional Learning (SEL) collection teaches empathy, self-awareness, and interpersonal skills to prepare students for real-world challenges. The Building Blocks series covers core subjects like math, science, language arts, and social studies, providing a solid educational foundation. Collaborative Learning sets encourage teamwork through group-based activities, enhancing problem-solving and critical thinking skills. These resources align with educational standards, ensuring that learners develop both academic knowledge and life skills in an interactive and engaging way, making them suitable for both classroom use and home education.



World Book also offers specialized collections for Social Studies, STEM, and High Interest readers. Their Social Studies sets explore history and global issues through factual content and storytelling. STEM collections focus on hands-on learning in science, technology, engineering, and math, promoting inquiry and experimentation. For older students reading below grade level, the Hi-Lo books combine accessible text with engaging topics. Additionally, their Sports & Outdoors sets merge education with real-world applications. World Book's bundles provide comprehensive learning solutions across multiple subjects, supporting educators and learners with high-quality educational resources.

### INTRODUCTION

See's Candies, founded in 1921 by Charles See in Los Angeles, California, has become a beloved American brand known for its high-quality chocolates and confectionery. Inspired by his mother Mary See's homemade recipes, the company is dedicated to using fresh ingredients and traditional methods to craft delicious, handcrafted treats. With over 100 years of excellence, See's Candies has grown to include over 200 stores across the United States while maintaining its commitment to premium quality and exceptional customer service. The brand's legacy of craftsmanship and classic flavors has made it a favorite for gift-giving and personal indulgence.

### WHAT WE OFFER

See's Candies offers a wide variety of chocolates and confections, including milk, dark, and white chocolates, as well as nuts and chews, brittle and toffee, truffles, and soft centers. Their popular lollypops come in classic flavors like chocolate, vanilla, butterscotch, and café latte, offering a sweet treat for all ages. For those with dietary needs, See's provides sugar-free options without compromising on taste. Their selection also includes chocolate bars for quick indulgence and individually wrapped treats for convenience. Each product reflects See's commitment to quality and craftsmanship, ensuring a delicious experience with every bite.

To celebrate special occasions, See's Candies offers seasonal gifts for events like St. Patrick's Day, Easter, birthdays, weddings, and anniversaries. Their gift sets and merchandise provide elegant solutions for any celebration, while individually wrapped selections make sharing easy. Limited-time sweets are released throughout the year, featuring unique flavors and festive packaging to match each season's spirit. Whether customers need a small token of appreciation or a luxurious gift, See's delivers beautifully packaged and carefully crafted confections, ensuring every occasion is celebrated with sweetness and style.



See's Candies also provides custom mix boxes, allowing customers to choose their favorite chocolates. Their fundraising programs support schools, nonprofits, and community groups by offering quality confections for raising money. For businesses, corporate gifting services provide customized packages for client appreciation and employee recognition. Customers can opt for auto-delivery subscriptions for regular treat deliveries or use shop pickup for online orders with in-store collection. See's also offers branded merchandise and continually introduces new, limited-time treats, maintaining their dedication to quality, convenience, and customer satisfaction.

## Shaw

## SHAW INDUSTRIES

### INTRODUCTION

Shaw Industries Group, Inc., headquartered in Dalton, Georgia, is a leading global provider of flooring solutions for residential, commercial, and outdoor environments. The company was founded in 1946 as Star Dye Company and has since grown into one of the world's largest carpet manufacturers. Over the decades, Shaw expanded its offerings to include a wide range of flooring products such as carpet, hardwood, laminate, tile, and resilient flooring. Acquired by Berkshire Hathaway Inc. in 2001, Shaw continues to evolve through innovation, design, and a strong focus on customer satisfaction.

### WHAT WE OFFER

Shaw Industries offers a comprehensive range of flooring products for residential, commercial, and industrial needs. Their carpet options include broadloom, carpet tiles, and area rugs, providing comfort, style, and durability. For those seeking elegance and longevity, Shaw's hardwood flooring features both engineered and solid wood in various finishes. Additionally, their laminate flooring replicates the appearance of natural materials while offering affordability and easy maintenance. These diverse solutions ensure that customers can find flooring that suits their design preferences while meeting the practical demands of modern living and working environments.

Shaw Industries also excels in resilient flooring with products like luxury vinyl tile (LVT) and sheet vinyl, offering water resistance, durability, and design versatility—perfect for high-traffic areas. Their tile and stone collections, including porcelain, ceramic, and natural stone, deliver stylish, durable surfaces for kitchens, bathrooms, and outdoor spaces. Through their Shaw Contract division, the company provides custom flooring solutions for hospitality, healthcare, education, and retail sectors. These products, combined with installation support and design consultation, ensure businesses receive high-performance flooring tailored to their specific needs.



Shaw Industries prioritizes customer support and sustainability, offering technical assistance, product education, and customized design services. Their warranty programs ensure long-term performance, while the Re[TURN]® reclamation program promotes recycling and waste reduction. With Cradle to Cradle® certification and a focus on eco-friendly practices, Shaw leads in sustainable flooring solutions. Their commitment to innovation, quality, and customer satisfaction makes them a trusted partner for diverse flooring needs.

### STAR FURNITURE



### INTRODUCTION

Star Furniture, founded in 1912, has grown to become one of the most respected and trusted names in home furnishings. With over a century of experience, the company is known for offering high-quality furniture that blends style, comfort, and durability. Star Furniture provides a vast selection of elegant designs to suit a variety of tastes and home décors. As a Berkshire Hathaway company, they are committed to delivering exceptional customer service, innovative designs, and affordable luxury. From classic to contemporary styles, Star Furniture continues to be a leading destination for creating beautiful, functional living spaces with an emphasis on craftsmanship and customer satisfaction.

### WHAT WE OFFER

Star Furniture offers a wide variety of living room furniture that blends comfort, style, and practicality. Their collection includes sofas, sectionals, loveseats, chairs, recliners, lift chairs, ottomans, and chaises/settees, providing versatile options to suit different preferences. They also offer end tables, coffee tables, and console tables that add both function and style to living spaces. Each piece is crafted from high-quality materials and is available in various designs, from classic to contemporary, ensuring customers can find furnishings that enhance their home's aesthetic appeal while providing durability and comfort for everyday living.

In the bedroom and dining room categories, Star Furniture offers a range of functional and stylish pieces. For bedrooms, they provide beds, nightstands, dressers, dresser mirrors, chests, armoires, and benches, along with mattresses, box springs, adjustable bases, pillows, and bedding essentials for enhanced comfort. Their dining collection includes dining sets, tables, chairs, benches, and barstools, as well as china cabinets, curios, sideboards, buffets, and bars for storage and display. With diverse styles and premium craftsmanship, these pieces create personalized and welcoming environments suited for both daily use and special occasions.



Star Furniture also specializes in home office and home accents to enhance both workspaces and living areas. Their office collection features desks, bookcases, file cabinets, office chairs, TV stands, wall units, credenzas, and hutches, ensuring an organized and efficient workspace. To personalize home interiors, they offer bars, benches, floor mirrors, wall art, and various lighting options like table lamps, floor lamps, and buffet lamps, along with area rugs and runners. Each product is designed with functionality and style in mind, offering customers solutions to create productive and inviting home environments.

# **tti**

### TECHTRONIC INDUSTRIES COMPANY LIMITED

### INTRODUCTION

TTI, Inc., founded in 1971, is a leading global distributor specializing in electronic components for a wide range of industries. Headquartered in Fort Worth, Texas, TTI has built a strong reputation for providing passive components, connectors, electromechanical devices, and discrete semiconductors. With decades of expertise, TTI is known for offering comprehensive inventory, technical support, and supply chain solutions. As a Berkshire Hathaway company, TTI upholds the highest standards of quality, customer service, and reliability, serving industries like automotive, aerospace, industrial electronics, and medical technology.

### WHAT WE OFFER

TTI, Inc. offers a wide range of circuit protection products for electrical safety and system reliability. Their portfolio includes circuit breakers, fuses, thermistors, varistors, and surge protective devices (SPD) for industrial applications. They also provide gas discharge tubes (GDTs), ESD protection diodes, LED protection devices, fuse holders, and circuit protection kits for industries like automotive, aerospace, and telecommunications. With a focus on quality and performance, TTI delivers reliable solutions that meet the stringent standards of modern electrical systems, ensuring comprehensive protection across advanced technological environments.

TTI offers a broad range of connectors for diverse applications, including audio/video, automotive, and board-to-board connectors. Their selection also features D-Sub, USB, RF interconnects, and power connectors for durable and efficient connections. For advanced communication systems, TTI provides MIL-Spec connectors, fiber optic connectors, and modular Ethernet connectors. They also supply terminal blocks, headers, and wire housings to support complex electronic assemblies. With a focus on precision and durability, TTI delivers high-performance interconnect solutions, meeting the needs of industries requiring reliable and advanced electronic components.



TTI provides a wide range of electromechanical and passive components for industrial automation and embedded applications. Their offerings include switches, relays, motors, encoders, contactors, and solenoids, as well as sensor, power management, and wireless communication modules. They also supply industrial enclosures, racks, and cabinets to protect sensitive equipment. In the passive sector, TTI offers capacitors, resistors, inductors, and potentiometers, along with diodes, transistors, and power modules. Their portfolio also includes sensors for pressure, temperature, and motion, plus test devices and wire and cable solutions for various technological needs.

## **LEIN**

## UNITED STATES LIABILITY INSURANCE GROUP

### INTRODUCTION

United States Liability Insurance (USLI) is a Berkshire Hathaway company specializing in providing high-quality, low-premium insurance products across various industries. Founded with a mission to offer superior insurance solutions, USLI has grown into a trusted name known for its financial strength, exceptional customer service, and innovative product offerings. Headquartered in Wayne, Pennsylvania, the company serves businesses, non-profits, and individuals with tailored coverage options. With a focus on speed and efficiency, USLI provides agents and policyholders with user-friendly technology, competitive pricing, and comprehensive support to meet the evolving needs of the insurance market.

### WHAT WE OFFER

United States Liability Insurance Group (USLI), part of the Berkshire Hathaway family, specializes in low premium, low hazard specialty insurance products. With an A++ rating from A.M. Best, USLI provides fast, reliable service and innovative insurance solutions. They offer coverage for small businesses, nonprofits, and individuals, focusing on delivering customizable policies that meet diverse customer needs. USLI's commitment to customer satisfaction and efficiency has made them a trusted leader in the specialty insurance market. Their wide range of products ensures comprehensive protection against potential risks while offering flexible and accessible solutions for various industries and personal needs.

USLI's Commercial Insurance covers over 700 classes of small and medium-sized businesses, offering general liability, property coverage, and industry-specific policies, including those for hospitality and liquor. These solutions protect businesses from financial risks and liabilities, ensuring smooth operations and legal security. For nonprofit organizations, USLI provides essential protection such as general liability, directors and officers liability, and professional liability, safeguarding them from potential legal challenges. Individuals benefit from personal umbrella policies, offering additional liability protection beyond standard home and auto coverage, providing peace of mind against unforeseen financial risks.



USLI also offers Special Events Insurance, covering occasions like weddings, golf tournaments, and other large gatherings. These policies include general and liquor liability coverage, protecting hosts from claims or damages. Beyond their insurance products, USLI provides policyholder services such as online account management, bill payment, and claims reporting, ensuring seamless customer support. Their customer-first approach and dedication to efficient, specialized coverage make them a preferred choice for individuals, businesses, and organizations. With a focus on reliable protection and customized solutions, USLI continues to lead the market in specialty insurance services.

## W&W | AFCO STEEL.

## W&W | AFCO STEEL

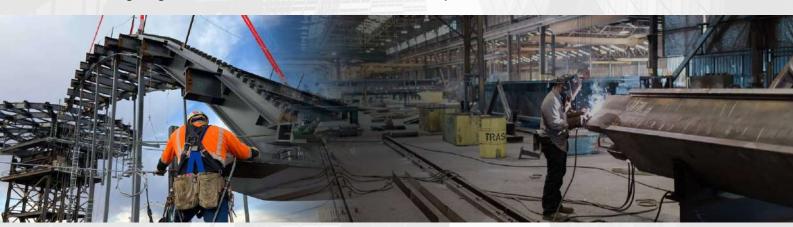
### INTRODUCTION

W&W | AFCO Steel, established in 1909, has evolved into a leading force in the structural steel fabrication and erection industry. The company emerged from the strategic consolidation of four major entities: W&W Steel, AFCO Steel, Hirschfeld Steel, and Carolina Steel. This merger positioned W&W | AFCO Steel as a national leader in bridge, commercial, and industrial projects. Headquartered in Oklahoma City, the company operates 18 production facilities across 11 states, encompassing over 3.4 million square feet of manufacturing space. Their extensive portfolio includes notable projects such as the Las Vegas Convention Center and Soldier Field, underscoring their expertise in delivering complex structures on challenging sites.

### WHAT WE OFFER

W&W | AFCO Steel is a leader in arena, stadium, aviation, and transportation projects, delivering expertly fabricated and erected structural steel solutions. They specialize in large-scale entertainment venues and transportation hubs, such as airports and train stations, ensuring safety, accuracy, and efficiency. In bridge construction, they provide durable and complex steel structures for projects of all sizes, ensuring structural integrity and long-lasting performance. Their industry expertise and commitment to precision enable them to meet regulatory standards and deliver reliable steel solutions for critical infrastructure and high-traffic environments.

The company also plays a crucial role in convention centers, offering large-scale steel frameworks to support expansive public and private event spaces. In cultural and educational projects, they deliver innovative steel solutions for museums, libraries, universities, and schools, balancing aesthetic design with structural strength. Their work in entertainment and healthcare facilities, such as theaters and medical centers, emphasizes adaptability, safety, and long-term reliability. Theseh projects require a balance of functional and architectural excellence. Their ability to manage extensive designs while adhering to deadlines makes them a trusted partner for delivering large, multi-use structures across these specialized sectors.



In the high-rise, hospitality, and industrial sectors, W&W | AFCO Steel fabricates and erects steel frameworks for skyscrapers, hotels, and industrial facilities, focusing on precision and efficiency. Their expertise extends to manufacturing and distribution centers, where they construct durable, large-scale steel structures to enhance operational performance. With advanced technology and a commitment to quality, they ensure timely and safe project delivery across industries. Their innovative approach and extensive experience have established them as a leading provider of complex, large-scale structural steel solutions nationwide, consistently meeting the demands of modern infrastructure and industrial development.

## WPLG LOCAL 10



### INTRODUCTION

Local10.com is the digital platform of WPLG-TV (Local 10 News), a leading television station serving the Miami–Fort Lauderdale region in South Florida. As an ABC-affiliated station, WPLG has been broadcasting since 1961 and is known for its deep roots in the community and its emphasis on hyper-local news. Uniquely, WPLG is owned by Berkshire Hathaway, the global holding company chaired by Warren Buffett, making it one of the few television stations under the umbrella of a major corporate conglomerate not traditionally associated with media. This ownership reflects a long-term investment in sustainable, community-driven journalism. With studios based in Pembroke Park, Florida, WPLG serves as a vital source of breaking news, severe weather alerts, public interest stories, and investigative reports that directly affect South Florida residents.

Through Local10.com, viewers gain access to a robust digital newsroom that complements its television broadcasts. The website delivers real-time coverage of major events, interactive hurricane tracking tools, live Doppler radar, traffic updates, political analysis, and in-depth features on issues such as education, health, and public safety. In addition to headline news, Local10.com offers livestreamed video of news broadcasts, on-demand segments, and community-oriented programming like "This Week in South Florida," "SoFlo Taste," and "Pets of the Week." With a user-friendly design and mobile compatibility, the site ensures South Florida residents stay informed anytime, anywhere — whether they're tracking a tropical storm or following local election coverage. The Local 10 News app and social media channels further amplify their reach and engagement, especially during emergency situations and live breaking events.

Looking ahead, WPLG is preparing to end its decades-long affiliation with ABC on August 4, 2025, signaling a strategic pivot toward independent, locally produced content. This change comes as part of a broader digital transformation and renewed focus on serving the community with original reporting and culturally relevant programming. Starting in late July, viewers will need to rescan their televisions to access the updated broadcast lineup, as ABC content will migrate to a different local outlet.

WPLG plans to introduce new subchannels, deepen its local investigative journalism, and roll out fresh digital content streams through Local10.com and associated platforms. Despite the end of its ABC relationship, Local 10 remains steadfast in its mission: to deliver trusted, relevant, and high-impact journalism that reflects and supports the people of South Florida — a commitment strongly aligned with Berkshire Hathaway's long-term, service-oriented investment philosophy.

In addition to its strong news presence, Local10.com actively fosters community involvement through a variety of public service campaigns, local partnerships, and awareness initiatives. The station regularly highlights nonprofit work, promotes civic engagement, and provides coverage for charitable events and neighborhood activities. Segments like "My Future, My Choice" and "Eco Hero" celebrate student achievements and environmental awareness, while the Community Calendar helps residents stay informed about local happenings ranging from cultural festivals to health fairs.

Local 10 also emphasizes diversity and bilingual outreach, offering Spanish-language updates and inclusive reporting that reflects South Florida's multicultural population. With a focus on integrity, transparency, and accessibility, WPLG and Local10.com continue to play a crucial role not only as a source of news, but also as an essential thread in the civic and cultural fabric of the region.



## XTRA CORPORATION

### INTRODUCTION

XTRA Lease, established in 1957 as XTRA Corporation, began as the nation's first piggyback-trailer leasing company. It went public in 1961 and expanded through mergers in 1992, forming the XTRA Lease division. Acquired by Berkshire Hathaway in 2001, the company now operates about 50 locations nationwide, managing approximately 90,000 trailers, including dry vans, flatbeds, reefers, chassis, and storage trailers. XTRA Lease continues to lead the industry with innovations like advanced trailer tracking and fuel-efficient aerodynamic designs, providing reliable solutions for transportation and logistics companies across the United States.

### WHAT WE OFFER

XTRALease offers a comprehensive range of products and services designed to meet the needs of the transportation and logistics industry. Their Collision Damage Waiver protects customers from unexpected repair expenses, ensuring financial security. They also handle registration, licensing, and inspections, keeping trailers compliant with all state and federal regulations. With RoadWatch® Emergency Service, XTRA Lease provides 24/7 roadside assistance, reducing downtime and maintaining operational efficiency. Their trailer pick-up and delivery services offer businesses a convenient solution for transporting and relocating equipment across different locations, ensuring seamless operations while enhancing flexibility in managing trailer fleets effectively and efficiently.

To support fleet optimization, XTRA Lease offers trailer move opportunities, allowing businesses to reposition trailers and meet changing logistical needs. Their trailer maintenance options cater to different requirements, from regular inspections to major repairs. The Service Package provides comprehensive routine maintenance, ensuring long-term trailer performance. The Standard Maintenance Service covers essential upkeep to maintain safety and operational standards. For businesses seeking more control, the Net/Net Maintenance plan allows them to manage minor repairs while XTRA Lease handles significant maintenance, providing a flexible, cost-effective solution that ensures trailers remain in top working condition at all times.



With a strong commitment to customer satisfaction, XTRA Lease designs its services to minimize downtime and maximize efficiency. Their skilled team delivers expert maintenance and responsive support, ensuring trailers stay in optimal condition. From emergency roadside assistance to tailored maintenance plans and seamless trailer transport, XTRA Lease offers solutions that adapt to the changing needs of modern logistics. Their innovative approach and dedication to reliable service have positioned them as a trusted industry leader, providing comprehensive solutions that keep businesses moving forward while maintaining efficiency and ensuring operational continuity across diverse transportation environments.



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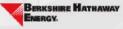
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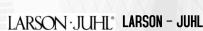
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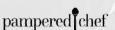
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+1 (440) 871-2160 www.westernenterprises.com



### **WORLD BOOK - A SCOTT FETZER COMPANY**

180 North LaSalle Street, Suite 900, Chicago, Illinois 60601, USA +1 (312) 729-5800 www.worldbook.com



### XTRA CORPORATION

1801 Park 270 Drive, Suite 400, St. Louis, MO 63146

1-800-325-1453 www.xtralease.com



### **SEE'S CANDIES**

20600 South Alameda Street, Carson, CA 90810, USA +1 (800) 347-7337 www.sees.com



#### SHAW INDUSTRIES

616 East Walnut Avenue, Dalton, GA 30721, LISA

+1 (706) 278-3812 www.shawinc.com



### **STAR FURNITURE**

18107 North Freeway, Houston, TX 77090, USA.

1-800-364-5432 www.starfurniture.com



### TECHTRONIC INDUSTRIES COMPANY LIMITED

2441 Northeast Parkway, Fort Worth, TX 76106. (817) 740-9000 www.tti.com



### UNITED STATES LIABILITY INSURANCE GROUP

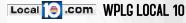
1190 Devon Park Drive, Wayne, PA 19087 888-523-5545 www.usli.com



### W & W / AFCO STEEL

1730 West Reno Avenue, Oklahoma City, OK 73106, USA.

405-235-3621 www.wwafcosteel.com



3401 West Hallandale Beach Boulevard Pembroke Park, FL 33023 (954) 364-2500 (Newsroom)

www.local10.com

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